5 Types of Sales Dogs



Sales Dogs

Pamela Redmond Satran

Sales Dogs:

Sales Dogs Blair Singer, 2013-02-28 The number one skill for any entrepreneur or business owner is the ability to sell Why Because sales income Yet many fail financially not because they do not have great ideas or even good work ethic but typically because they don t know how to refuse to are afraid to or don t think it is important to know how to sell SalesDogs was written as the very first of the Rich Dad Poor Dad how to Advisory series to teach in a very fun and impactful way how to overcome the fears the myths and the obstacles to selling your products services or yourself It then teaches a simple time proven process of selling that will generate great income in most any business The reader will learn the five most important selling skills to master how to overcome any objection manage a territory and much more The book guickly de bunks the idea that you have to be an overly aggressive attack dog to be successful It uses the metaphor of man's best friend to say that a great sales person is like a loyal persistent and lovable canine It stipulates that there are five different breeds or personalities of SalesDogs that can each make a lot of money by playing to its strength You will learn how to identify maximize and train to that strength and also how to teach others on your team to do the same While the book is fun and engaging it also dives deep into the personal development issues that block a person s ability to generate income and how to overcome them The book is perfect for first time salespeople individuals who are uncomfortable with the notion of selling those who need to train others to sell and those who want to simply get better guicker Sales Dogs Blair Singer, 2001 Rich Dad's Advisors - Sales Dogs, Outing Magazine Poultney Bigelow, James Henry Worman, Ben James Report of Proceedings Under the Diseases of Animals Acts, the Worman, Caspar Whitney, Albert Britt, 1917 Markets and Fairs (weighing of Cattle) Acts, Etc., Etc Great Britain. Ministry of Agriculture and Fisheries, 1917 Report of Proceedings Under the Diseases of Animals Acts Great Britain. Ministry of Agriculture and Fisheries, 1916 House & Garden ,1916 Farmer's Weekly, 1924 Rich Dad's Success Stories Robert T. Kiyosaki, Sharon L. Lechter, 2003-10-01 An extraordinary collection of business success stories all applying the principles from the 1 New York Outing and the Wheelman ,1918 Times bestseller Rich Dad Poor Dad Country Life in America ,1916 Rabid Pamela Redmond Satran, 2012-01-01 Dogs now dominate the 55 billion a year pet business with nearly 40 percent of American households owning a total of 78 2 million dogs Dog products dog services dog admiration okay let s call it dog worship has become totally over the top with doggie treadmills dog swimming pools caffeine free doggie java dog massage dog perfume aromatherapy hair coloring and yes dog tattoos that would have seemed outlandish a generation ago when applied to your everyday household Rover But Rover isn t called Rover anymore he s called Rufus Or Lola according to the Tumblog Hipster Puppies In fact all Top Ten Dog Names are people names And the canine Rufus doesn t stay home alone all day he goes to Doggie Daycare Eats brightly frosted martini shaped doggie treats Wears designer tutus Gets married on the beach Has Well you ll see With hilarious full color photos throughout Rabid holds a humorous mirror up to our dog centered

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