THE NEW DIALECTIC
CONVERSATIONAL CONTEXTS OF ARGUMENT

Because developments in informal logic have been based, for the most part, on idealized and abstract models, the tools available for argument analysis are not easily adapted to the needs of everyday argumentation In this book Douglas Walton proposes a new and practical approach to argument analysis based on his theory that different standards for argument must apply in the case of different types of dialogue

By refining and extending the existing formal classifications of dialogue, Walton shows that each dialogue type, be it inquiry, negotiation, or critical discussion, has its own set of goals He goes on to demonstrate that an argument can best be evaluated in terms of its contribution, positive or negative, to the goals of the particular dialogue it is meant to further In this way he illustrates how argument can be brought into the service of many types of dialogue, and thus has valuable uses that go well beyond the mere settling of disputes and differences

By reaching back to the Aristotelian roots of logic as an applied, practical discipline and by formulating a new framework of rationality for evaluating arguments, Douglas Walton restores a much-needed balance to argument analysis This book complements and extends his *Argument Structure A Pragmatic Theory*

(Toronto Studies in Philosophy)

DOUGLAS WALTON is Professor in the Department of Philosophy, University of Winnipeg

New Dialectic Conversational Contexts Of Argument

Douglas Walton

New Dialectic Conversational Contexts Of Argument:

    The New Dialectic Douglas N. Walton,1998-01-01 Because developments in informal logic have been based for the most part on idealized and abstract models the tools available for argument analysis are not easily adapted to the needs of everyday argumentation In this book Douglas Walton proposes a new and practical approach to argument analysis based on his theory that different standards for argument must apply in the case of different types of dialogue By refining and extending the existing formal classifications of dialogue Walton shows that each dialogue type be it inquiry negotiation or critical discussion has its own set of goals He goes on to demonstrate that an argument can best be evaluated in terms of its contribution positive or negative to the goals of the particular dialogue it is meant to further In this way he illustrates how argument can be brought into the service of many types of dialogue and thus has valuable uses that go well beyond the mere settling of disputes and differences By reaching back to the Aristotelian roots of logic as an applied practical discipline and by formulating a new framework of rationality for evaluating arguments Douglas Walton restores a much needed balance to argument analysis This book complements and extends his Argument Structure A Pragmatic Theory University of Toronto Press 1996   *Groundwork in the Theory of Argumentation* J. Anthony Blair,2011-10-20 J Anthony Blair is a prominent international figure in argumentation studies He is among the originators of informal logic an author of textbooks on the informal logic approach to argument analysis and evaluation and on critical thinking and a founder and editor of the journal Informal Logic Blair is widely recognized among the leaders in the field for contributing formative ideas to the argumentation literature of the last few decades This selection of key works provides insights into the history of the field of argumentation theory and various related disciplines It illuminates the central debates and presents core ideas in four main areas Critical Thinking Informal Logic Argument Theory and Logic Dialectic and Rhetoric   Dialog Theory for Critical Argumentation Douglas N. Walton,2007-09-19 Because of the need to devise systems for electronic communication on the internet multi agent computing is moving to a model of communication as a structured conversation between rational agents For example in multi agent systems an electronic agent searches around the internet and collects certain kinds of information by asking questions to other agents Such agents also reason with each other when they engage in negotiation and persuasion It is shown in this book that critical argumentation is best represented in this framework by the model of reasoned argument called a dialog in which two or more parties engage in a polite and orderly exchange with each other according to rules governed by conversation policies In such dialog argumentation the two parties reason together by taking turns asking questions offering replies and offering reasons to support a claim They try to settle their disagreements by an orderly conversational exchange that is partly adversarial and partly collaborative   The Oxford Handbook of Thinking and Reasoning Keith J. Holyoak,Robert G. Morrison,2013-05-23 The Oxford Handbook of Thinking and Reasoning brings together the contributions of many of the leading researchers in thinking and reasoning to create the most comprehensive overview of

