

Shirley J. Hansen Ph.D.

PERFORMANCE CONTRACTING

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Second Edition



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Performance Contracting Expanding Horizons

Leslie A. Solmes



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Performance Contracting Shirley J. Hansen, 2020-11-26 Performance Contracting is a must read for those concerned about energy and the environment It examines state of the art facts and pragmatic realities from financing to measurement and verification and includes up to date how to s for both end users and energy service companies Readers will find expert advice on RFPs and RFQs tips on making an energy project investment worthy and guidelines for effectively negotiating and developing energy services agreements They will also learn the key strategies for managing risks both from a user s and a service provider s point of view as well as ways to expand business and serve customers more effectively

Management, Measurement & Verification of Performance Contracting James P. Waltz, 2003 Annotation Written by a leading expert in the field of measurement and verification this book provides a truly authoritative resource on the skill and art of managing and monitoring performance contracted energy projects Following a brief review of the fundamental concepts of performance contracting the author guides the reader through every aspect of actually implementing a successful performance contract You ll find out what can lead a project to go wrong as well as how to monitor and verify a project s true performance all along the way Numerous case studies and specific project examples are used to clearly illustrate the concepts presented Comprehensive in scope and drawn from the author s years of practical experience in the field this book is essential reading for anyone who is either already involved with or considering use of performance contracting

Green Business Nevin Cohen, 2011-06-28 Annotation Presenting 150 signed entries this book provides an overview of key principles approaches strategies and tools businesses have used to reduce environmental impacts and contribute to sustainability

Computerized Building Energy Simulation Handbook James P. Waltz, Waltz, 2000-01-31 1 Introduction 2 Building Simulation Myths 3 Accuracy Selecting a Tool 4 Determination of Existing Conditions 5 Building Survey Case Studies 6 Constructing the Model 7 Critiquing Output Model Calibration 8 Modeling Energy Conservation Measures 9 Building Simulation Performance Contracting Appendices

Sustainable Development Handbook, Second Edition Stephen A. Roosa, 2020-12-22 Gaining momentum globally sustainable development is beginning to significantly redefine the policies of corporations and governmental entities Updated throughout the second edition of this popular resource includes updates on LEED measurement and verification and a new chapter on cities and carbon reduction Clarifying critical issues

this volume examines proven approaches as well as problems with failed initiatives. In addition to core concepts and trends it explores specific renewable energy and environmental solutions. It examines global initiatives, local politics, and ways to effectively measure and track progress.

Investment Grade Energy Audit Shirley J. Hansen, James W. Brown, 2003-10-29
 This book was written to give energy involved professionals the tools they need to take their energy audits to the next level and use them to accurately predict a building's future energy use and true savings potential. Going beyond the conventional energy audit which can lead to projections which are frequently off by as much as 20%, this book provides detailed guidelines on how to use the new tool, the investment grade audit (IGA), which enables prediction of savings with much greater accuracy. Building on the traditional audit, the IGA requires the addition of a risk assessment component which evaluates conditions in a specific building and/or process and reduces the level of uncertainty as to how proposed energy efficiency measures will really behave over time. The authors have covered every aspect of the IGA including risk management, the people factor, measurement and verification, financing issues, report presentation guidelines, and master planning strategies.

World ESCO Outlook Pierre Langlois, Shirley J. Hansen, 2020-12-17
 As country after country around the world embraces the idea of self-funding energy efficiency, an energy performance contracting (EPC) model emerges and then changes to meet local needs. *World ESCO Outlook* captures this rapidly changing landscape and offers valuable insights into this fascinating and important industry. The authors have brought together the best of in-country experts from nearly 60 countries to share their knowledge and experience as to what makes EPC successful in their specific environments. In telling their story, they also reveal some exciting new overseas market opportunities and provide the most complete picture available of today's ESCO world. EPC offers the tools and answers to get energy saving projects going. Energy efficiency is the most cost-effective way to reduce pollution and at the same time make money. EPC brings these goals together by making future energy savings available now to meet energy and environmental needs with guaranteed results.

