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**Principles of Sales Law** James J. White, Robert S. Summers, 2009 This book provides a comprehensive introduction to Articles 1 and 2 of the Uniform Commercial Code UCC It provides a useful resource for students and practitioners dealing with sales or contract issues Students of contracts or sales and any practitioner dealing with sales or contracts issues will profit from this book's use

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summarized in the final two chapters      Buyers' Remedies in International Sales Law Reza Beheshti, 2024-02-22 An authoritative in depth examination of remedies in international sales of manufactured goods this book provides a detailed analysis of the remedies available to a commercial buyer The book concentrates on four prominent legal regimes namely the UK sales law the United Nations Convention on Contracts for the International Sale of Goods 1980 CISG the American Uniform Commercial Code UCC and the UNIDROIT Principles of International Commercial Contracts 2016 UPICC It surveys the remedies available to commercial buyers in the event that a seller fails to fulfil the contractual obligations stipulated by an international sales transaction of manufactured goods The remedies investigated are self help remedies including suspension of performance and termination monetary remedies including damages and price reduction and performance remedies including specific performance and the right to cure Providing access to and analysis of cases and arbitral decisions from all over the world the book scrutinises the strengths and weaknesses of buyers remedies through comparative and normative examination      Advanced Introduction to International Sales Law Clayton P. Gillette, 2016-03-25 Elgar Advanced

Introductions are stimulating and thoughtful introductions to major fields in the social sciences and law expertly written by the world s leading scholars Providing a concise overview of the basic doctrines underlying the UN Convention on Contracts for the International Sale of Goods CISG Clayton Gillette explores their ambiguities and thus considers the extent to which uniform international commercial law is possible as well as appraising the extent to which the doctrines in the UN Convention reflect those that commercial parties would prefer With its compelling combination of doctrine and theory this book makes an ideal companion for students and legal scholars alike Key features include Concise and compact overview of the CISG Includes contemporary developments Provides a theoretical basis for evaluating international sales law Considers perspectives of economic analysis of law      **Comparative Consumer Sales Law** Geraint Howells, Christian

Twigg-Flesner, Hans-W. Micklitz, Chen Lei, 2017-12-06 For many years legislators around the world have responded to the particular needs of consumers by introducing dedicated rules for consumer sales contracts In the European Union a significant push came through the adoption of the Consumer Sales Directive 99/44/EC Elsewhere in the world legislation focusing on consumer sales contracts has been introduced for example in New Zealand and Australia This book offers a snapshot of the current state of consumer sales law in a range of jurisdictions around the globe It provides both an overview of the law in selected jurisdictions and compares the application of these rules in the context of two case scenarios

**Essential Principles of Contract and Sales Law in the Northern Pacific** Daniel P. Ryan, 2005-08-23 Taking an anthropological approach Essential Principles of Contract and Sales Law in the Northern Pacific highlights how regional customary and traditional law interact with Anglo American concepts of contract and sales law to produce a unique amalgam of substantive law in this Pacific region Author and law professor Daniel P Ryan compiles and discusses the current contract and sales law applicable in the Pacific region including the Republics of Palau and the Marshall Islands Hawaii Guam

Northern Mariana Islands American Samoa and the Federated States of Micronesia Ryan compares and contrasts this regional law to international standards including the UN Sale of Goods Convention the UNIDROIT Principles of Contract Law UNCITRAL Model Law for E Commerce the Uniform Commercial Code the Revised Uniform Commercial Code and the Restatement Second of Contracts Essential Principles of Contract and Sales Law in the Northern Pacific is essential reading for members of the judiciary academics practitioners students and businesses within the region and their major trade partners

*CISG vs. Regional Sales Law Unification* Ulrich Magnus, 2012-08-31 In October 2011 the European Commission introduced its Proposal for a Regulation on a Common European Sales Law CESL which covers inter alia international business sales a subject already regulated by the Convention of International Sale of Goods CISG which was ratified by 78 member states How does this new Proposal fit the existing uniform sales law How have other regions of the world managed the coexistence of global and regional sales law unification What can Europe learn from the U S experience concerning the CISG and the Uniform Commercial Code What can we learn from the African OHADA which made CISG more or less the internal law of 17 African states what from Australia where CISG and common law exist alongside All these questions are intensely discussed in this highly recommendable book written by renowned authors like Larry DiMatteo Harry Flechtner Franco Ferrari Robert Koch Ulrich Magnus and Bruno Zeller

*European Perspectives on the Common European Sales Law* Javier Plaza Penadés, Luz M. Martínez Velencoso, 2014-11-04 This book presents a complete and coherent view of the subject of Common European Sales Law from a range of European perspectives The book offers a comparison of the CESL with the CISG as well as pre existing instruments including the Draft Common Frame of Reference DCFR and the Principles of European Contract Law PECL It analyses the process of enactment of CESL and its scope of application covering areas such as the sale of goods the supplying licensing of digital content the supply of trade related services and consumer protection It examines the design of the CESL bifurcating businesses into large and small to medium sized enterprises and the providing of rules covering digital content and the supply of trade related services Lastly it studies the field of application of the CESL combined with the already existing EU consumer protection laws as well as nation specific laws

*Examination and Notification Duties in Consumer Sales Law* Christoph Jeloschek, 2006 Is there a place for examination and notification duties in consumer sales law According to Dutch law there is Other countries such as England or Germany oppose this view It is therefore only fair to ask why the consumer should actually lose his rights in the event of lack of conformity of the goods if he has failed to lodge his complaint within a reasonable time This book finds that functional arguments relating to such cut off duties are not convincing When introducing such duties into consumer sales law one fails to look critically at the rationale that originated in the realm of commercial sales law It therefore can be concluded that the answer to above question is necessarily a political one As long as certain minimum requirements of consumer protection are not left out of consideration there is nothing wrong with such a political choice that may well be different in different countries

