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Make Your Point

Kevin Carroll, Bob Elliott



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Effective Writing in Psychology Bernard C. Beins, Agatha M. Beins, 2012-03-22 The second edition of Effective Writing in Psychology helps users produce crisp scientific communication form concise unambiguous arguments and render technical information clear and comprehensible The new edition incorporates the latest guidelines contained within the 6th edition of the APA Publication Manual Clear guidelines on effective writing illustrate how to generate strong and compelling prose even when the writing is not aimed at a research audience Incorporates changes to the guidelines contained in the 6th edition of the APA publication manual Includes material on how to adapt APA style for poster presentations using PowerPoint and for oral presentations Contains a new section on using the Internet to present research papers and a new chapter on conducting a literature search to guide students through databases keywords sources and connections between articles Highlights methods for selecting a research topic and organizing papers Features a sample manuscript showing common deviations from correct APA style and a version demonstrating appropriate use of APA style

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Story or Die Lisa Cron, 2021-03-02 A practical heartfelt manual for anyone who needs to change minds and actions Lisa Cron shares the art of practical empathy with leaders who care enough to make a difference Seth Godin author of The Practice A step by step guide to using the brain s hardwired need for story to achieve any goal from the author of Wired for Story Whether you re pitching a product saving the planet or convincing your kids not to text and drive story isn t just one way to persuade It s the way It s built into the architecture of the brain and has been since early humans

gathered around the camp fire trying to figure out how to outsmart the lion next door In Story or Die story coach Lisa Cron sets out to decode the power of story first by examining how the brain processes information translates it into narrative and then guards it as if your life depends on it Armed with that insight she focuses on how to find your real target audience and then pinpoint their hidden resistance Finally she takes you step by step through the creation of your own story one that allows your audience to overcome their resistance and take up your call to action not because you told them to but because they want to That is the power of story Use it wisely Polish Your Academic Writing Helen Coleman,2019-10-07 Struggling to find your academic voice Polish Your Academic Writing gives you the advice and skills you need to write appropriately and impactfully and get the best grades in your assignments Effectively make your point and answer the assigned question Build a solid and logical writing structure Perfect your paragraphs and make your sentences flow Super Quick Skills provides the essential building blocks you need to succeed at university fast Packed with practical positive advice on core academic and life skills you ll discover focused tips and strategies to use straight away Whether it s writing great essays understanding referencing or managing your wellbeing find out how to build good habits and progress your skills throughout your studies Learn core skills quickly Apply them right away and see results Succeed in your studies and in life Super Quick Skills gives you the foundations you need to confidently navigate the ups and downs of university life Innovating Luis Perez-Breva,2018-08-28 Discover the MIT developed doer s approach to innovation with this guide that reveals you don t need an earth shattering idea to create a standout product service or business just a hunch that you can scale up to impact Innovation is the subject of countless books and courses but there s very little out there about how you actually innovate Innovation and entrepreneurship are not one and the same although aspiring innovators often think of them that way They are told to get an idea and a team and to build a show and tell for potential investors In Innovating Luis Perez Breva describes another approach a doer s approach developed over a decade at MIT and internationally in workshops classes and companies He shows that innovating doesn t require an earth shattering idea all it takes is a hunch Anyone can do it By prototyping a problem and learning by being wrong innovating can be scaled up to make an impact As Perez Breva demonstrates nothing is new at the outset of what we only later celebrate as innovation In Innovating the process illustrated by unique and dynamic artwork is shown to be empirical experimental nonlinear and incremental You give your hunch the structure of a problem Anything can be a part Your innovating accrues other people s knowledge and skills Perez Breva describes how to create a kit for innovating and outlines questions that will help you think in new ways Finally he shows how to systematize what you ve learned to advocate communicate scale up manage innovating continuously and document you need a notebook to converse with yourself he advises Everyone interested in innovating also needs to read this book I Hate Writing J. M. Bohannon,2005 I Hate Writing may be the only page turner textbook out there J M Bohannon gives her readers invaluable writing advice using an uplifting modern voice tinged with humor She takes her readers through the

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build a stronger relationship even through the teen years After 30 years of parenting five children and 20 years of working with teens Connie Albers has witnessed the negative impact of well intentioned but misguided parenting styles all focused on managing teens rather than guiding them But through learning to focus on the hearts of your teens you can avoid those pitfalls and build relationships that last beyond the transition years as you intentionally learn about connect with and listen to your teens In a world filled with distractions and devices it is possible to guide their hearts and remain the primary influence in their lives In Parenting beyond the Rules you will discover how to raise a teen according to his or her strengths talents and personality type as these things equip teens to manage life Join Connie Albers in discovering practical solutions for every parent trying to raise a responsible godly teenager *Mauet's Trial Notebook* Thomas A. Mauet,1998-01-01 When you go to trial an efficient system of organizational management is crucial Mauet s system is widely relied upon as the one that provides everything you need to prepare logically and efficiently for any kind of case In the first trial notebook system to include computerized document forms Mauet makes it easy to Organize your testimony exhibits research everything you need to try your case Choose your own categories to assemble all necessary information Summarize the motions and filings you must make and when to make them Develop a trial strategy You ll have proven easy to use forms both paper and electronic for Reviewing legal elements of claims and defenses Jury selection Exhibits Examination of witnesses Closing argument and opening statement You ll also get the Federal Rules of Evidence Civil Procedure and Criminal Procedure plus Mauet s incomparable strategic advice The Security Leader's Communication Playbook Jeffrey W. Brown,2021-09-12 This book is for cybersecurity leaders across all industries and organizations It is intended to bridge the gap between the data center and the board room This book examines the multitude of communication challenges that CISOs are faced with every day and provides practical tools to identify your audience tailor your message and master the art of communicating Poor communication is one of the top reasons that CISOs fail in their roles By taking the step to work on your communication and soft skills the two go hand in hand you will hopefully never join their ranks This is not a communication theory book It provides just enough practical skills and techniques for security leaders to get the job done Learn fundamental communication skills and how to apply them to day to day challenges like communicating with your peers your team business leaders and the board of directors Learn how to produce meaningful metrics and communicate before during and after an incident Regardless of your role in Tech you will find something of value somewhere along the way in this book

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