Anreizoptimale Vertragsgestaltung im Energie-Performance-Contracting bei Double Moral Hazard Caroline Schäfer, 2018-02-20
 Caroline Schäfer analysiert die aus einer langfristigen Kooperation mit wechselseitigen Abhängigkeiten resultierende Double Moral Hazard Anreizproblematik und entwickelt darauf basierend für die Energiedienstleistung Energie Performance Contracting spezifische Anreizvertragsmodelle, welche eine Teilung des gemeinsam realisierten Einsparergebnisses vorsehen. Die modelltheoretisch abgeleiteten Gestaltungsempfehlungen für eine anreizoptimale Vertragsgestaltung sind leicht auch auf ähnlich gelagerte Dienstleistungskooperationen übertragbar. Die Autorin Dr. Caroline Schäfer ist wissenschaftliche Mitarbeiterin und Habilitandin bei Univ.-Prof. Dr. Alexander Baumeister am Lehrstuhl für Betriebswirtschaftslehre, insbesondere Controlling der Universität des Saarlandes.

Governing by Contract Phillip J. Cooper, Phillip Cooper, 2002-07-01
 Is the public getting a good deal when the government contracts out the delivery of goods and services? Phillip Cooper attempts to get at the heart of this question by exploring what happens when public sector organizations at the federal, state, and local levels form working

relationships with other agencies communities non profit organizations and private firms through contracts Rather than focus on the ongoing debate over privatization the book emphasizes the tools managers need to form operate terminate or transform these contracts amidst a complex web of intergovernmental relations Cooper frames the issues of public contract management by showing how managers are caught in between governance by authority and government by contract By looking at cases ranging from the management of Baltimore schools to the contracting of senior citizen programs in Kansas he offers practical information to students and practitioners and a theoretical context for their work At every turn the author avoids bogging readers down in technical jargon Instead the book sheds light on a crucial part of any public manager s job with lively case material and no nonsense guidance for making the most of taxpayer dollars Managing Indoor Air Quality, Third Edition H.E. Burroughs, Shirley J. Hansen, 2004-08-02 For the building owner administrator or facilities manager who must deal with the realities of today s indoor environmental concerns this fully updated reference is a practical hands on guide You ll find readily applicable air quality control measures and preventative strategies that can head off the headaches both economic and legal that can grow out of an air quality problem You ll also learn the critical aspects of complete response and step by step investigation tactics and tools Specific symptoms of building associated illnesses are detailed along with practical guidelines for identifying and controlling the associated pollutant or source of the problem Fundamentals of Microgrids Stephen A. Roosa, 2020-09-03 Microgrids provide opportunities to develop new electrical networks targeted for the needs of communities The fourth industrial revolution is associated with the global trend toward decentralizing energy grids Within this context microgrids are seen as a solution to how renewable electricity can be supplied to local areas The Fundamentals of Microgrids Development and Implementation provides an in depth examination of microgrid energy sources applications technologies and policies This book considers the fundamental configurations and applications for microgrids and examines their use as a means of meeting international sustainability goals It focuses on questions and issues associated with microgrid topologies development implementation and regulatory issues Distributed energy resources are defined stand alone generation systems are described and examples of typical microgrid configurations are provided The key components of developing a business model for microgrid development are also considered Features Describes what microgrids are and details the basics of how they work while considering benefits of microgrids and their disadvantages Provides answers to the fundamental questions energy managers and other professionals want to know about the basics of microgrids Details the applications for microgrids and demystifies the types of microgrid architectures that are successful Includes real world examples of functioning microgrids which provide models for the development of microgrids in the future Discusses the key considerations that must be addressed to develop a business case for microgrid development **Manual for Intelligent Energy Services** Shirley J. Hansen, 2020-12-17 This book is dedicated to the front line manager of America s economic life blood energy It is designed to help owners and managers first assess their organization s energy conditions and then

determine the best outsourcing strategies for needed services The author shares experiences drawn from over 25 years in the energy business and work in over 30 countries and provides succinct case studies to expand on important points raised and to provide insight into their application The final section takes into account recent events which have highlighted the unpredictable situation surrounding our energy supplies as well as how to make the most of it

