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Strategy and Strategists James Cunningham, Brian Harney, 2012-03-29 Importantly

this stimulating text Pragmatic Strategy Ikujiro Nonaka,Zhichang Zhu,2012-05-24 Presents a unique pragmatic framework for shaping and solving strategic problems in a practical creative and ethical manner Digital Business Strategy Garvan Callan,2023-11-20 Shortlisted in the Start up Scale up category at the Business Book Awards in partnership with Pathway Group 2024 Digital transformation is a must Consumers have fully embraced the digital age and companies have followed suit deploying programs to adapt to the rapidly evolving marketplace But the pace of technological change is such that digital trends are shaping the future revolutionizing the business world and turning it on its head How can business leaders operate innovate and thrive in the present and future digital market Digital Business Strategy How to Design Build and Future Proof a Business in the Digital Age provides a practical step by step guide with frameworks examples and real world guidance to break down what is required to deliver complex business transformation Six comprehensive sections delve into understanding the drivers of the digital age how to develop a digital strategy the core competencies of a digital business how to execute transformational change and build a digital culture how to deliver value today while creating opportunities for tomorrow through ambidextrous roadmap planning and execution techniques and preparing for the next wave of innovation Digital Business Strategy is for C Suite leaders first line management entrepreneurs SME business owners and students anyone interested in shaping their team business service or proposition to be digitally sustainable and resilient in the present and future digital era *Discount Business Strategy* Michael Moesgaard Andersen,Flemming Poulfelt,2009-08-28 What people are saying about Discount Business Strategy Michael Andersen and Flemming Poulfelt provide a provocative discussion of the rapidly growing role of discounters across numerous industries how they operate how they create uniqueness and how they can destroy value for incumbents Understanding the specific moves and tools that the authors analyze will be valuable for attackers and incumbents alike Adrian J Slywotzky Director Mercer Management Consulting USA This book is very timely dealing with today s most critical strategic issue how to provide more value to the consumer through aggressive discounting Those players in manufacturing and distribution who master this will be the winners many established firms will fall by the wayside A similar set of issues are facing many nations today Europe vs Asia Peter Lorange President IMD Switzerland Andersen and Poulfelt have researched one of the most important themes in today s business world how fundamentally new business models have wiped out establishments not with new products or technologies but by creating new rules for conventional industries Read this book and learn how to recognize the disruption of your industry before it is too late Sigurd Liljenfeldt Senior Partner Monitor Group France This book asks if a firm can have its cake and eat it too that is maintain high quality at low prices My favourite example and shopping place is big box Costco Ikea is another A must read for a broad audience concerned about corporate survival Professor Larry E Greiner Marshall School of Business University of Southern California USA The aspiration to adopt the right strategy still prevails over the business world But is there a single best strategy for a company Can an organization create sustainable competitive

advantage from an off the peg strategy And are most companies likely to craft a strategy that genuinely creates uncontested market space and makes the competition irrelevant The answer to all these questions is probably No And the rising tide of companies like Dell CostCo Skype and Linux means that asking them at all may soon be futile While strategists have foundered in old paradigms a new breed of competitors has emerged Value destroyers Old style thinking understood value destruction when it was confined to an industry and driven by a new product or technology But what are the implications when the destruction stems from a new way of thinking from a strategy that simultaneously creates value The implications are enormous Every company in every industry is potentially at risk This risk or opportunity is precisely the reason for this book and its focus on exploring why and how some companies have bridged the gap between differentiator and cost leader strategies to emerge as winners in hypercompetitive markets and what this entails in terms of value destruction and creation Discounting organizations are here to stay are you *Corporate Strategy* Angelique Du-Toit,2006-09-27 This book takes a fresh look at corporate strategy exploring it from a feminist perspective Challenging male dominated theory Corporate Strategy looks at unquestioned assumptions held about strategy in practice and academia including whether women approach strategy differently from men and if so how their approach differs Reviewing the histories of strategy and feminism the book explores the reasons why so few serious works on strategy have been written by women and investigates the continued lack of women at senior levels within many organizations Ang lique du Toit draws on postmodern arguments to illustrate the claims made for the necessity of diversity within organizations and challenges the fact that positions of power both in society and organizations remain the exclusive right of men Corporate Strategy argues that if an organization is to survive and succeed in the global economy it has to pay more than lip service to issues surrounding diversity Strategy Dynamics Matus Halas,2025-02-05 With a wealth of valuable empirical materials Strategy Dynamics explores the concept of adaptation in strategic decision making through detailed engagement with professional military education at various war colleges and three in depth case studies of significant strategic reversals by the United States France and former Czechoslovakia It examines President Ronald Reagan s decision to withdraw U S Marines from Lebanon in 1984 Fran ois Mitterrand s reversal of his original plan for the French exit from the European Monetary System in 1983 and V clav Havel s strategic pivot towards NATO membership for Czechoslovakia in 1991 After introducing a novel process oriented model of strategic decision making that highlights the positive effect of friction on strategy adaptation the author uses process tracing to analyse factors at the individual domestic and international levels that enabled and triggered these strategic U turns The research draws on declassified and previously unavailable documents as well as interviews with key figures involved in these strategic decisions providing unique insights into the complexities of strategic decision making and the process of strategy adaptation The book compels readers to see strategy as a dynamic process continuously evolving in response to changing circumstances rather than as a fixed plan In doing so Strategy Dynamics fills a critical gap in the literature by focusing on

the processes that drive strategy adaptation It offers a comprehensive study of the conditions that contribute to open societies ability to adapt their strategies more effectively and it will serve as a reference for anyone dealing with strategy adaptation

