

Richard A. Krueger

# Moderating Focus Groups



Focus Grouping, 2nd Edition

# Moderating Focus Groups

**Thomas L Greenbaum**



## **Moderating Focus Groups:**

*Moderating Focus Groups* Richard A. Krueger, Jean A. King, 1998 This volume is indispensable for those who want to improve their focus group moderating skills Based on years of experience in moderating and training others to moderate Richard Krueger offers tips and sound advice on how to gain expertise in leading focus groups The book is an easy to read overview of critical skills needed by moderators the various approaches that successful moderators use and strategies for handling difficult situations Beginners will find an invaluable guide and the more experienced will discover tips and strategies for honing their skills

**Moderating Focus Groups** Richard A. Krueger, 1997-07-24 This volume is indispensable for those who want to improve their focus group moderating skills Based on years of experience in moderating and training others to moderate Richard Krueger offers tips and sound advice on how to gain expertise in leading focus groups The book is an easy to read overview of critical skills needed by moderators the various approaches that successful moderators use and strategies for handling difficult situations Beginners will find an invaluable guide and the more experienced will discover tips and strategies for honing their skills

Moderating Focus Groups Thomas L. Greenbaum, 1999-11-18 Designed specifically for the needs of the focus group moderator this comprehensive guide covers everything from pre session participant recruitment to post session reporting In addition the author includes a wealth of advanced and new techniques such as those for managing group dynamics energizing a tired group projective techniques personality association and position fixing Extremely practical and well written the book includes chapter summaries and a helpful glossary

The Focus Group Guidebook David L. Morgan, Richard A. Krueger, Jean A. King, 1998 The Focus Group Guide book is part of the six volume Focus Group Kit which offers the information needed to conduct a state of the art focus group from the initial planning stages through to analysing and reporting the data

**The Focus Group Kit** David L. Morgan, Richard A. Krueger, 1997-09-23 You have just been asked to run a focus group but you don't know where to start How do you get the right mix of people together How many people should be in your group What kind of questions should you ask How do you phrase them What do you do with the information you've gathered How do you put it all together in one cohesive report These are but a few of the issues that are covered in The Focus Group Kit The kit provides you with all you'll need to know to run a successful focus group from the initial planning stages to asking questions from moderating to the final analyzing and reporting of your research

**Analyzing and Reporting Focus Group Results** Richard A. Krueger, 1998 Richard Krueger offers a rich and valuable discussion of focus group analysis that is sure to become a major guide in future focus group efforts Because analyzing focus group data is different from analyzing data collected through other qualitative methodologies it presents new challenges to researchers Analyzing and Reporting Focus Group Results offers an overview of important principles guiding focus group research and suggests a systematic and verifiable analysis strategy Krueger is not doctrinaire but instead offers multiple approaches and invites others to share their strategies for analysis The book is helpful

for academic audiences focus group practitioners and the occasional moderator And the straightforward approach contains hundreds of helpful tips The reader of this volume is bound to find delightful strategies that will improve analysis **The Handbook for Focus Group Research** Thomas L Greenbaum,1998 As one of the most popular tools for gathering information in today s marketplace focus groups require understanding of purpose and good grounding in the technique to be effective In **The Handbook for Focus Group Research Second Edition** Tom Greenbaum provides the latest information on conducting effective focus groups **The Focus Group Research Handbook** Holly Edmunds,2000-05-22 The Focus Group Research Handbook is a comprehensive guide to contracting with a market research vendor to create a customized focus group study for your business or organization Author Holly Edmunds thoroughly explains and simplifies the methodology of focus group studies and comprehensively outlines the steps you ll need to follow to implement and then analyze focus group research From designing research vendor questionnaires to selecting an effective moderator from analyzing results to turning those results into workplace gains this book will provide you with all the tools and tips you ll need to simplify the focus group process **Moderating Focus Groups** Thomas L. Greenbaum,1999-11-18 Like every other agency research director I suffer from focus group anxiety Pumping M M s behind the one way mirror I m monitoring the groups the moderator and the client simultaneously It s tough enough to manage the client s expectations and responses Worrying about whether the moderator can effectively manage the content flow and the group dynamic makes the experience life threatening Watching Tom moderate I find myself constantly thinking Wow he s smart I wish I thought of that He s the best George Scribner Research Manager Organic Inc Dynamic entertaining and armed with information on new drugs and medical techniques that would challenge the knowledge of most physicians Tom Greenbaum presides over an attentive yet relaxed group of medical specialists anxious to share their opinions and prejudices with this most charming of focus group moderators Serving as a polished master of ceremonies Mr Greenbaum is able to work with the many individual styles of his physician panel and at the conclusion leaves one with the sense of having participated in something important Alan H Richman M D Chairman Department of Radiology of Norwalk Hospital Tom Greenbaum is a highly effective moderator who has the special ability to quickly learn any subject matter and can conduct groups with expert knowledge From the discussion guide to the final report Tom works with speed and accuracy Mark Alfonso V P of Marketing The Purdue Frederick Company Tom is one of the most competent and intuitive moderators I have ever worked with not only does he have an impeccable understanding of the technical skills necessary for a successful moderator he also has a unique and uncanny ability to foster and capitalize on the internal dynamics of any group Joseph A Ciaralli The Prudential Insurance Company of America Thomas L Greenbaum eats and breathes focus groups If you want a definitive look at this research technique you need to either live with the guru for a year or read his books Dave Quincy Clarion Marketing and Communications The entire range of facilitation techniques is covered in this comprehensive handbook from pre session tips in participant recruitment to

post session reporting Moderating Focus Groups covers all the fundamentals of successful group facilitation and also includes a wealth of advanced techniques not found in other books on focus group research on managing group dynamics energizing a tired group and digging deeper into the minds of participants Greenbaum also goes beyond the basics with chapters on how to build a business moderating focus groups and how to price moderating services While this book is particularly aimed at the needs of focus group practitioners there is plenty of advice that will benefit anyone who conducts in depth interviews or group facilitation Additionally the many people who hire moderators to facilitate their sessions will benefit from reading this book because it will provide them with valuable insights on how to evaluate their moderators work