research on thinking and reasoning that has ever been available **The Argument of Mathematics** Andrew Aberdein,Ian J Dove,2013-07-01 Written by experts in the field this volume presents a comprehensive investigation into the relationship between argumentation theory and the philosophy of mathematical practice Argumentation theory studies reasoning and argument and especially those aspects not addressed or not addressed well by formal deduction The philosophy of mathematical practice diverges from mainstream philosophy of mathematics in the emphasis it places on what the majority of working mathematicians actually do rather than on mathematical foundations The book begins by first challenging the assumption that there is no role for informal logic in mathematics Next it details the usefulness of argumentation theory in the understanding of mathematical practice offering an impressively diverse set of examples covering the history of mathematics mathematics education and perhaps surprisingly formal proof verification From there the book demonstrates that mathematics also offers a valuable testbed for argumentation theory Coverage concludes by defending attention to mathematical argumentation as the basis for new perspectives on the philosophy of mathematics **Inquiries in Philosophical Pragmatics** Fabrizio Macagno,Alessandro Capone,2021-01-11 Together with the volume Inquiries in philosophical pragmatics Linguistic and theoretical issues this book provides a journey through the more recent developments of pragmatics considering both its philosophical and linguistic nature This first volume is devoted to the theoretical models developed from a philosophical perspective including both the newest advances of the classical theories and approaches and pioneering and interdisciplinary ideas proposed to face the challenges of the fields and areas of practice and analysis The topics investigated which include implicatures reference presupposition speech acts metaphor relevance and common ground represent the core of the state of the art in philosophical pragmatics Research on these matters have been continuously changing the way that we can look at them This book serves as a collection of works from the most eminent authors who represent the theoretical developments of the approaches that defined this field together with the new philosophical insights coming from more applied disciplines such as argumentation discourse analysis or linguistics The combination of these two perspectives provides a unique outline of the current research in pragmatics **Strategic Maneuvering in Argumentative Discourse** Frans H. van Eemeren,2010-05-19 In Strategic Maneuvering in Argumentative Discourse Frans H van Eemeren brings together the dialectical and the rhetorical dimensions of argumentation by introducing the concept of strategic maneuvering Strategic maneuvering refers to the arguer s continual efforts to reconcile aiming for effectiveness with being reasonable It takes place in all stages of argumentative discourse and manifests itself simultaneously in the choices that are made from the topical potential available at a particular stage in adaptation to audience demand and in the use of specific presentational devices Strategic maneuvering derails when in the specific context in which the discourse takes place a rule for critical discussion has been violated so that a fallacy has been committed Van Eemeren makes clear that extending the pragma dialectical approach to argumentation by taking account of strategic

maneuvering leads to a richer and more precise method for analyzing and evaluating argumentative discourse   Essays on Argumentation in Antiquity Joseph Andrew Bjelde,David Merry,Christopher Roser,2021-07-12 This book provides a collection of essays representing the state of the art in the research into argumentation in classical antiquity It contains essays from leading and up and coming scholars on figures as diverse as Parmenides Gorgias Seneca and Classical Chinese wandering persuaders The book includes contributions from specialists in the history of philosophy as well as specialists in contemporary argumentation theory and stimulates the dialogue between scholars studying issues relating to argumentation theory in ancient philosophy and contemporary argumentation theorists Furthermore the book sets the direction for research into argumentation in antiquity by encouraging an engagement with a broader range of historical figures and closer collaboration between contemporary concerns and the history of philosophy   **Argument Evaluation and Evidence** Douglas Walton,2015-08-04 This monograph poses a series of key problems of evidential reasoning and argumentation It then offers solutions achieved by applying recently developed computational models of argumentation made available in artificial intelligence Each problem is posed in such a way that the solution is easily understood The book progresses from confronting these problems and offering solutions to them building a useful general method for evaluating arguments along the way It provides a hands on survey explaining to the reader how to use current argumentation methods and concepts that are increasingly being implemented in more precise ways for the application of software tools in computational argumentation systems It shows how the use of these tools and methods requires a new approach to the concepts of knowledge and explanation suitable for diverse settings such as issues of public safety and health debate legal argumentation forensic evidence science education and the use of expert opinion evidence in personal and public deliberations   **Interpreting Straw Man Argumentation** Fabrizio Macagno,Douglas Walton,2017-09-06 This book shows how research in linguistic pragmatics philosophy of language and rhetoric can be connected through argumentation to analyze a recognizably common strategy used in political and everyday conversation namely the distortion of another s words in an argumentative exchange Straw man argumentation refers to the modification of a position by misquoting misreporting or wrenching the original speaker s statements from their context in order to attack them more easily or more effectively Through 63 examples taken from different contexts including political and forensic discourses and dialogs and 20 legal cases the book analyzes the explicit and implicit types of straw man shows how to assess the correctness of a quote or a report and illustrates the arguments that can be used for supporting an interpretation and defending against a distortion The tools of argumentation theory a discipline aimed at investigating the uses of arguments by combining insights from pragmatics logic and communication are applied to provide an original account of interpretation and reporting and to describe and illustrate tactics and procedures that can be used and implemented for practical purposes This book will appeal to scholars in the fields of political communication communication in general argumentation theory rhetoric and pragmatics as well as to