Strategy Jacob Varghese,2012-04-23 Beyond managing dimensions of the internal environment system technologically competitive firms must strategically position themselves to task environment influences Firms are embedded in various contextual matrices which most immediately include the specific industry competitive dynamics or task environment and the global competitive environment Both of these environments include competitors customers regulators supplier relationships substitutes and entry and exit barriers Depending on the specific situation each of these factors may have a direct impact on the value added creation processes Research has demonstrated that companies in some environments can gain an advantage over their competition based on the quality of their environmental analysis *Strategy* David Mackay,Mikko Arevuo,Maureen Meadows,2023 A comprehensive accessible and insightful guide designed specifically for students on a strategy or strategic management course This text puts the implementation of strategy centre stage in order to empower tomorrow s business professionals to think talk and act like a strategist

Creative Strategy Chris Bilton,Stephen Cummings,2010-04-26 People tend to think of creativity and strategy as opposites This book argues that they are far more similar than we might expect More than this actively aligning creative and strategic thinking in any enterprise can enable more effective innovation entrepreneurship leadership and organizing for the future By considering strategy as a creative process and vice versa the authors define creative strategy as a mindset which switches between opposing processes and characteristics and which drives every aspect of the business The authors draw experiences and cases from across this false divide from the music industry sports fashion Shakespearean theatre companies creative and media organizations and dance as well as what we might regard as more mundane providers of mainstream products and services to uncover the creative connections behind successful strategy Creative Strategy is a talisman for those looking to take a new path Matt Hardisty Strategy Director Mother Advertising It has been said that business is a hybrid of dancing and calculation the former incorporating the creative within a firm the latter the strategic Bilton and Cummings show how these apparently contradictory processes can be integrated Their insights about how firms can create to strategize and strategize to create are informative for managers and management scholars alike Jay Barney Professor and Chase Chair of Strategic Management Fisher College of Business The Ohio State University In today s world new thinking creativity is required to tackle long standing problems or address new opportunities The trouble is few organizations understand how to foster and apply creativity at least in any consistent manner This book provides new insights into just how that can be done It moves creativity from being just the occasional and fortuitous flash of inspiration to being an embedded feature of the way the organization is run Sir George Cox Author of the Cox Review of Creativity in Business for HM Govt Past Chair of the Design Council

Innovating Strategy Processes Steven W. Floyd,Johan Roos,Claus D. Jacobs,Franz W. Kellermanns,2009-02-09

Innovating Strategy Process presents a series of reflective essays by established and emerging scholars on the subject of innovation considering it both as an outcome of strategy and as a process in itself. Contains new ideas and rich case descriptions that will trigger creative thinking about how to design a more innovative strategy process. Offers new conceptual frameworks for analyzing and designing strategy process. Addresses cutting edge topics such as play as the means and art as the impetus for strategy making, the role of emotion in new venture decision making and science and entrepreneurship as a source of innovative strategies. Signals the future direction of the field.

Remix Strategy Benjamin Gomes-Casseres, 2015

Alliances, partnerships, acquisitions, mergers, and joint ventures are no longer exceptions in most businesses; they are part of the core strategy. As companies look to external partners for acquiring even strategic resources and capabilities, they need a practical road map for ensuring these relationships generate value. What combinations of resources do we need? How do we manage them over time? What profits will we earn? Will they justify our investments? Benjamin Gomes Casseres shares insight from decades of consulting and academic research on how companies create new value by remixing resources with other companies. Organized around three laws, *Remix Strategy* explains how companies can gain the most from their business combinations.

First Law: The value created by the combination should exceed the total that would be generated by the players acting alone. How much more value can we create together in the market together? What lies behind this joint value?

Second Law: The combination must be designed and managed to realize the joint value in reality. What partners and structures fit this goal best? How do we manage those elements that are the sources of the joint value?

Third Law: Each participant must earn sufficient profits to reward its investment. How do we divide the joint value? How might these shares change over time?

Other books explain how to structure deals or how to navigate complexities of organization and culture. This book provides core principles and a practical framework for creating and capturing value, no matter the path chosen.