Energy Management Handbook, Fifth Edition Steve Doty, Wayne C. Turner, 2004-09-22 Originally published two decades ago the Energy Management Handbook has become recognized as the definitive stand alone energy manager's desk reference used by thousands of energy management professionals throughout the industry Known as the bible of energy management it has helped more energy managers reach their potential than any other resource Completely revised and updated the fifth edition includes new chapters on building commissioning and green buildings You'll find in depth coverage of every component of effective energy management including boiler and steam system optimization lighting and electrical systems HVAC system performance waste heat recovery cogeneration thermal energy storage energy management control systems energy systems maintenance building envelope industrial insulation indoor air quality energy economic analysis energy procurement decision making energy security and reliability and overall energy management program organization You'll also get the latest facts on utility deregulation energy project financing and in house vs outsourcing of energy services The energy industry has change radically since the initial publication of this reference over 20 years ago Looking back on the energy arena one thing becomes clear energy is the key element that must be managed to ensure a company's profitability The Energy Management Handbook Fifth Edition is the definitive reference to guide energy managers through the maze of changes the industry has experienced

Energy Efficiency Leslie A. Solmes, 2009-09-30 ENERGY EFFICIENCY uses an applied scientific methodology and case studies to demonstrate and support The need for the U S and the world to commit to energy and resource efficiency as the central goal in investing in electric heat and cooling infrastructure the huge economic opportunity for using the inefficiency built into 20th century energy supply systems especially electric to pay for the upgrades replacements and new production and distribution systems of the 21st century the importance of adopting a standard web based energy infrastructure investment decision making and risk management tool that will serve as a communication medium for all stakeholders to evaluate and compare energy infrastructure investment options and manage investment risks expansions of the U S smart grid investment to include evaluation and risk management of energy systems infrastructure investments not just electricity operations the need to adopt a framework for utilities energy service companies and customers to work together to close business deals communicate and manage risks and realize profits

Carbon Reduction Stephen A. Roosa, Arun G. Jhaveri, 2020-12-17 Significant reduction of local regional national and international greenhouse gas emissions in homes businesses industries and communities has become an international priority This book describes in clear concise and understandable terms the nature and scope of the climate change problem The authors combine their

considerable expertise to offer guidelines for defining and applying effective carbon reduction policies strategies and technologies They propose a well defined road map which can be implemented to help control and abate the alarming increases in carbon dioxide and other greenhouse gas emissions **ESCOs Around the World** Shirley J. Hansen,Pierre Langlois,Paolo Bertoldi,2020-12-17 This book provides an insightful assessment of today s ESCO energy services industry around the world Analyzing current trends the volume discusses opportunities and problems of the ESCO industry in each country It includes significant contributions by Pierre Langlois and Paolo Bertoldi The author and contributors have reached into the far corners of the world to get trusted colleagues to tell the story of the energy services industry s development in their respective countries and in their own words Chapters cover selected countries from Western Europe Eastern Europe Africa the Middle East Asia North America South America New Zealand and Australia as well as the overall global picture

Energy Management Handbook Stephen A. Roosa,Steve Doty,Wayne C. Turner,2020-12-17 This comprehensive handbook is recognized as the definitive stand alone energy manager s desk reference used by tens of thousands of professionals throughout the energy management industry This new ninth edition includes new chapters on energy management controls systems compressed air systems renewable energy and carbon reduction There are major updates to chapters on energy auditing lighting systems boilers and fired systems steam and condensate systems green buildings waste heat recovery indoor air quality utility rates natural gas purchasing commissioning financing and performance contracting and much more with numerous new and updated illustrations charts calculation procedures and other helpful working aids

Operations Research Proceedings 2015 Karl Franz Dörner,Ivana Ljubic,Georg Pflug,Gernot Tragler,2017-03-07 This book gathers a selection of refereed papers presented at the International Conference on Operations Research OR2015 which was held at the University of Vienna Austria September 1 4 2015 Over 900 scientists and students from 50 countries attended this conference and presented more than 600 papers in parallel topic streams as well as special award sessions Though the guiding theme of the conference was Optimal Decision and Big Data this volume also includes papers addressing practically all aspects of modern Operations Research **How to Finance Energy Management Projects** Eric A. Woodroof,Albert Thumann,2021-01-14 The landscape for implementing energy efficient projects is rapidly changing and the need for energy project financing has never been greater This book provides the key success factors for structuring a finance energy project and getting it approved by top management Part I covers the need for financing as well as the basic concepts Part II covers some practical applications of financing such as performance contracts power purchase agreements and other items like PACE financing Part III contains articles that have helped many engineers get more projects implemented as they include information that can be used to present projects and get them approved

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