

Marketing For The Dental Practice

Anissa Holmes

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work today Raving Patients teaches dentists how to get exponentially better marketing results for a fraction of the time and money using a simple combination of online and offline reputation marketing strategies that take only minutes to implement The strategies within Raving Patients help dental practices rise up search engine results when patients in their area search for new dentists Dr Tau also presents proven methodologies that help dental practices stand out as the practice of choice in their area This generates a steady flow of patients who are more likely to move forward with treatment recommendations than other dental marketing strategies **Grow Your Practice Online - Proven Strategies to Attract and Convert New Dental Patients** Adam Zilko, 2018-03-26 One of the biggest challenges facing dental professionals today is how to develop and scale a comprehensive digital marketing strategy Sadly many dentists periodontists orthodontists and periodontal surgeons struggle to maintain their footholds offline With resources stretched thin coming up with the budget and developing the strategies to gain prominence on Google and elsewhere online becomes a constant struggle Wouldn t it be great if there was a complete guide to digital marketing that was written strictly for those working in dentistry That book is here In this fourth edition of an Amazon Best Seller Adam Zilko has compiled a digital strategy that can be customized for any practice regardless of size or equity With completely updated strategies that reflect what s working today for many top practices The Ultimate Guide to Digital Marketing for Your Dental Practice contains proven strategies for attracting and converting new dental patients A Focus on Digital Excellence The only way to attract a healthy stream of new quality dental patients is to have a web presence that demands respect and attention This book helps dental professionals get into the mindset of making their web presences patient centric and targeted to quality patients who see the value in good dentistry A Success Mindset Adam takes a unique approach that he takes with his Firegang Dental Marketing clients and that s to get them into the proper mindset Adam dispels common myths and helps dental professionals establish clear cut goals and realistic expectations for building upon their dreams of dental practice success A Fully Customizable Digital Marketing Treatment Plan What follows in Grow Your Practice Online is a digital marketing strategy that can be used by new practices those who have gone stagnant and those intent on maximizing success The book details the prospect s online journey and the many complicated paths prospects can take before they become an actual patient The strategies are broken down so they are easy to learn and implement SEO Google Facebook Marketing Another challenge dental professionals face is keeping up with the latest Google algorithm changes how to optimize for Google safely so that you don't get penalized as well as how to advertise on Google Facebook and other paid digital ad platforms Adam has managed to make these facets of digital marketing easy to understand and gives plenty of advice for maximizing clicks conversions and return on investment Testing Optimizing for Maximum Leads Growth The key to proper digital marketing is the study of the metrics and how to use those numbers and figures to maximize your efforts online Dental professionals will learn how to make sense of all the noise and how to glean useful information from Google Analytics and other digital analysis platforms as well has how to tweak campaigns over time

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