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VAKRANGEE: ANATOMY OF STOCK VALUATION¹

Pooja Gupts and Zahid Jamail wrote this case solely to provide material for class discussion. The authors do not intend to illustrate effective or ineffective handling of a managerial situation. The authors may have disguised certain names and other identifying information to protect confidentiality.

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On April 20, 2018, Priyankar Khandelwal was furious as he watched the stock value from his fund seemingly evaporate right in front of his eyes. Khandelwal, the fund manager at Principal First, had been managing the mid-sized information technology (IT) fund for the previous five years.

Khandelwal asked his assistant to put in a sell order to cover his long position³ in Vakrangee Limited (Vakrangee) at a substantial loss. He had bought the stock in the beginning of October 2017. The stock hit a high in January 2018 but had subsequently been sliding (see Exhibit 1). In his fund, Khandelwal had allocated a substantial amount to Vakrangee in the initial investment. Based on the current market price of the stock, there was a net loss of ₹169 million³ and a loss of ₹592 million unrealized from the top for the fund. This loss caused the net asset value of the fund to fall by 35 per cent year to date, because Khandelwal had not hedged his position.

Khandelwal's clients were irate, and more than 25 per cent of his firm's investors had withdrawn their money from the fund. Principal First had also reprimanded him and put him on notice.

Khandelwal wondered where he went wrong in his analysis of Vakrangee. He had done the valuation exercise himself, checked and cross-checked his assumptions, looked at industry and credit reports, and had found it to be a good stock with good future prospects. What had he missed? What could he have done better?

PRINCIPAL FIRST

Principal First was a Mumbai-based boutique investment management and investment advisory firm. The investment objective of the firm was to deliver notable risk-adjusted returns consistently while ensuring capital preservation. The firm was founded in 2005 and had been an early investor in the Indian alternative

¹ This case was awarded an honourable mention in the the ISB-Ivey Global Case Competition 2018. The prize was sportsoned by ISB.

A long position was "the buying of a stock, commodity, or currency with the expectation that it [would] rise in value; "Long Position (Long)," Investopedia, March 20, 2020, accessed April 6, 2010, www.investopedia.com/terms/flong.asp.

³ ₹ = INR = Indian rupee; US\$1 = ₹66.18 on April 20, 2018; all currency amounts are in ₹ unless otherwise specified.

^{*} An unrealized loss occurred when a stock decreased after an investor had bought it, but the stock had not yet been solid; 'How to Calculate Unrealized Gain and Loss of investment Assets,' The Motley Fool, November 25, 2015, accessed April 8, 2020, www.fool.com/knowledge-center/how-to-calculate-unrealized-gain-and-loss-of-inves.aspx.

