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Jack G. Wiechmann

First Edition Edited
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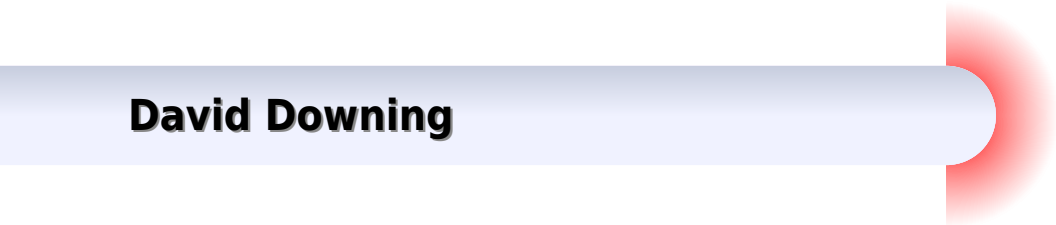
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students and individuals with an interest in marketing and promotion Key Features Provides an up to date accurate comprehensive collection of terms and concepts that are essential for an understanding of the basic promotion functions of marketing Entries are clear applied practical and non technical designed for both students and professionals International entries are included to give the reader a greater awareness of the language of marketing than has been previously available About the Author Norman A Govoni is Professor of Marketing at Babson College where he served as Division Chair for fifteen years 1975 1990 He is the author of several textbooks including Promotional Management Fundamentals of Modern Marketing Sales Management and Cases in Marketing all published by Prentice Hall Among his honors is the Carpenter Prize for Outstanding Contributions to Babson College

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Communication and Midterm Elections John Allen Hendricks, Dan Schill, 2016-01-26 This book offers a comprehensive examination of midterm elections from the lens of communications and media coverage Using a wide variety of methods this contributed volume covers the differences similarities and challenges unique to midterm elections

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