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Make Your Point! is written by two strategic communication consultants with a combined 35 years of executive speech coaching experience. Their clients include: Microsoft, IBM, Hewlett-Packard, Microsoft, Atlanta Institute of Technology and Design.

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Make Your Point Speak Clearly And Concisely Anyp

RD Boyd



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Make Your Point! Bob Elliot, Kevin Carroll, 2005-02 A friend is someone who knows the song in your heart and can sing it back to you when you have forgotten the words unknown I hope this book teaches you how to sing again Weary from fighting life s battles It s time to put down the boxing gloves and take an honest look at your life Have you been trying to run things Have you pushed God off the throne of your life climbed up there and successfully orchestrated the mess you re in Your life probably has turned out a little like Jonah s and mine God said Go to Ninevah Jonah said Nope and the fight was on God does not play games He is playing for keeps We treat life like it s a game One glance at the cross and you can see this is no game There is a line God draws that we can step over How close to that line are you You need to get serious with God It may feel like He is scrubbing the bottom of your soul with sandpaper or feel like He s pulling your insides right out but when He is finished I promise you will be singing once again

Making Your Point David Bartlett, 2008-06-10 Unlock the Secrets of Effective Communication and Captivate Your Audience In Making Your Point leading strategic communications expert David Bartlett shares his decades of experience to help you speak write and communicate more effectively Whether you re a student business professional public speaker or politician this accessible guide provides the tools you need to improve your skills and deliver memorable messages Bartlett s advice is grounded in common sense and backed by real world examples You ll learn how to Devise a simple strategic goal for every interview meeting or speech Tailor your message to appeal to your specific audience Craft positive concrete and empathetic messages Leverage blogs podcasts and platforms like YouTube to promote your message Reach even the largest audiences one person at a time Drawing on wisdom from Aristotle to The Daily Show Making Your Point provides the secrets to sharper more influential communication With careful research thoughtful planning and the right content and style you ll be equipped to make your point with impact

Business Speak: The Jargon-Busting Guide to Communicating Clearly and Effectively Pasquale De Marco, 2025-05-06 In today s business world it s more important than ever to be able to communicate clearly and effectively When you can do that you ll be able to build stronger relationships with your colleagues clients and customers You ll also be able to get your point across more persuasively and you ll be more likely to achieve your goals But all too often business communication is filled with jargon clich s and other forms of gobbledygook that make it difficult to understand This can lead to misunderstandings missed opportunities and even lost business That s why we wrote this book We wanted to create a resource that would help business professionals communicate more clearly and effectively This book is packed with practical tips and advice that you can use to improve your communication skills We cover everything from the basics of grammar and punctuation to the art of storytelling We also provide you with tips on how to use visuals to make your presentations more engaging and how to write persuasively so that you can get your point across Whether you re a manager a salesperson a customer service representative or an entrepreneur this book will help you communicate more clearly and effectively Here s what you ll learn

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Communication Skills Training: How to Talk to Anyone at Any Time and Read People Like a Book Christopher Rothchester, 2023-07-24 Do you find yourself at a loss for words when you need to communicate with someone This book will help you break the cycle of communicating ineffectively by teaching you how to read people's reactions and understand what they are thinking You'll learn how to avoid many common communication pitfalls and learn tools to inspire people with your conversation You'll discover how to engage others with your real thoughts feelings and values This book is equipped with the knowledge you need to communicate successfully with anyone It's loaded with real life examples you can apply these techniques when communicating in your own life And it helps you become a more authentic communicator by learning how to be genuine thoughtful and empathetic The fact is everyone has the ability to become a great communicator The key is to use the right tools In addition this book is one of those tools You'll learn how to become less nervous when communicating and you'll be able to help others feel at ease This book will point out common communication pitfalls and tell you how to avoid them Instead of feeling constricted by what things must be said you'll have the freedom to speak your mind and have open honest conversations This book covers Communication obstacles and how to avoid them Expressing anger and managing conflicts Reading faces and predicting behavior Giving and receiving feedback Building rapport networking and creating a unique personality And much more In addition this fun guide also gives you the tools you need to read other people's reactions and understand what they are thinking You'll learn how to ask the right questions and pick up on subtle clues that reveal how someone really feels You'll learn how to be authentic genuine and thoughtful By doing so you'll be able to get others excited about your ideas beliefs and values You'll know what you need to say in order to make a difference in the world Therefore this guide gives you the tools you need to help people feel good about themselves You'll finally understand what makes someone tick and know exactly how to respond in order for them to feel good about themselves The author has used simplified language that is easy to comprehend for everyone The lessons and techniques in this book are presented the same way a teacher would teach a student even the newest of beginners can begin using the techniques and start communicating more effectively This book will help you become aware of your own communication style so that you can find out which technique is most appealing for your conversation partners The techniques in this book are based on proven methods that have been tested and proven to be

