# OPEN-ENDED QUESTIONS

Open-ended questions are inquiries that cannot be answered with a simple "yes" or "no" and require elaboration.

# BENEFITS

- Getting to know people They speed up the process of getting comfortable with each other.
- People feel heard Allowing time and space for longer answers gives people the chance to have their thoughts and ideas shared.
- Improves student thinking Teachers use it to encourage
  students to verbally process and
  clarify their thinking.

# EXAMPLES

- For Students: What did you find most interesting or surprising about today's lesson?
- For Getting to Know People:
   So, can you tell me about the first time you met our mutual friend who introduced us?
- For Interviews: How do you approach problem-solving, and what methods are most effective?

# **Questions That Make The Sale**

**KJ Lindholm-Leary** 

**Questions That Make The Sale:** 

Unveiling the Magic of Words: A Report on "Questions That Make The Sale"

In a world defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their ability to kindle emotions, provoke contemplation, and ignite transformative change is actually awe-inspiring. Enter the realm of "Questions That Make The Sale," a mesmerizing literary masterpiece penned by a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve in to the book is central themes, examine its distinctive writing style, and assess its profound affect the souls of its readers.

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