**Focus Group Kit**, 1998      **Planning Focus Groups** David L. Morgan, Richard A. Krueger, Jean A. King, 1998 Covers the range of practical tasks required in the course of a research project when using focus groups This title emphasizes the clarifying purposes of the research project in order to collect data that meet the goals It features a discussion of personnel and budgets      *Focus Groups* Richard A. Krueger, Mary Anne Casey, 2009 The Fourth Edition of the bestselling Focus Groups A Practical Guide for Applied Research offers an easy to ready overview of sound focus group practices Authors Richard A Krueger Mary Anne Casey describe how one can set up and conduct quality and effective focus group interviews The process depicted is unbiased non judgmental and is respectful of all views It is a deliberate and systematic way of listening that is helpful to public and private organizations as they listen to stakeholders customers and employees This book cuts through the theory and gives hand on advice to those who are seeking to actually conduct a focus group It is most helpful for conducting focus groups for research or evaluation with public non profit educational health human service and religious organizations Key Features Offers the latest on telephone and Internet focus groups Provides suggested focus group questions that help students construct quality questions that engage participants and produce dependable and valid results Gives solid information on organizational focus groups Presents ways on how to recruit participants to the focus group Contains a number of practical tips that actually work It is written for the person who has to plan recruit develop questions moderate analyze and report the results Incorporates icons throughout the book that offer tips examples additional resources and others bits of practical information Intended Audience This book is appropriate for a variety of research methods and evaluation courses in departments such as education sociology political science journalism business marketing public administration and public health      **Moderating to the Max** Jean Bystedt, Siri Lynn, Deborah Potts, 2003 Focus groups require mastery of many techniques in order to keep them from fading Moderating to the Max provides focus group leaders with detailed instructions for more than 20 techniques that will deepen findings and bring life to focus groups From perceptual mapping to personification you will never again have to guess whether a technique is the right one for a particular focus group This guide will enhance and broaden the work of focus group moderators who already have a good foundation Myriad examples and illustrations emphasize focus group play and how fun exercises can inspire focus group

respondents to reveal deeper motivations A handy chart at the end of the book helps you decide which techniques to use when you need to learn certain things from a focus group and includes the page numbers where you will find those focus group techniques For example if you are trying to draw out greater or more lucid details about a behavior situation or relationship you might turn to drawing mindmapping on site interviews storytelling or visualization On the other hand if you are trying to discern strengths weaknesses or similarities differences relative to the competition you might try four square line up or product sort This classic book is being used in many classes to train focus group moderators and hundreds of copies have sold to Qualitative Research Consultants as well as corporate marketers who are in charge of hiring moderators and understanding moderating techniques

*Planning Focus Groups* David L. Morgan, 1997-07-24 David L Morgan covers the wide range of practical tasks required in the course of a research project when using focus groups Throughout *Planning Focus Groups* emphasizes the clarifying purposes of the research project in order to collect data that meet the goals The author extensively and concisely covers the basic decisions that are necessary to plan a research project using focus groups such as who should be in the groups the total number of groups their size and much more This volume also features a detailed discussion of personnel and budgets Among the other topics covered are recruitment selecting locations and recording and managing data Practical material includes checklists and recruitment tools

**The Mirrored Window** Judith Langer, 2001 Want to get more useful results from your focus groups America's top moderator created this how to handbook that shows you how Includes a career's worth of tips tactics and step by step advice Focus groups are expensive They can cost thousands per session Plus they can take weeks from start to finish to implement and analyze In the end the client may use results to inform million dollar decisions The book includes a case study of a qualitative research study into men's attitudes towards career family self image privacy and technology The real life transcripts included in this case study are fascinating and helpful for understanding how to probe consumers for useful answers

*The Focus Group Guidebook* David L. Morgan, 1998

**Moderating Focus Groups** United States-Mexico Border Health Association, 1994

**Involving Community Members in Focus Groups** Richard A. Krueger, Jean A. King, 1997-07-24 Involving Community Members in Focus Groups is a must for those who want to teach others to conduct focus group interviews particularly non researchers in communities Authors Richard A Krueger and Jean A King draw upon years of experience working with communities and present practical strategies for working alongside non researchers Krueger and King argue that volunteers can often gather and present results more effectively than professionals However a critical element is how the volunteers are prepared and the manner in which they work together This book offers countless tips advice and exercises for preparing people to conduct focus groups whether you are preparing a team to conduct a community study or teaching one person to help in a study

*Focus Groups* Richard A. Krueger, 1988-07 This book looks at evaluation as a professional practice The text offers many specific analysis techniques that will help anyone faced with the difficult task of collecting analyzing and communicating

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