most effective The techniques taught in this book can be used in any situation whether you re at work home with your family or hanging out with friends You ll be able to communicate more effectively with anyone at any time and you ll read people like a book Are you ready to go beyond chit chat Make sure you have the tools you need to communicate effectively with anyone Go ahead and learn how to be a great communicator who inspires others and makes a difference in the world I absolutely love this book

Speak Like a Pro: Conquer Any Crowd With Confidence and Charisma Pasquale De Marco,2025-07-12 In a world where communication is key public speaking has become an essential skill for success Whether you re a business professional a student or a community leader the ability to communicate effectively in front of an audience can open doors to new opportunities and help you achieve your goals Introducing Speak Like a Pro Conquer Any Crowd With Confidence and Charisma the ultimate guide to public speaking that will transform you into a confident and compelling speaker This comprehensive book covers everything you need to know to master the art of public speaking from overcoming fear and anxiety to crafting memorable speeches and engaging your audience In this book you ll discover The secrets to overcoming fear and anxiety and building unshakeable confidence as a speaker How to craft a memorable speech that will keep your audience engaged from beginning to end Techniques for connecting with your audience on a personal level and leaving a lasting impression The power of storytelling and how to use it to captivate your audience and drive your message home Strategies for persuading and influencing your audience even if they disagree with you Tips for building your personal brand as a speaker and getting more speaking engagements With practical tips exercises and real world examples Speak Like a Pro will guide you step by step on your journey to becoming a confident and effective public speaker Whether you re looking to give a presentation at work deliver a speech at a conference or simply improve your communication skills this book is the perfect resource for you Don t let fear hold you back from achieving your full potential With Speak Like a Pro you ll gain the skills and confidence you need to conquer any crowd and leave a lasting impact on your audience If you like this book write a review

How to Build a Profitable Speaking Business Bret Ridgway,2023-10-17 For anyone seeking to break into public speaking to share their message with the world How to Build a Profitable Speaking Business will be an invaluable resource especially for those new to the industry 25 year public speaking veteran Bret Ridgway is passionate about training and coaching others in public speaking and building their platform Ridgway bridges the gap between what makes an effective speaker and a successful entrepreneur in How to Build a Profitable Speaking Business Readers will discover common public speaking mistakes to avoid techniques to apply and a wealth of knowledge in this newest public speaking guide from an industry insider

Natural Bridges in Interpersonal Communication Randy Fujishin,2024-02-29 With a particularly student friendly and engaging style this third edition gives readers the fundamental tools necessary to effectively communicate in interpersonal interactions Natural Bridges in Interpersonal Communication Third Edition is a concise and practical book that introduces students to the basic concepts and skills of interpersonal communication in both

face to face and online interactions in personal and professional settings Each chapter features human interest stories and review exercises to help students better understand the concepts covered This edition continues its expanded coverage of foundational research and devotes additional space to discussions of cultural safety race and ethnicity issues of mental health and technology and social media This textbook is designed for communication studies business and career and trade courses in interpersonal communication and communication skills at the community college and four year university levels Online instructor materials that accompany the book include an instructor s manual sample exams and a sample class schedule They are available at www.routledge.com 9781032355054

The Unspoken Rules Gorick Ng,2021-04-27 Named one of 10 Best New Management Books for 2022 by Thinkers50 A Wall Street Journal Bestseller this guide provides readers with much more than just early careers advice it can help everyone from interns to CEOs a Financial Times top title You ve landed a job Now what No one tells you how to navigate your first day in a new role No one tells you how to take ownership manage expectations or handle workplace politics No one tells you how to get promoted The answers to these professional unknowns lie in the unspoken rules the certain ways of doing things that managers expect but don t explain and that top performers do but don t realize The problem is these rules aren t taught in school Instead they get passed down over dinner or from mentor to mentee making for an unlevel playing field with the insiders getting ahead and the outsiders stumbling along through trial and error Until now In this practical guide Gorick Ng a first generation college student and Harvard career adviser demystifies the unspoken rules of work Ng distills the wisdom he has gathered from over five hundred interviews with professionals across industries and job types about the biggest mistakes people make at work Loaded with frameworks checklists and talking points the book provides concrete strategies you can apply immediately to your own situation and will help you navigate inevitable questions such as How do I manage my time in the face of conflicting priorities How do I build relationships when I m working remotely How do I ask for help without looking incompetent or lazy The Unspoken Rules is the only book you need to perform your best stand out from your peers and set yourself up for a fulfilling career