people working in public speech speech writing and discourse analysis   Scare Tactics Douglas Walton,2013-06-29 Scare Tactics the first book on the subject provides a theory of the structure of reasoning used in fear and threat appeal argumentation Such arguments come under the heading of the argumentum ad baculum the argument to the stick club traditionally treated as a fallacy in the logic textbooks The new dialectical theory is based on case studies of many interesting examples of the use of these arguments in advertising public relations politics international negotiations and everyday argumentation on all kinds of subjects Many of these arguments are amusing once you see the clever tactic used others are scary Some of the arguments appear to be quite reasonable while others are highly suspicious or even outrageously fraudulent In addition to the examples taken from logic textbooks other cases treated come from a variety of sources including political debates legal arguments and arguments from media sources like magazine articles and television ads The purpose of this book is to explain how such arguments work as devices of persuasion and to develop a method for analyzing and evaluating their reasonable and fallacious uses in particular cases The book shows how such arguments share a common structure revealing several distinctive forms of argument nested within each other Based on its account of this cognitive structure the new dialectical theory presents methods for identifying analyzing and evaluating these arguments as they are used in specific cases The book is a scholarly contribution to argumentation theory It is written in an accessible style and uses many colorful and provocative examples of fear and threat appeal arguments that are suitable for classroom discussions The matters treated will be of interest to professionals and students in law critical thinking advertising speech communication informal logic cognitive science rhetoric and media studies   Interdisciplinary Studies in Pragmatics, Culture and Society Alessandro Capone,Jacob L. Mey,2015-07-31 This volume is part of the series Pragmatics Philosophy and Psychology edited for Springer by Alessandro Capone It is intended for an audience of undergraduate and graduate students as well as postgraduate and advanced researchers This volume focuses on societal pragmatics One of the main concerns of societal pragmatics is the world of language users We are interested in the investigation of linguistic practices in the context of societal practices praxis to use a term used in the Wittgensteinian and other traditions It is clear that the world of users including their practices their culture and their social aims has to be taken into account and seriously investigated when we deal with the pragmatics of language It is not enough to discuss principles of language use solely in the guise of abstract theoretical tools Consequently the present volume focuses explicitly on the interplay of abstract theoretical principles and the necessities imposed by societal contexts often requiring a more flexible use of such theoretical tools The volume includes articles on pragmemes politeness and anti politeness dialogue joint utterances discourse markers pragmatics and the law institutional discourse critical discourse analysis pragmatics and culture cultural scripts argumentation theory connectives and argumentation language games and psychotherapy slurs the analysis of funerary rites as well as an authoritative chapter by Jacob L Mey on societal pragmatics   **Presumptions and Burdens of Proof** Hans Vilhelm Hansen,Fred J.

Kauffeld,James B. Freeman,Lilian Bermejo-Luque,2019-05-28 An anthology of the most important historical sources classical and modern on the subjects of presumptions and burdens of proof In the last fifty years the study of argumentation has become one of the most exciting intellectual crossroads in the modern academy Two of the most central concepts of argumentation theory are presumptions and burdens of proof Their functions have been explicitly recognized in legal theory since the middle ages but their pervasive presence in all forms of argumentation and in inquiries beyond the law including politics science religion philosophy and interpersonal communication have been the object of study since the nineteenth century However the documents and essays central to any discussion of presumptions and burdens of proof as devices of argumentation are scattered across a variety of remote sources in rhetoric law and philosophy Presumptions and Burdens of Proof An Anthology of Argumentation and the Law brings together for the first time key texts relating to the history of the theory of presumptions along with contemporary studies that identify and give insight into the issues facing students and scholars today The collection s first half contains historical sources and begins with excerpts from Aristotle s Topics and goes on to include the locus classicus chapter from Bishop Whately s crucial Elements of Rhetoric as well as later reactions to Whately s views The second half of the collection contains contemporary essays by contributors from the fields of law philosophy rhetoric and argumentation and communication theory These essays explore contemporary understandings of presumptions and burdens of proof and their role in numerous contexts today This anthology is the definitive resource on the subject of these crucial rhetorical modes and will be a vital resource to all scholars of communication and rhetoric as well as legal scholars and practicing jurists   Local Theories of Argument Dale Hample,2021-03-26 Argumentation is often understood as a coherent set of Western theories birthed in Athens and developing throughout the Roman period the Middle Ages the Enlightenment and Renaissance and into the present century Ideas have been nuanced developed and revised but still the outline of argumentation theory has been recognizable for centuries or so it has seemed to Western scholars The 2019 Alta Conference on Argumentation co sponsored by the National Communication Association and the American Forensic Association aimed to question the generality of these intellectual traditions This resulting collection of essays deals with the possibility of having local theories of argument local to a particular time a particular kind of issue a particular place or a particular culture Many of the papers argue for reconsidering basic ideas about arguing to represent the uniqueness of some moment or location of discourse Other scholars are more comfortable with the Western traditions and find them congenial to the analysis of arguments that originate in discernibly distinct circumstances The papers represent different methodologies cover the experiences of different nations at different times examine varying sorts of argumentative events speeches court decisions food choices and sound explore particular personal identities and the issues highlighted by them and have different overall orientations to doing argumentation scholarship Considered together the essays do not generate one simple conclusion but they stimulate reflection about the particularity or generality of the experience of arguing and

