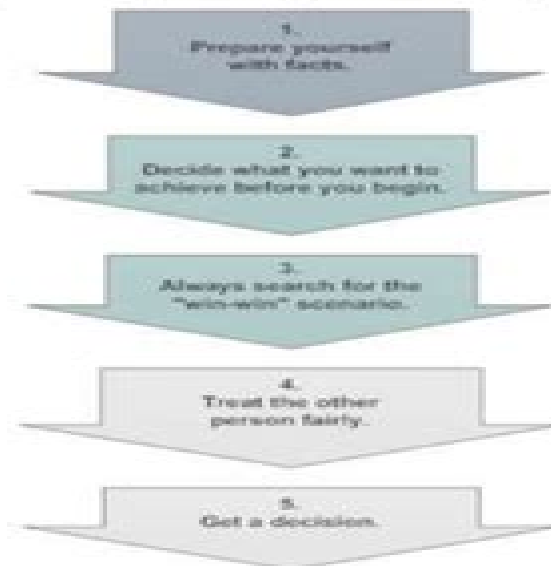


Five Secrets for Successful Negotiation

The word "negotiation" can conjure up negative images of conflict and struggle. But successful negotiation is about discussion aimed at reaching an agreement.

An adept negotiator uses skillful techniques to reach a deal without aggression. While negotiation skills can require some practice, becoming a good negotiator is within reach. It just requires following some basic guidelines that focus on the ultimate goal: successfully reaching an agreement acceptable to both parties.

Here are five tips for negotiating successfully.



Secrets Of Successful Negotiation

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