Make Virtual Meetings Matter Paul Axtell,2020-06-08 Meetings should matter Even and especially when those meetings are taking place online No one wants to be called in for a meeting that could ve been an email No one wants to sit in a meeting where everyone s distracted by whatever else is happening on their screen everyone is lost in the weeds or people continue talking over each other If you re going to attend or lead a meeting don t you want it to well matter An update to the original Make Meetings Matter this work is tailor made to help consumers get the most from every meeting virtually Meetings are a chance to initiate a conversation with your teammates Not simply check a box on an agenda You can foster new relationships with your coworkers and learn from their new ideas and perspectives So why do so many people dread meetings Because they re doing them all wrong Change the way people think about meetings Transform their opinions by holding a meeting that is efficient and productive that is open and communicative that is useful and important Paul Axtell affirms the

importance of meetings and he redesigns them using the vital foundation of conversation With real life examples and actionable advice he shows you how to design meetings for results lead them to achieve agendas that move projects forward and even allow time for building the relationships that make working together in a remarkable way possible Based on his award winning efficiency training title *Make Meetings Matter* and updated for the virtual meeting experience this book will revolutionize the meeting moving it from that dreaded obligation to a powerful way to get things done in business and in life

Natural Bridges Randy Fujishin, 2016-06-03 *Natural Bridges* is a concise practical inexpensive and student friendly guide to interpersonal communication This book explores the fundamental principles and skills necessary for effective communication Building on the theme that our every word and behavior contributes to building a bridge or a barrier in our daily interactions with others *Natural Bridges* provides students with concepts and real world guidelines for productive communication with acquaintances friends family members romantic partners and co workers **Speak With Assurance**

Pasquale De Marco, 2025-03-17 In a world clamoring for attention the ability to speak with assurance is a superpower Whether you re a seasoned professional or just starting out this comprehensive guide will equip you with the skills and confidence to captivate any audience Within these pages you ll discover The art of crafting a compelling message that resonates with your audience Techniques for overcoming nervousness and mastering the art of effective delivery Strategies for connecting with your audience tailoring your message and handling difficult questions In depth guidance on crafting informative persuasive and special occasion speeches Expert tips for using visual aids effectively and engaging your audience through storytelling and humor With clear concise instructions and real world examples this book guides you step by step through the process of preparing and delivering a powerful speech You ll learn how to structure your content use supporting evidence and create a memorable introduction and conclusion that leaves your audience wanting more Whether you re a business professional looking to make a lasting impression a student eager to excel in academic settings or simply someone who wants to communicate with greater confidence and clarity this book is your ultimate resource Take the first step towards becoming a confident and effective public speaker Unlock your full potential and make your voice heard If you like this book write a review **Physician Communication** Terry L. Schraeder, 2019

Communication skills determine how the world perceives us and how we perceive the world Communication is at the heart of who we are and all that we do As a clinician your communication impacts how you take care of patients work with colleagues teach trainees and engage audiences and the public Communication encompasses all aspects of human skills from listening and clearly articulating thoughts to an awareness of physical gestures specific word choice tone and volume Whether engaging with patients peers care teams family members residents researchers insurance agencies management or journalists successful communication requires focusing on the importance of the relationship and the mission of each interaction Today due to the rise of digital technologies including electronic medical records online forums and video conferences the content of information the

platform and the audience are continuously changing and expanding for physicians There is a great need in the physician community to learn how to facilitate the exchange of information provide psychosocial support partake in shared decision making translate complex information and resolve controversies with sound science in a variety of settings Addressing physicians at every level of training and practice Physician Communication Connecting with Patients Peers and the Public will enable providers to examine analyse and improve their skills in the art and science of communication Divided into four sections Face to face Communications Digital Communications Public Speaking and Traditional Media this book will help physicians navigate various situations using different methods and modes of communication Road to assertiveness Part 1

Dorota Sawicka,2024-03-20 Welcome to the world of self improvement and developing assertiveness skills Only by gaining self confidence and the ability to express our own needs can we achieve authentic happiness and healthy relationships with others This book is a guide that will help you discover the power of assertiveness and learn how to use it in various areas of life Discover the path to better meeting your needs and building lasting relationships based on respect and understanding It s time to start the transformation and embark on this fascinating journey towards assertiveness **Hybrid Project**