therefore the scope of our theories **Computational Models of Argument** Pietro Baroni,2010 Presents papers from the Third Conference on Computational Models of Argument held in September 2010 in Desanzano del Garda Italy Providing a view of this important research field this book is of interest to those involved in the use and development of artificial intelligence systems *Topical Themes in Argumentation Theory* Frans H. van Eemeren,Bart Garssen,2012-05-05 Topical Themes in Argumentation Theory brings together twenty exploratory studies on important subjects of research in contemporary argumentation theory The essays are based on papers that were presented at the 7th Conference of the International Society for the Study of Argumentation ISSA in Amsterdam in June 2010 They give an impression of the nature and the variety of the kind of research that has recently been carried out in the study of argumentation The volume starts with three essays that provide stimulating theoretical perspectives on argumentation Subsequently some views are explained on the intriguing topics of dissensus and deep disagreement After a discussion of three different approaches to the treatment of types of argumentation some classical themes from antique argumentation theory are revisited The new research area of visual argumentation is explored in the next part The volume concludes with three reports of experimental studies concerning argumentative discourse The volume starts with three essays that provide stimulating theoretical perspectives on argumentation Subsequently some views are explained on the intriguing topics of dissensus and deep disagreement After a discussion of three different approaches to the treatment of types of argumentation some classical themes from antique argumentation theory are revisited The new research area of visual argumentation is explored in the next part The volume concludes with three reports of experimental studies concerning argumentative discourse The volume starts with three essays that provide stimulating theoretical perspectives on argumentation Subsequently some views are explained on the intriguing topics of dissensus and deep disagreement After a discussion ofthree different approaches to the treatment of types of argumentation some classical themes from antique argumentation theory are revisited The new research area of visual argumentation is explored in the next part The volume concludes with three reports of experimental studies concerning argumentative discourse **Witness Testimony Evidence** Douglas Walton,2007-11-19 Recent work in artificial intelligence has increasingly turned to argumentation as a rich interdisciplinary area of research that can provide new methods related to evidence and reasoning in the area of law Douglas Walton provides an introduction to basic concepts tools and methods in argumentation theory and artificial intelligence as applied to the analysis and evaluation of witness testimony He shows how witness testimony is by its nature inherently fallible and sometimes subject to disastrous failures At the same time such testimony can provide evidence that is not only necessary but inherently reasonable for logically guiding legal experts to accept or reject a claim Walton shows how to overcome the traditional disdain for witness testimony as a type of evidence shown by logical positivists and the views of trial sceptics who doubt that trial rules deal with witness testimony in a way that yields a rational decision making process *Abductive Reasoning* Douglas Walton,2014-05-15 A

study of the role of abductive inference in everyday argumentation and legal evidence Examines three areas in which abductive reasoning is especially important medicine science and law The reader is introduced to abduction and shown how it has evolved historically into the framework of conventional wisdom in logic Discussions draw upon recent techniques used in artificial intelligence particularly in the areas of multi agent systems and plan recognition to develop a dialogue model of explanation Cases of causal explanations in law are analyzed using abductive reasoning and all the components are finally brought together to build a new account of abductive reasoning By clarifying the notion of abduction as a common and significant type of reasoning in everyday argumentation Abductive Reasoning will be useful to scholars and students in many fields including argumentation computing and artificial intelligence psychology and cognitive science law philosophy linguistics and speech communication and rhetoric   Methods of Argumentation Douglas Walton,2013-08-26 This book written by a leading expert and based on the latest research shows how to apply methods of argumentation to a range of examples   **Burden of Proof, Presumption and Argumentation** Douglas Walton,2014-06-30 This book explains how burden of proof and presumption work as powerful devices in argumentation based on studying many clearly explained legal and non legal examples It shows how the latest argumentation based methods of artificial intelligence can be applied to these examples to help us understand how burdens of proof and presumptions work as devices of legal reasoning It also shows the reader how to deal with presumptions and burdens of proof in everyday life as they shift from one side to the other sometimes confusingly during a sequence of argumentation

Reviewing **New Dialectic Conversational Contexts Of Argument**: Unlocking the Spellbinding Force of Linguistics

In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is truly astonishing. Within the pages of "**New Dialectic Conversational Contexts Of Argument**," an enthralling opus penned by a very acclaimed wordsmith, readers attempt an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve into the book is central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

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