**Global Sales and**

**Contract Law** Ingeborg Schwenzer,Pascal Hachem,Christopher Kee,2012-01-26 This comprehensive analysis of domestic and international sales law covering over sixty jurisdictions is the most detailed work in the field It includes all aspects of a sale of goods transaction and provides answers to complex issues in practice *The silent features of the Ethiopian law of sales in context of CISG, UNIDROIT principle, and PECL* Ermias Birhanu Alaro,2015-08-14 Legal Analysis ON the silent features the major aspect of the Ethiopian law of sales in context of CISG UNIDROIT principle and PECL In cases where CISG is applied by the Ethiopian courts UNIDROIT Principles can be used in order to supplement the CISG Moreover just as CISG can be applied when it is chosen by the contracting parties in Ethiopia UNIDROIT Principles can also be applied The other possibility for the application of CISG and UNIDROIT Principles is as an expression of lex mercatoria by arbitral tribunals in Ethiopia Pursuant to Article 1713 of the Ethiopian civil code which provides that contracting parties are bound not only by the express provisions of their agreement but also by such incidental effects as may be attached to it considering trade usage custom and good faith CISG and UNIDROIT PECL can be referred to Determining what practices are considered trade custom and usage may beg for a very strong reason giving attention to such documents The CISG and UNIDROIT Principles may be applied as a draft for contracts This involves incorporating part or all of the provisions into their contract Obviously here the court applies the provisions as it applies the terms of the contract This is not exactly a choice of law clause unless the parties chose the law of a Contracting State having the state s implementation of the CISG in mind Instead it is to be viewed as a drafting technique which uses the provisions of the CISG as a kind of model contract Generally an international contract occurs when a contract involving parties which have business place in different countries are involved or different national in deferent place or the same national in different place In such case the parties might apply a law of their choice provided that their choice is sustainable at law In the absence of such choice certain international documents like CISG and the supplementing document of UNIDROIT PECL can be applied upon the fulfillment of certain conditions as per the general provision of these instrument itself The conditions relate to when rules of conflict of law orders the application of these documents when there is lex mercatoria or trade usage and when the parties agree on the application of CISG

**Consumer Sales Law** John Macleod,James Devenney,2009-06-02 Subject matter of the supply contract goods and price Regulation of business Consumer protection and the criminal law Consumer protection and instalment credit Licensing Moneylending Seeking business Formalities of the agreement Formation of the agreement Contractual terms Undertakings as to title Undertakings as to quantity and quality Undertakings as to fitness and satisfactory quality Other implied terms and obligations Financed transactions Product liability Exclusions and disclaimers The effects of the contract The passing of property The transfer of title Risk and impossibility Delivery and possession The unpaid supplier s possessory rights Security for the price Discharge of contractual obligations Remedies of the supplier creditor or owner Enforcement by public authorities Remedies of the transferee debtor or hirer

**The Law Governing Sales of Goods at Common Law and**

**Under the Uniform Sales Act** Samuel Williston,1909      Commentary on the UN Sales Law (CISG) Christoph Brunner,Benjamin Gottlieb,2019-03-18 Buyers and sellers engaging in the cross border sale of goods are well advised to be conversant with the United Nations Convention on Contracts for the International Sale of Goods CISG which governs international sales contracts The CISG has been ratified by 89 states which together account for over three quarters of all world trade This practically oriented article by article commentary on the CISG will be useful to legal practitioners counsel and arbitrators dealing with international sales contracts The in depth annotations deal extensively with the legal issues likely to arise under each CISG article The annotations include up to date analyses of state court and arbitral decisions the legal doctrines derived from these decisions and relevant scholarship to date Among the issues and topics discussed are the following interface with national laws scope of application obligations of seller and buyer non conforming goods and duty to notify breach of contract and remedies damages force majeure exemption and termination of contract and its consequences This book is an updated translation of the second German edition of a valued resource in Germany Switzerland and Austria and an authority regularly cited by the Swiss Supreme Court The commentary is influenced by legal authorities from both civil law and common law backgrounds Throughout the contributors refer to the cisg online ch database enabling users to locate decisions easily User friendly focused on practical questions concise but comprehensive this article by article commentary provides a quick and trenchant overview of existing legal opinions and court arbitral decisions It will prove immensely valuable to legal practitioners facilitating their formulation of reliable solutions to legal problems involving the CISG

**International Franchise Sales Laws** Andrew P. Loewinger,Michael K. Lindsey,2006      **Corporate Social Responsibility in International Sales Law** Svenja Kristin Langenhagen ,2025-04-01      **Introduction to Dutch Law** Jeroen Chorus,2016-04-18 A standard legal resource since its first edition in 1978 this matchless book has proven itself the ideal overview of Dutch law for foreign lawyers This Fifth Edition fully updates its systematic description of the legal sources institutions and concepts in all major fields of law Recent developments covered include the progressive implementation of standards set by international conventions the reorganization of the judiciary the statute on environmental law and the re codification of private international law The continuing influence of European law is evident in many fields perhaps most notably in family law The various chapters are written by experts scholars and lawyers in particular fields and provide an authoritative overview of each field The historical sources of Dutch law are discussed as well as Dutch legal culture judicial organization legal education and the legal profession These chapters are followed by introductions to essential issues of private and public law and labour law The last chapter examines questions of legal philosophy The only resource of its kind available this book is unmatched as a thorough guide to further research It offers practitioners particularly foreign lawyers a quick and reliable way into any area of Dutch law that they may be required to research It will also be of great value to comparatists especially those studying the influence of European law on national legal systems scholars and students Like

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