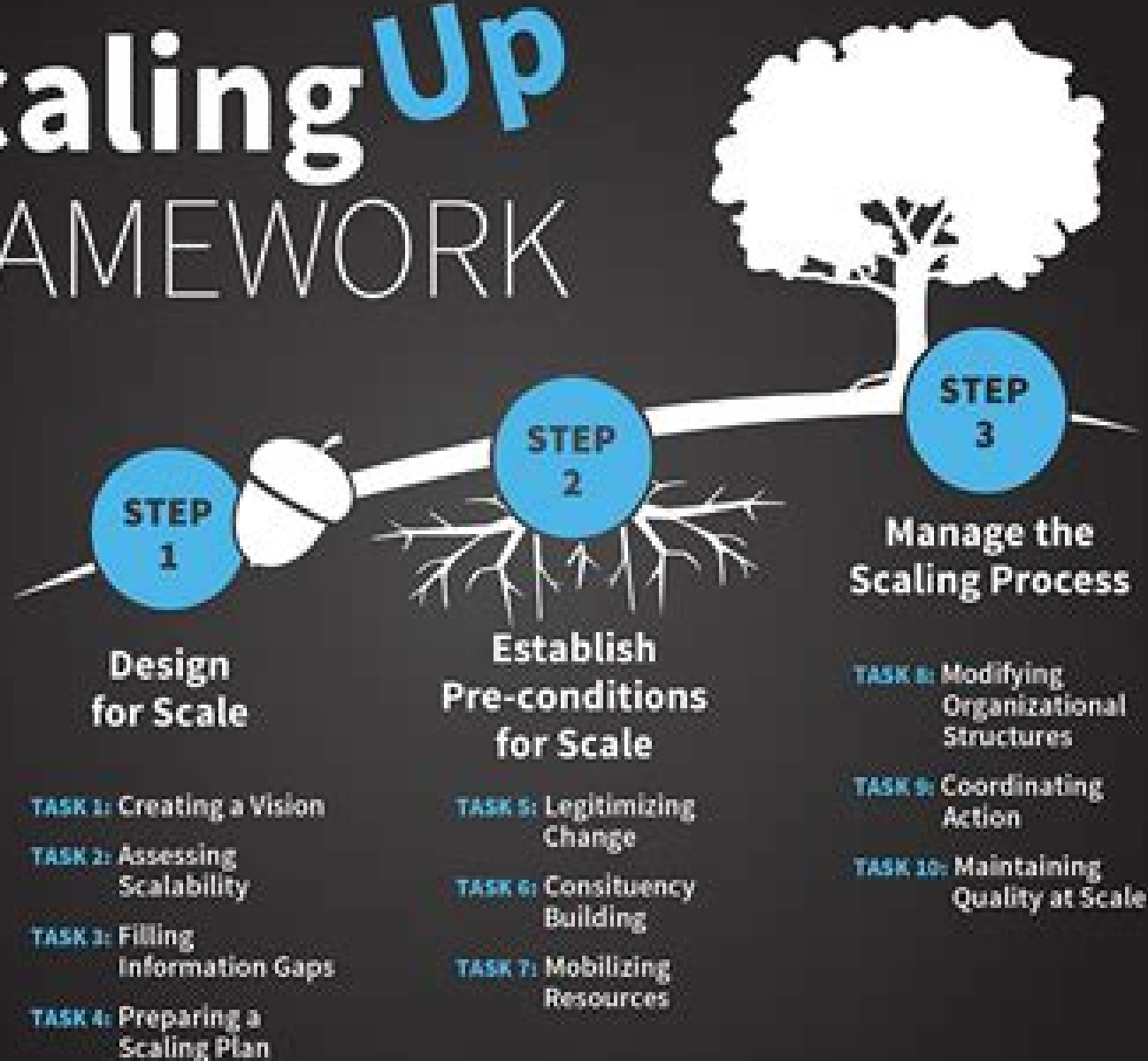


Scaling^{Up} FRAMEWORK



Scaling Up

Sabrina Bresciani



Scaling Up:

Scaling Up Verne Harnish, 2014 In this guide Harnish and his co authors share practical tools and techniques to help entrepreneurs grow an industry dominating business without it killing them and actually have fun Many growth company leaders reach a point where they actually dread adding another customer employee or location It feels like they are just adding more weight to an ever heavier anchor they are dragging through the sand To make matters worse the increased revenues have not turned into more profitability so at some point they wonder if the journey is worth the effort This book focuses on the four major decisions every company must get right People Strategy Execution and Cash The book includes a series of One Page tools including the One Page Strategic Plan and the Rockefeller Habits Execution Checklist which more than 40 000 firms around the globe have used to scale their companies successfully

Scaling Up Health Service Delivery Ruth Simmons, Peter Fajans, Laura Ghiron, 2007 The focus here is on ways to increase impact of health service innovations that have been tested in pilot or experimental projects so as to benefit more people and to foster policy and programme development on a lasting sustainable basis p i Preface

Investment Scaling-up and the Role of Government Matteo Ghilardi, Mr. Sergio Sola, 2015-03-27 This paper studies the fiscal implications for the Beninese economy of scaling up of public investment when the government is subject to inefficiencies on the spending and on the tax collection side While scaling up of public investments results in higher long run output and consumption levels a fiscal stabilization package is required in order to preserve fiscal sustainability A welfare analysis shows that consumers welfare is increased when the government smoothes the fiscal adjustment via higher borrowing Moreover the comparison between several stabilization packages highlights the fact that higher welfare is achieved when the government relies mostly on taxation of capital as this allows higher levels of consumption to materialize earlier Lower fiscal costs can however be achieved if the government manages to reduce inefficiency in tax collection Finally we consider a change in the trade regime that causes a decline in revenues We find that the higher fiscal burden required to preserve fiscal sustainability would completely wipe out the welfare gain of higher public investments

Scaling Up in Agriculture, Rural Development, and Nutrition Johannes F. Linn, 2012 Taking successful development interventions to scale is critical if the world is to achieve the Millennium Development Goals and make essential gains in the fight for improved agricultural productivity rural incomes and nutrition How to support scaling up in these three areas however is a major challenge This collection of policy briefs is designed to contribute to a better understanding of the experience to date and the lessons for the future

Scaling Up Excellence Robert I. Sutton, Huggy Rao, 2014-02-04 Wall Street Journal Bestseller The pick of 2014 s management books Andrew Hill Financial Times One of the top business books of the year Harvey Schacter The Globe and Mail Bestselling author Robert Sutton and Stanford colleague Huggy Rao tackle a challenge that determines every organization s success how to scale up farther faster and more effectively as an organization grows Sutton and Rao have devoted much of the last decade

to uncovering what it takes to build and uncover pockets of exemplary performance to help spread them and to keep recharging organizations with ever better work practices Drawing on inside accounts and case studies and academic research from a wealth of industries including start ups pharmaceuticals airlines retail financial services high tech education non profits government and healthcare Sutton and Rao identify the key scaling challenges that confront every organization They tackle the difficult trade offs that organizations must make between whether to encourage individualized approaches tailored to local needs or to replicate the same practices and customs as an organization or program expands They reveal how the best leaders and teams develop spread and instill the right mindsets in their people rather than ruining or watering down the very things that have fueled successful growth in the past They unpack the principles that help to cascade excellence throughout an organization as well as show how to eliminate destructive beliefs and behaviors that will hold them back *Scaling Up Excellence* is the first major business book devoted to this universal and vexing challenge and it is destined to become the standard bearer in the field

Handbook of Research on Scaling and High-Growth Firms Veroniek Collewaert, Justin J.P. Jansen, 2025-07-15 This pioneering Handbook explores the nature of scaling and high growth It identifies specific patterns and strategies and discusses important drivers and determinants of high growth presenting a state of the art overview of existing research and introducing crucial new insights into the field both for academics and scaleup entrepreneurs advisors and ecosystem stakeholders

