# Why Skould You Buy New? New Vis. Used Homes Presented by Keystone Custom Homes

# More for Your Money

A new home bought of \$300,000 and a used home bought at \$208,000 will have the same monthly payment of approximately \$2,000 due to maintenance and heating costs for ohe older home

#### Utilities

Average onmusif utilities cost in movier hornes is \$1.04 per og. Jt. va \$1.28 - \$1.62 per sig ft. in older homes

# Better Resale Value

While the home you self will (by definition) no longer be new, a five year old home will often be more desirable given all the features above than a 25 year old home or resolu-

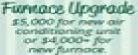


\$3,000 to well over \$15,000 depending on your choices.



Master Batik Remodel \$75,000 and up.

C V









#### **Save он Маінтенансе**

A mere home can be maintained for 96% less than a used home. built order to 1980.

# Energy Ethicient

Due to better windows, more efficient heating and cooling equipment, better control of air infiltration and enumer use of new insulation technologies new homes are beice as energy efficient as homes built prior DOMESTICS

# Air Conditioning

Today's best air conditioners use 30% to 50% less energy to produce the same amount of cooling as air conditioners mode in the mid 1970s. Even if your oir conditioner is ently 10 years old; you may some 20% to 40% off your cooling energy costs by replacing it with a never, more efficient model like those in new









KEYSTONE

# **Marketing New Homes**

**Kathleen Armour** 

#### **Marketing New Homes:**

Marketing New Homes Charles R. Clark, David F. Parker, 1989 The Marketing of New Homes Kurt Kresmery, 1985

Valuation and Sale of Residential Property David Mackmin, 2013-10-11 Valuation and Sale of Residential Property is aimed at all those studying for a qualification or already practising as residential valuers surveyors and estate agents It provides valuable information on all elements of the home sales process enabling professionals to give advice on market value the best means for sale condition and financial arrangements Topics covered include determinants of value and provision of the valuation agency auction and taking instructions mortgage valuation and survey legal process and types of tenure investment and return The author considers these topics against a background of wide legislative change and draws on the standard guidelines set down by the RICS and NAEA This third edition written at a time of rapid change in the home selling market details the processes and procedures for dealing with this ever evolving market Whatever your level of seniority this book will help you stay ahead of the game and present sound advice to clients at any stage of the process

**Marketing** Dana-Nicoleta Lascu, 2024-03-23 Essentials is a shorter more concise treatment than most competitors and is known for its easy read and memorable examples The eighth edition updates every topic to reflect the transformative shifts in marketing in an era of rapid technological change and economic and political uncertainty. This edition presents the latest innovations and strategies in digital marketing including social media marketing mobile marketing and online marketing The eighth edition also offers fresh insights into the impact of environmental developments and explores new areas related to customer relationship management customer valuation marketing analytics brand communities dynamic pricing and Marketing Information Guide .1959 Marketing Planning & Strategy John Dawes, 2021-08-11 We sustainability know how eager you are to learn practical workplace skills at university so that you are job ready following graduation In marketing one of the most practical things you can learn how to do is create a sound marketing plan This new book guides you concisely through the marketing planning process from start to finish drawing on examples from large brands like Ikea and Krispy Kreme to digital start ups like Starling Bank Features a running case study about a small services business that breaks the marketing plan down into easy to digestible chunks A dedicated chapter on marketing strategy concepts to help you understand how they link to market firm or decision related factors Self test questions and scenarios with tasks throughout make for an active learning experience Practical in its step by step approach and inclusion of activities and scenarios and written simply whilst still underpinned by marketing strategy scholarship this book will help you to develop your marketing decision making throughout by learning key skills such as how to do a SWOT analysis and how to budget and forecast correctly Supported by online resources for lecturers including PowerPoint slides an instructor s manual and a suggested syllabus Suitable reading for marketing planning and marketing strategy courses U.S. Housing Market Conditions ,1997 Marketing Management Fred Selnes, Even J. Lanseng, 2024-11-20 This textbook introduces students to

the field of marketing management by emphasizing a customer centric approach which involves defining the purpose of marketing as the recruitment defence leverage and development of customer brand relationships Because customers vary in their needs for products and services and their relationships with brands you ll discover how segmentation and differentiation play a crucial role in marketing management After delving into market dynamics customer behaviour and market communications you ll explore the three main areas within marketing management customer portfolio management product portfolio management and brand portfolio management Finally you ll gain insights into developing marketing business strategies and plans for success through comprehensive analysis resource allocation budgeting and measuring key performance indicators Features include case studies to bring theory to life further reading suggestions to expand your understanding and a marketing planning template to practice applying your knowledge to a real business scenario Suitable for undergraduate bachelor and postgraduate students studying Marketing Management and Strategic Marketing Fred Selnes is a professor of marketing at BI Norwegian Business School Even Lanseng is an associate professor of marketing at BI Norwegian Business School The Essentials of Marketing Research Lawrence Silver, Roberts Stevens, Bruce Wrenn, David Loudon, 2021-01-20 Identifying and assessing information is a key to a successful marketing strategy. The Essentials of Marketing Research 4th Edition has been totally revamped and guides the student in designing conducting and interpreting marketing research This comprehensive textbook covers the full range of topics including secondary research and data mining marketing research ethics internet marketing research qualitative and exploratory research data collection tool design and deployment qualitative data analysis statistical analysis and research report preparation **Communications** Chris Fill, Sarah Turnbull, 2019 The new edition of Marketing Communications delivers a rich blend of theory with examples of contemporary marketing practice Providing a critical insight into how brands engage audiences Fill and Turnbull continues to be the definitive marketing communications text for undergraduate and postgraduate students in marketing and related fields The eighth edition which contains two new chapters reflects the changing and disruptive world of marketing communications Throughout the text the impact of digital media and its ability to influence audience client and agency experiences is considered Each chapter has been extensively revised with new examples the latest theoretical insights and suggested reading materials Each of the 22 chapters also has a new case study drawn from brands and agencies from around the world Marketing Communications is recognised as the authoritative text for professional courses such as The Chartered Institute of Marketing and is supported by the Institute of Practitioners in Advertising

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