Behavioral Strategy T. K. Das, 2014-06-01

Behavioral strategy continues to attract increasing research interest within the broader field of strategic management. Research in behavioral strategy has clear scope for development in tandem with such traditional streams of strategy research that involve economics, markets, resources, and technology. The key roles of psychology, organizational behavior, and behavioral decision making in the theory and practice of strategy have yet to be comprehensively grasped. Given that strategic thinking and strategic decision making are importantly concerned with human cognition, human decisions, and human behavior, it makes eminent sense to bring some balance in the strategy field by complementing the extant emphasis on the objective, economics-based view with substantive attention to the subjective, individual-oriented perspective. This calls for more focused inquiries into the role and nature of the individual strategy actors and their cognitions and behaviors in the strategy research enterprise. For the purposes of this book series, behavioral strategy would be broadly construed as covering all aspects of the role of the strategy maker in the entire strategy field. The scholarship relating to behavioral strategy is widely believed to be dispersed in diverse literatures. These existing contributions that

relate to behavioral strategy within the overall field of strategy has been known and perhaps valued by most scholars all along but were not adequately appreciated or brought together as a coherent sub field or as a distinct perspective of strategy This book series on Research in Behavioral Strategy will cover the essential progress made thus far in this admittedly fragmented literature and elaborate upon fruitful streams of scholarship More importantly the book series will focus on providing a robust and comprehensive forum for the growing scholarship in behavioral strategy In particular the volumes in the series will cover new views of interdisciplinary theoretical frameworks and models dealing with all behavioral aspects significant practical problems of strategy formulation implementation and evaluation and emerging areas of inquiry The series will also include comprehensive empirical studies of selected segments of business economic industrial government and non profit activities with potential for wider application of behavioral strategy Through the ongoing release of focused topical titles this book series will seek to disseminate theoretical insights and practical management information that will enable interested professionals to gain a rigorous and comprehensive understanding of the subject of behavioral strategy Behavioral Strategy Emerging Perspectives contains contributions by leading scholars in the field of behavioral strategy research The 9 chapters in this volume cover a number of significant topics that speak to the emerging perspectives in the area of behavioral strategy The chapter topics cover both the broader issues such as cooperative behavior in strategic decision making cognitive orientation and biases of executives dynamics capabilities in organizational change and the development of metamangement practices and the more focused discussions on a behavioral view of business modeling the tenets of agency theory and Austrian economics and the temporal dimensions of strategic risk behavior The chapters include empirical as well as conceptual treatments of the selected topics and collectively present a wide ranging review of the noteworthy research perspectives on behavioral strategy

Financialization and Strategy Julie Froud, Sukhdev Johal, Adam Leaver, Karel Williams, 2006-04-18 Considering the recent impact of the capital market on corporate strategy this text analyzes through argument and supportive case studies how pressures from the capital bull market of the 1990s and bear market of the early 2000s have reshaped management action and calculation in large publicly quoted US and UK corporations Beginning with the dissatisfaction with classical strategy and its limited engagement with the processes of financialization the book moves on to cover three detailed company case studies General Electric Ford and GlaxoSmithKline which use long run financial data and analysis of company and industry narratives to illustrate and explore key themes The book emphasizes the importance of company and industry narrative while also analyzing long term financial results and helps to explain the limits of management action and the burden of expectations placed on corporate governance Presenting financial and market information on trajectory in an accessible way this book provides a distinctive critical social science account of management in large UK and US corporations and it is a valuable resource for students scholars and researchers of business management political economy and non mainstream economics short listed for the 2007 IPEG Book Prize

Executive Strategy Frederick Betz, 2002-04-24 A modern theory of executive strategy for the information age The information revolution has radically transformed virtually every aspect of business today Yet no book has fully addressed its impact on strategic management until now In *Executive Strategy Strategic Management and Information Technology* Frederick Betz builds on his pioneering work concerning the management of technical innovation to explore the powerful relationship between traditional strategic management and today s computer and communications technologies By adapting established strategy related concepts and processes to the strategic management challenges faced by companies in the information age this book offers readers the background they need to guide processes ranging from the creation of strategic business models and the development of comprehensive planning scenarios to the strategic management of business diversification and the formulation of information strategy Concepts are developed with a survey of the older business literature on strategy and the newer information strategy literature and illustrated by a wealth of new technology and e-commerce related case studies The case studies presented in the book and on its accompanying Web site www.execstrat.com are drawn from leading companies such as Apple Computer Pixar AOL Time Warner and Amazon.com From the Internet and e-commerce to the role of computer aided tools such as inventory control and project management software the world of information technology is filled with innovations that have crucial ramifications for the strategic management of every business This book equips present and future engineering and business professionals with the road map they need to help steer the modern organization skillfully through the twists and turns of this new and exciting business landscape

Strategy Safari Henry Mintzberg, Bruce Ahlstrand, Joseph B. Lampel, 2000-07-10 *Strategy Safari* gives you the big ten in the strategy jungle In this revised edition of the original ground breaking *Strategy Safari* Henry Mintzberg described by Tom Peters as perhaps the world s premier management thinker and his equally maverick co authors continue to blaze a trail through the jungle

The Globalization Of Strategy Research Joel Baum, Joseph Lampel, 2010-07-02 This volume brings together various emerging perspectives in strategy research for further interaction and debate Contributions address a range of issues related to the globalization of strategy research and chapters examine strategy theory methods and research as well as strategy as practice discourse and reflexive design

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