Getting to Scale Homi Kharas, Johannes F. Linn, 2013-04-15 Visit any developing country and you will find governments international donors NGOs and corporations involved in a range of innovative activities to address the needs of the poor Only a fraction of those that show promise at a localized level however will ever be replicated expanded and sustained to achieve a transformative impact Learning how to expand the reach of proven interventions so that they help larger numbers of poor people scaling up is a fundamental challenge facing the developing world This book improves our understanding of how scaling up can be achieved and what the international community can do to support the process Remarkably little is understood of how to design scalable projects the impediments to reaching scale or the most appropriate pathways for reaching that goal To answer these questions this book features a series of case studies drawn from both the public and private sectors to demonstrate how the scaling up of services for the world s poor can happen By linking public and private experience the authors argue that successful scaling up will not be achieved by either public or private sector efforts alone Rather it will require both public and private efforts working together This book demonstrates that the challenges to scaling up are complex and various but ultimately surmountable It provides an invaluable resource for development practitioners analysts and students on a topic that remains largely unexplored and poorly understood

Scale-ups and High-Growth Firms Alex Coad, Anders Bornhäll, Sven-Olov Daunfeldt, Alexander McKelvie, 2024-03-14 This open access book goes into the details of the characteristics of scale ups touching upon various theoretical perspectives stages of growth models the role of intangible capital the tradeoffs between

fixed costs and marginal costs relating to firm growth to provide a clear definition of this emerging concept Given the disproportionately large economic contribution of a small number of fast growing firms there has been growing interest in a category of dynamic ventures called scale ups The term was popularized by Silicon Valley Venture Capitalists before receiving attention from academics and public policy makers However there remains considerable confusion regarding what a scale up actually is This is an open access book **Practical Implementation Science** Bryan J. Weiner, Cara C.

Lewis, Kenneth Sherr, 2022-03-18 Prose Award Finalist for Nursing and Allied Health Services Category Awarded First Place in the AJN 2022 Book of the Year Awards in the Community Public Health Category Practical Implementation Science Moving Evidence Into Action provides the ideal text for a master's level implementation science course It fills an important gap by focusing on building skills among trainees whose careers will focus more on implementation practice than research and prepares them to partner with scientists to enhance effective implementation in public health and health systems Most importantly my students feel that the book is helping make a topic that can be experienced as complex very accessible Donna Shelley MD MPH Professor Dept Public Health Policy and Management Director Global Center for Implementation Science NYU School of Global Public Health Practical Implementation Science is designed for graduate health professional and advanced undergraduate students who want to master the steps of using implementation science to improve public health Engaging and accessible this textbook demonstrates how to implement evidence based practices effectively through use of relevant theories frameworks models tools and research findings Additional real world case studies across public health global health and health policy provide essential context to the major issues facing implementation domestically and globally with consideration of communities in low to middle income countries LMIC The textbook is organized around the steps involved in planning executing and evaluating implementation efforts to improve health outcomes in communities Coverage spans assessing the knowledge practice gap selecting an evidence based practice EBP to reduce the gap assessing EBP fit and adapting the EBP assessing barriers and facilitators of implementation engaging stakeholders creating an implementation structure implementing the EBP and evaluating the EBP effort Each chapter includes a how to approach to conducting the task at hand The text also addresses the practical importance of implementation science through disseminating EBPs scaling up EBPs sustaining EBPs and de implementing practices that are no longer effective All chapters include learning objectives and summaries with emphasized Key Points for Practice Common Pitfalls in Practice and discussion questions to direct learning and classroom discussion Fit for students of public health health policy nursing medicine mental health behavioral health allied health and social work Practical Implementation Science seeks to bridge the gap from scientific evidence to effective practice Key Features Soup to Nuts Approach Distills the steps to selecting adapting implementing evaluating scaling up and sustaining evidence based practices Expert Insight Editors and chapter authors bring years of experience from leading implementation programs and interventions Multidisciplinary Focus Utilizes cases

