

MODERN  
**REAL ESTATE** PRACTICE  
IN **TEXAS**: Principles I and II

19<sup>TH</sup>  
EDITION



Loretta R. DeHay

**Dearborn**  
Real Estate Education

# Modern Real Estate Practice In Texas 11th Edition

**Nicholas Triffin**



## **Modern Real Estate Practice In Texas 11th Edition:**

**Modern Real Estate Practice in Texas** Cheryl Peat Nance, 2003-07-23 The Eleventh Edition UPDATE of Modern Real Estate Practice in Texas is the most comprehensive and current Texas real estate textbook available Along with an all new chapter on control of land use you will find many special features including In Practice and For Example paragraphs to apply theory to practice Margin Notes to direct attention to important vocabulary terms Math Concepts at relevant points within the chapter Website Addresses to expedite additional research Exam Prep notes and a sample salesperson license exam Complete coverage of the new 2003 Texas real estate laws The changes in real estate law effective on September 1 2003 have been incorporated into this new edition Teach and learn with confidence knowing that your text s facts are up to date This book also includes the new forms With changes in law also come changes in forms This book has incorporated all of the new Texas Real Estate Commission forms So when students practice on these forms they know they are preparing for a smooth transition into a real estate career New PowerPoint Slides As technology becomes more sophisticated so do the teaching tools associated with Modern Real Estate Practice in Texas These slides will make teaching a snap whether they re used as a reference or used when teaching the class For Example In Practice Sections Whether teaching or preparing to get your license nothing takes you into the field better than these They re certain to help students with real life real estate once they get their license and they also make great teaching tools

**Modern Real Estate Practice** Fillmore W. Galaty, 1988 First published in 1959 this premier real estate principles textbook has trained more real estate professionals than any other book New to this second edition are Learning Objectives and Why Should I Learn About concepts WWWeb Links to valuable sites and a Math FAQs section Contents of this book are as follows Preface Acknowledgments PART ONE Principles 1 Introduction to the Real Estate Business 2 Real Property and the Law 3 Concepts of Home Ownership 4 Agency 5 Real Estate Brokerage 6 Listing Agreements and Buyer Representation 7 Interests in Real Estate 8 Forms of Real Estate Ownership 9 Legal Descriptions 10 Real Estate Taxes and Other Liens 11 Real Estate Contracts 12 Transfer of Title 13 Title Records 14 Real Estate Financing Principles 15 Real Estate Financing Practice 16 Leases PART TWO Practices 17 Property Management 18 Real Estate Appraisal 19 Land Use Controls and Property Development 20 Fair Housing and Ethical Practices 21 Environmental Issues and the Real Estate Transaction 22 Closing the Real Estate Transaction Appendix I Introduction to Real Estate Investment Appendix II NAR Codes of Ethics Sample Examination Math FAQs Glossary of Key Terms Web Links Answer Key Index Comments Marie Spodek DREI Professional Real Estate Services writes This book consistently meets the needs of three levels of students For beginners definitions for intermediate users application and for advanced users little known fact Every time I pick up Big Yellow I learn something new Paul Boyter CRS GRI McColly School of Real Estate If a student doesn t pass it is because they didn t read the book I think it is great

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**Books in Print**, 1991      Paperbound Books in Print, 1992      **Kansas Supplement for Modern Real Estate Practice** Dwight D. Murphey, 1985      *Illinois Supplement for Modern Real Estate Practice* John D. Ballou, Thomas H. Bowman, 1984      *California Real Estate Principles* Charles O. Stapleton, Thomas J. Moran, Martha R. Williams, 1994      *Guide to Passing the Real Estate Exam* Lawrence Sager, 1986      Law Books Published, 1991      **Catalog of Copyright Entries. Third Series** Library of Congress. Copyright Office, 1977

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