Management Cynthia Snyder Dionisio,2022-11-01 Hybrid Project Management A how to guide for leaders of hybrid projects that covers technical and leadership principles across the project delivery spectrum Hybrid Project Management offers practical guidance for combining waterfall and adaptive Agile project management approaches This helpful guide includes advice on when to use each approach and how various methods can be combined and customized to meet the needs of projects and stakeholders A sample case study demonstrates how to apply the concepts described throughout the text An exciting new title from bestselling author Cyndi Snyder Dionisio on a top trending topic in the field sample topics covered in Hybrid Project Management include Variables to consider when choosing a development approach Project roles such as sponsors product owners project managers scrum masters and the project team Launching a hybrid project vision statements and charters and structuring the project development approach delivery cadence lifecycle and roadmap Project scope requirements backlogs and user stories Hybrid scheduling that combines Gantt charts and release plans Leadership in a hybrid project covering servant leadership bias critical thinking emotional intelligence motivation and developing high performing teams Managing risk on hybrid projects including estimating reserve and using a risk adjusted backlog Identifying metrics and reports for predictive and adaptive project work such as burn charts variance analysis forecasts and cumulative flow diagrams With over fifty percent of projects today being managed using a hybrid approach Hybrid Project Management serves as an important guide to hybrid project management methods for project management professionals and academia It is an invaluable resource for understanding the approach and effectively implementing it for better outcomes

Scientific Papers and Presentations Martha Davis,Kaaron Joann Davis,Marion Dunagan,2012-07-30 Electronic publishing and electronic means of text and data presentation have changed enormously since the first edition of this book

was published in 1997 The third edition of Scientific Papers and Presentations applies traditional principles to today's modern techniques and the changing needs of up and coming academia Topics include designing visual aids writing first drafts reviewing and revising communicating clearly and concisely adhering to stylistic principles presenting data in tables and figures dealing with ethical and legal issues and relating science to the lay audience This successful legacy title is an essential guide to professional communication provides a wealth of information and detail and is a useful guide Covers all aspects of communication for early scientists from research to thesis to presentations Discusses how to use multi media effectively in presentations and communication Includes an extensive appendices section with detailed examples for further guidance

How to Speak Effectively Without Notes Robert Elliott Speer, 1909 Principles and Practice of Clinical Research John I. Gallin, Frederick P Ognibene, 2012-05-31 This expanded third edition provides an introduction to the conduct of clinical research as well as more comprehensive and expansive content about the infrastructure necessary for a successful clinical research organization or enterprise With authors who are experts in clinical research in both the public and private sectors this publication provides essential information to clinical investigators who wish to develop and conduct well designed patient based research protocols that comply with rigorous study design ethical and regulatory requirements

Make Meetings Matter Paul Axtell, 2020-02-01 Meetings should matter No one wants to be called in for a meeting that could've been an email No one wants to sit in a meeting where everyone's distracted or talking over each other If you're going to attend or lead a meeting don't you want it to well matter Meetings are a chance to initiate a conversation with your teammates You can communicate information with them that wouldn't have the same hold digitally You can foster new relationships with your coworkers and learn from their new ideas and perspectives So why do so many people dread meetings Because they're doing them all wrong Change the way people think about meetings Transform their opinions by holding a meeting that is efficient and productive that is open and communicative that is useful and important Revolutionize the definition of a meeting Learn to make them matter Paul Axtell affirms the importance of meetings and he redesigns them using the vital foundation of conversation With real life examples and actionable advice he shows you how to design meetings for results lead them to achieve agendas that move projects forward and even allow time for building the relationships that make working together in a remarkable way possible Based on his award winning efficiency training this book will revolutionize the meeting moving it from that dreaded obligation to a powerful way to get things done in business and in life

Unbreakable Confidence in Any Situation: How to Command Attention, Influence Others, and Dominate Any Room Silas Mary, 2025-02-26 Confidence is the foundation of influence and success Unbreakable Confidence in Any Situation shows you how to develop the kind of confidence that allows you to command attention and influence others effortlessly In this book you'll learn how to project confidence dominate conversations and gain the trust and respect of others in any setting Whether you're giving a presentation attending a meeting or just navigating social situations this book provides the tools you need to walk

into any room with unshakable confidence You ll discover how to master body language speak with authority and influence people around you without saying a word If you re looking to become a more powerful communicator and confident leader this book will help you develop unbreakable confidence in any situation **Modern Speaking** Paul Rexford Brees,Guy Vernon Kelley,1928

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