and research findings relevant to students of public health medicine nursing mental health behavioral health and social work Case Studies and Real World Examples Blends frameworks models and tools with real world examples for students interested in both domestic and global health eBook Access Included with print purchase for use on most mobile devices or computers Instructor s Packet Complete with an Instructor s Manual PowerPoint slides and a Sample Syllabus Developing sustainable value chains for small-scale livestock producers Food and Agriculture Organization of the United Nations,2019-08-16 This publication constitutes a practical development tool which implements the sustainable food value chain framework with a focus on small scale livestock producers targeting an audience of project design teams and policymakers Small scale livestock producers are important actors in food production human health and management of landscapes and animal genetic resources However they face a number of challenges which hamper their productivity access to market and competitiveness vis vis their larger counterparts By integrating the concepts of value addition and the three dimensions of sustainability the sustainable food value chain framework not only addresses questions concerning the competitiveness inclusion and empowerment of small scale producers but also incorporates the cross cutting issues that are increasingly embedded in development projects These guidelines take the user through the different steps of value chain development highlighting the particularities of the smallholder livestock sector such as multi functionality specific production cycles or food safety issues through concrete examples Sustainable Agriculture Reviews Eric Lichtfouse,2015-11-11 This book features review articles that analyze current agricultural issues and knowledge It also proposes novel environmentally friendly solutions that are based on integrated information from such fields as agroecology soil science molecular biology chemistry toxicology economics and the social sciences Coverage examines ways to produce food and energy in a sustainable way for humans and their children Inside readers will find articles that explore climate change food security water pollution soil erosion fertility loss pest control and biodiversity depletion Instead of solving problems using the classical painkiller approach which seeks only to limit negative impacts sustainable agriculture treats challenges at their source Because most societal issues are in fact intertwined global and fast developing sustainable agriculture will bring solutions that have the potential to build a more peaceful world This book will help scientists decision makers professors farmers and politicians build safer agriculture energy and food systems for future generations **Social and behaviour change interventions for contraception and family planning** World Health Organization,2025-06-29 This social and behaviour change interventions for contraception and family planning implementation guidance for policy makers and programme managers was developed to support policy makers and programme managers in advocating for implementing managing and understanding the potential impact of social and behaviour change SBC interventions to improve contraceptive and family planning FP outcomes The guidance has two sections Section one makes the case for implementing and scaling SBC interventions to contribute to the achievement of contraceptive and family planning outcomes This section will help users

promote SBC interventions as part of a comprehensive national strategy to improve reproductive health outcomes It further provides a clear rationale for integrating SBC interventions into national policies and programmes to achieve critical commitments and national policy goals Section two describes a comprehensive process for designing implementing evaluating and scaling SBC interventions This section will help users to integrate and scale evidence based SBC interventions as a part of national programmes

Foundations for Global Health Practice Lori DiPrete Brown,2018-02-13 An essential introduction to global health in the modern world Foundations for Global Health Practice offers a comprehensive introduction to global health with a focus on ethical engagement and participatory approaches With a multi sectoral perspective grounded in Sustainable Development Goals the text prepares students for engagement in health care and public health and goes beyond traditional global health texts to include chapters on mental health agriculture and nutrition water and sanitation and climate change In addition to presenting core concepts the book outlines principles for practice that enable students and faculty to plan and prepare for fieldwork in global health The book also offers perspectives from global health practitioners from a range of disciplinary and geographic perspectives Exercises readings discussion guides and information about global health competencies and careers facilitate personal discernment and enable students to systematically develop their own professional goals and strategies for enriching respectful and ethical global health engagement Understand the essential concepts systems and principles of global health Engage in up to date discussion of global health challenges and solutions Learn practical skills for engagement in health care and beyond Explore individual values and what it means to be an agent for change Prevention cooperation equity and social justice are the central themes of global health a field that emphasizes the interdisciplinary cross sector and cross boundary nature of health care on a global scale As the world becomes ever smaller and society becomes more and more interconnected the broad view becomes as critical as the granular nature of practice Foundations for Global Health Practice provides a complete and highly relevant introduction to this rich and rewarding field

