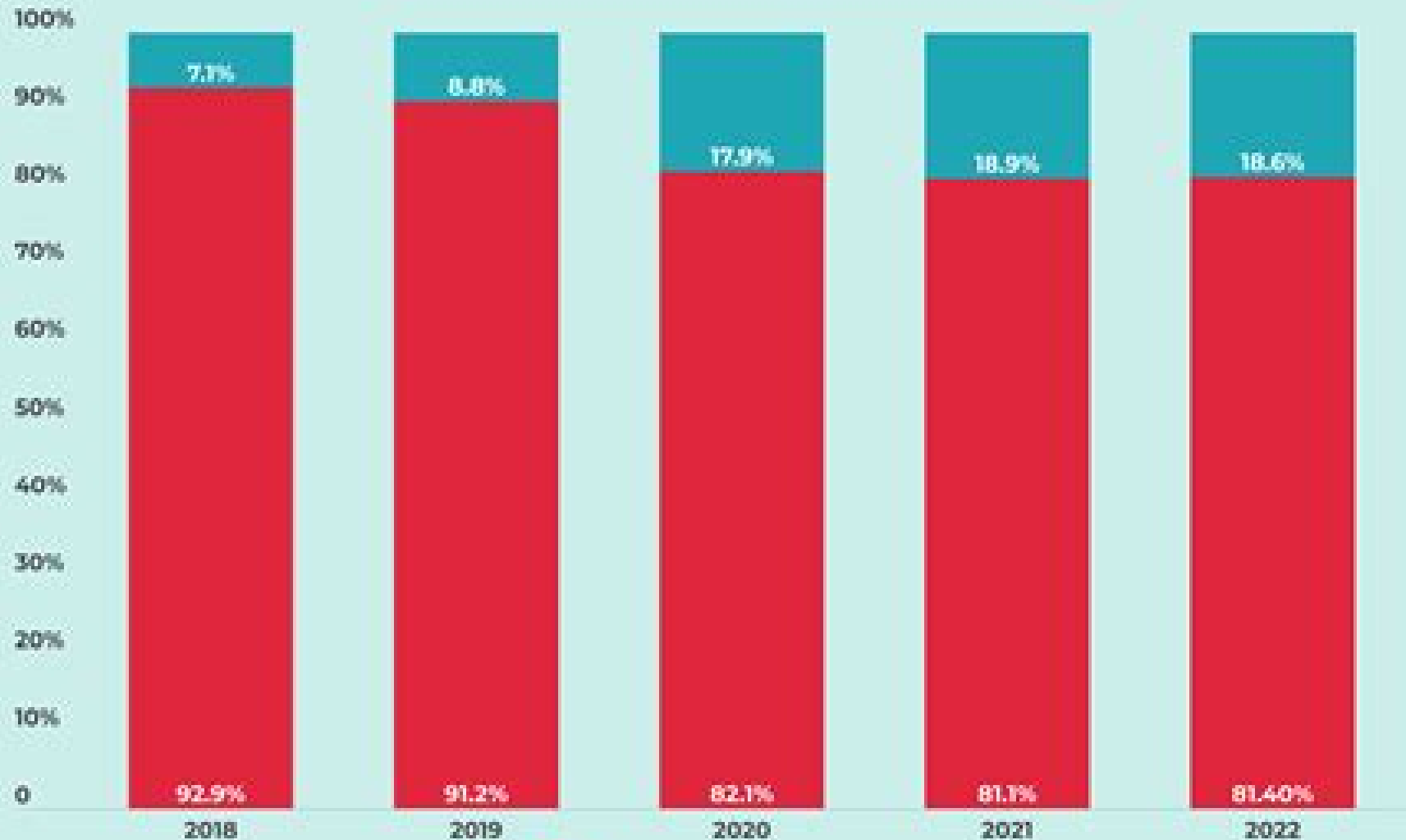


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**J Spring**



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**Seasoned Pro** Joe Biondi, 2024-10-31 Joe has over thirty years of industry knowledge working in a technical operations management consultant and sales role. Technical knowledge earned him a master license in HVAC from the state of New Jersey. For his sales knowledge and expertise, he's earned a variety of local and national awards. Joe has mentored and trained dozens of individuals in a technical and sales capacity. Joe enjoys being a public speaker at industry events, customer engagements, and schools. He has managed and grown several multimillion-dollar portfolios across the United States. What Joe loves most is mentoring a junior sales associate, teaching strategy to pursue and close the deal, and watching them mature as a professional. He is married and lives with his wife, two daughters, his rescue dog Logan, and he loves being a softball and basketball coach for his girls. *National Hardware Bulletin*, 1925

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