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Equity Valuation and Portfolio Management Frank J. Fabozzi, Harry M. Markowitz, 2011-09-20 A detailed look at equity valuation and portfolio management Equity valuation is a method of valuing stock prices using fundamental analysis to determine the worth of the business and discover investment opportunities In Equity Valuation and Portfolio Management Frank J Fabozzi and Harry M Markowitz explain the process of equity valuation provide the necessary mathematical background and discuss classic and new portfolio strategies for investment managers Divided into two comprehensive parts this reliable resource focuses on valuation and portfolio strategies related to equities Discusses both fundamental and new techniques for valuation and strategies Fabozzi and Markowitz are experts in the fields of investment management and economics Includes end of chapter bullet point summaries key chapter take aways and study questions Filled with in depth insights and practical advice Equity Valuation and Portfolio Management will put you in a better position to excel at this challenging endeavor The Value Line Investment Survey ,2007 Agile Data Warehousing for the Enterprise Ralph Hughes, 2015-09-19 Building upon his earlier book that detailed agile data warehousing programming techniques for the Scrum master Ralph's latest work illustrates the agile interpretations of the remaining software engineering disciplines Requirements management benefits from streamlined templates that not only define projects quickly but ensure nothing essential is overlooked Data engineering receives two new hyper modeling techniques yielding data warehouses that can be easily adapted when requirements change without having to invest in ruinously expensive data conversion programs Quality assurance advances with not only a stereoscopic top down and bottom up planning method but also the incorporation of the latest in automated test engines Use this step by step guide to deepen your own application development skills through self study show your teammates the world's fastest and most reliable techniques for creating business intelligence systems or ensure that the IT department working for you is building your next decision support system the right way Learn how to quickly define scope and architecture before programming starts Includes techniques of process and data engineering that enable iterative and incremental delivery Demonstrates how to plan and execute quality assurance plans and includes a quide to continuous integration and automated regression testing Presents program management strategies for coordinating multiple agile data mart projects so that over time an enterprise data warehouse emerges Use the provided 120 day road map to establish a robust agile data warehousing program **Cooperative Banking: Innovations and Developments** Vittorio Boscia, 2009-02-27 The book describes the current role and rationale of co operative banking and examines features such as governance consolidation outsourcing shareholder value and rating evaluation It then analyses the likely impact on the strategic organisational and operative model of cooperative banks Financial Disclosure Reports of Members of the U.S. House of Representatives of the 100th Congress from January 1, 1986, to December 31, 1986 Submitted to the Clerk of the House Pursuant to 2 U.S.C. [section] 703(a). United States. Congress House, 1987 F & S Index of Corporations and Industries ,1978 **Tech Stock Valuation** Mark Hirschey, 2003-06-17 The contribution of research and development to a company's market value has grown considerably in recent years In the mid 1970s accountants were able to capture on their ledgers 90 95% of a firm s book value but by 2000 the importance of intangible assets had grown to the point where they could account for only 13 15% Financial economists and accountants have investigated the link between a firm s market value and its R D spending and various factions advocate a variety of positions on the amount and rate of investment investors ability to capture returns on that investment and ways to measure value investment and returns Tech Stock Valuation extends the R D literature by providing detailed direct evidence on the market value implications of inventive and innovative output Specifically the book demonstrates that stock price effects of patent output are most pronounced in the case of of high quality patents where patent quality is measured by scientific merit Scientific measures of patent quality give tech stock investors and R D managers a valuable new tool that can be used to measure R D program effectiveness At the same time it gives investors a new tool to help them assess the value of hard to measure intangible assets Provides detailed direct evidence on the market value implications of inventive and innovative output Based on recent research much of which Dr Hirschey has pioneered Gives financial professionals a new tool for assessing R D quality and its relation to market valuation Investment Banking Joshua Rosenbaum, Joshua Pearl, 2022-01-13 An essential all in one guide to investment banking and valuation complete with downloadable models this new edition reflects valuable contributions from Nasdag and the global law firm Latham Watkins LLP plus access to the online valuation models and course The thoroughly revised Third Edition of Investment Banking Valuation LBOs M A and IPOs Book Valuation Models delivers the most current discussion of valuation and deal making fundamentals essential to the work of investment bankers private equity professionals hedge fund investors corporate lawyers executives and students Drawing on over four decades of combined experience in investment banking and investing authors Joshua Rosenbaum and Joshua Pearl explain how to perform the valuation work and financial analysis at the core of Wall Street comparable companies precedent transactions DCF LBO M A analysis and now IPO analytics and valuation Using a step by step how to approach for each methodology the authors build a chronological knowledge base and define key terms financial concepts and processes throughout the book Now over 10 years after the release of the first edition the book is more relevant and topical than ever The book has sold over 250 000 copies and is used in over 200 universities globally It has become a go to resource for investment banks private equity investment firms and corporations undertaking M A transactions LBOs IPOs restructurings and investment decisions While the fundamentals haven t changed the environment must adapt to changing market developments and conditions As a result Rosenbaum and Pearl have updated their widely adopted book accordingly turning the latest edition into a unique and comprehensive training package The Third Edition includes six downloadable valuation model templates Comparable Companies Analysis Precedent Transactions Analysis Discounted Cash Flow Analysis Leveraged Buyout Analysis M A Analysis and IPO Valuation

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