The Ultimate Phrase Finder to Help You Promote Your Products, Services, and Ideas

Edward Werz and Sally Germain

Phrases That Sell

S Ben Porath

Phrases That Sell:

Phrases That Sell Edward W. Werz, Sally Germain, 1998 Listing more than 1 000 high powered phrases and slogans this idea generator is perfect for writers of all kinds The book includes a brief introduction to the basic principles of writing creative copy and then gets to the heart of the matter phrases that promote products services and ideas **Sell** Sally Germain, Edward W. Werz, 1998 An excellent ready reference both for copywriters and for those entering the field Robert Goldsborough Special Projects Director Advertising Age Holy smoke This is amazing A thesaurus for advertising copywriters Where has it been all my life Denny Hatch Editor Target Marketing Six seconds That's all you have to grab your prospect s attention and make a sale Use the right phrase or slogan however and you ve made your sale Use the wrong one and you ve lost your opportunity maybe forever Choosing the right phrase or slogan is vital to your success And so is Phrases That Sell It's the ultimate resource for anyone needing hands on instant access to the key phrases slogans and attention grabbers that will gain more attention and sell more product Organized by category indexed and cross referenced for ease of use loaded with expert advice on how to write copy that sells Phrases That Sell covers everything including those hard to describe product and service qualities and those product service attributes that are subtle or abstract It has 143 selling phrases to describe service 153 for fun 341 covering style and design 180 phrases related to price and much more In this book you ll find 5 000 sales phrases for consumer and business to business products and services a copywriter s primer called 10 Basic Rules of Copywriting with insider s tips on usage a special section on the seven steps to writing winning slogans Expert advice on how to target your message to specific audiences Whether you sell products ideas or services whether you are a novice or an old pro this creative toolbox will give you fresh ideas new perspectives and renewed confidence With Phrases That Sell at your side you ll be able to enthusiastically tackle the most challenging copywriting tasks and eliminate that dreaded writer s block Words that Sell Richard Bayan, 1987 A thesaurus that works as hard as you do you ll wonder how you ever managed without it Advertising Age Listing more than 2 500 high powered words phrases and slogans Words That Sell is the ultimate reference for anyone who needs instant access to the key words that make the difference in selling Arranged by category for handy reference it covers everything from snappy transitions to knocking the competition from grabbers to clinchers There are 62 ways to say exciting alone 57 variations on reliable Whether you are selling ideas or widgets Words That Sell guarantees the expert sales professional an expanded rejuvenated repertoire and the novice a feeling of confidence Features Cross referencing of word categories to stimulate creative thinking Advice on targeting words to your specific market Tips on word usage A thorough index A concise copywriting primer A special section on selling yourself The first real improvement to the thesaurus since Roget Words That Sell is an indispensable guide to helping you find great words fast Magical Words That Sell Frank Kern, 2019-07-03 Use The Power Of Words To sell More of Your Products Instantly Get Your Hands On Winning Headlines And Words You Can Use In Your Copy or Advertising To

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world's most persuasive words and phrases and how to leverage them to sell your product More Than Words Richard & Lynn Voigt, I M Education Specialists, I. M. Education Specialists Staff, 2012-02-27 In today s world every word has a measurable and emotional impact Marketing Phrases and Headlines have become the single most powerful marketing tool mankind has ever created They re the true lifeblood behind every business ventures on or offline No matter whether introducing or promoting a brand new product or service teaching a How To skill building a website or simply sending an email smart marketers carefully create psychological phrases that are absolutely crucial to successful sales copy and marketing campaigns It's been said don't waste your time and resources trying to reinvent the wheel just find a easier way to push your marketing cart up hills faster cheaper and more efficient way to control them on there way down This book includes 5000 great marketing phrases for you to study alter and personalize for your next email or marketing campaigns See what experts do and say that can help you produce some amazing results reaping huge rewards from your videos products and services More Than Words is a powerful collection of great marketing phrases that can effectively teach you to paint dreams sell ideas and market your message It s up to you to use these power phrases wisely **Confusable Phrases** Yuri Dolgopolov, 2016-02-01 Covering over 10 000 idioms and collocations characterized by similarity in their wording or metaphorical idea which do not show corresponding similarity in their meanings this dictionary presents a unique cross section of the English language Though it is designed specifically to assist readers in avoiding the use of inappropriate or erroneous phrases the book can also be used as a regular phraseological dictionary providing definitions to individual idioms cliches and set expressions Most phrases included in the dictionary are in active current use making information about their meanings and usage essential to language learners at all levels of proficiency **Statutory Definitions of Words and Phrases** ,1904 **The 250 Power Words That Sell** Stephan Schiffman,2017 getAbstract Summary Get the key points from this book in less than 10 minutes Sales expert Stephan Schiffman's latest manual features lists of powerful words and phrases that help salespeople close sales He explains when and how to use these verbal tools offering invaluable tradecraft Some techniques seem problematic for example suggesting that salespeople leave the name of a colleague who has been in contact with the prospect before to get a callback in response to their phone message However most of the book s recommendations are effective and time tested getAbstract recommends that salespeople go beyond the word lists study Schiffman's tactics on how to use these messages to build sales success Book Publisher Adams Media Advertising Cyclopedia of Selling Phrases William Borsodi, 1909 **Sneaky Marketing Phrases** John Rhodes, 2010-09-20 Sneaky Marketing Phrases is for people who need to know the secrets of marketing words and phrases that make people buy If you want to understand marketing phrases or if you want the best tips you need this book It s what insiders are reading right now Sneaky Marketing Phrases is essential reading if you re new to marketing But even if you have years of experience in selling there s always room for learning Don t miss your opportunity right now take action

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