Social Innovation Projects for Climate Neutral Cities Sabrina

Bresciani,2025-04-21 This open access book examines the role of social innovation in cities as an important lever towards climate neutrality Social innovations are people centred collaborative solutions activating the urban ecosystem for change and providing platforms for citizens civic organizations the private sector and governmental institutions to collaborate towards the goal of reducing greenhouse gas GHG emissions The book based on work developed within the EU funded project NetZeroCities which aims to support over 100 European cities to be climate neutral by 2030 outlines methods cases and pathways of social innovation in Europe It presents social innovation design process pathways through methods categories of actions and related cases for developing and scaling social innovations at the urban level contributing to a systemic approach to tackle the grand challenge of reaching net zero Within these pages researchers and policymakers can find examples of cities that have deployed innovative public administration practices by systemically embedding social

innovation in varied fields of urban action plans including energy citizen engagement and behavioural change for lowering carbon emissions and increasing well being *Designing and Evaluating Public Health Interventions* Sutapa Bandyopadhyay Neogi, Anuj Kumar Pandey, 2025-05-10 This book covers all aspects of public health interventions emphasizing the design implementation and evaluation of such initiatives Section I provides information ranging from fundamental concepts of designing an intervention to its implementation and scalability Section II highlights evidence around interventions to address pressing public health concerns through interesting case studies from India that offer practical insights for better understanding This book is relevant for researchers and academicians in public health epidemiology health management and economics health policy and allied branches It equips readers to design and analyze interventions to improve practice

Design Commons Gerhard Bruyns, Stavros Kousoulas, 2022-05-17 This book directly links the notion of the commons with different design praxes and explores their social cultural and ecological ramifications It draws out material conditions in four areas of design interest social design commons and culture ecology and transdisciplinary design As a collection of positions the diversity of arguments advances the understanding of the commons as both concepts and modes of thinking and their material translation when contextualised in the domain of design questions In other words it moves abstract social science concepts towards concrete design debates This text appeals to students researchers and practitioners working on design in architecture architecture theory urbanism and ecology

How to Start a Business Selling Organic Fertilizers

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and Development Julian F. Gonsalves,2005 Research and development can no longer be the exclusive domain of scientists To find sustainable solutions to development problems a wider range of actors must be involved It is crucial for example that local stakeholders provide input to the process Participatory research and development PR D offers such an inclusive model This three volume sourcebook provides easy access to field tested PR D concepts and practices for practitioners researchers and academic As well it presents a comprehensive overview of PR D and will serve as a general reference for trainers policymakers donor Chemical Process Equipment James R. Couper,W Roy Penney,James R. Fair,Stanley M.

Walas,2005-01-20 Comprehensive and practical guide to the selection and design of a wide range of chemical process equipment Emphasis is placed on real world process design and performance of equipment Provides examples of successful applications with numerous drawings graphs and tables to show the functioning and performance of the equipment Equipment rating forms and manufacturers questionnaires are collected to illustrate the data essential to process design Includes a chapter on equipment cost and addresses economic concerns Practical guide to the selection and design of a wide range of chemical process equipment Examples of successful real world applications are provided Fully revised and updated with valuable shortcut methods rules of thumb and equipment rating forms and manufacturers questionnaires have been collected to demonstrate the design process Many line drawings graphs and tables illustrate performance data Chapter 19 has been expanded to cover new information on membrane separation Approximately 100 worked examples are included End of chapter references also are provided

Whispering the Strategies of Language: An Psychological Quest through **Scaling Up**

In a digitally-driven earth where screens reign great and quick transmission drowns out the subtleties of language, the profound strategies and emotional subtleties hidden within words usually move unheard. Yet, situated within the pages of **Scaling Up** a fascinating literary value pulsating with raw thoughts, lies a fantastic journey waiting to be undertaken. Published by an experienced wordsmith, this marvelous opus invites readers on an introspective journey, softly unraveling the veiled truths and profound impact resonating within the very material of each word. Within the emotional depths of this poignant review, we shall embark upon a heartfelt exploration of the book's primary styles, dissect its captivating writing style, and yield to the strong resonance it evokes seriously within the recesses of readers' hearts.

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