

# Determinants of New Venture Performance : Resources Variables

## Tangible Assets

- Current assets
  - accounts receivable
  - cash
  - inventory
  - prepaid expenses
  - supplies
- Equipment & machinery
- Facilities
  - plant
  - offices
- Financing
  - long term debt
  - short term debt
  - equity
- Initial size
- Land

## Intangible Assets

- Access to capital markets
- Access to distribution channels
- Access to labor markets
- Access to suppliers
- Access to raw materials
- Completeness of management team
- Contracts
- Culture
- Databases
- Employee flexibility
- Employee specialization
- Functional skills
  - financial
  - manufacturing
  - marketing
  - technical

## Intangible Assets

- Geographic location
- Intellectual property
- Licenses
- Outside consultants
  - accountants
  - bankers
  - government sponsored
  - professional
  - university
  - venture capitalists
- Reputation
- Social networks
- Trade secrets
- Trained professional managers



# New Venture Performance

**Katrin Zwirgmaier**



## **New Venture Performance:**

## **New Venture Performance** Book Review: Unveiling the Power of Words

In some sort of driven by information and connectivity, the power of words has be evident than ever. They have the ability to inspire, provoke, and ignite change. Such may be the essence of the book **New Venture Performance**, a literary masterpiece that delves deep in to the significance of words and their impact on our lives. Written by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we will explore the book is key themes, examine its writing style, and analyze its overall impact on readers.

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### **Table of Contents New Venture Performance**

1. Understanding the eBook New Venture Performance
  - The Rise of Digital Reading New Venture Performance
  - Advantages of eBooks Over Traditional Books
2. Identifying New Venture Performance
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an New Venture Performance
  - User-Friendly Interface
4. Exploring eBook Recommendations from New Venture Performance
  - Personalized Recommendations
  - New Venture Performance User Reviews and Ratings
  - New Venture Performance and Bestseller Lists
5. Accessing New Venture Performance Free and Paid eBooks

- New Venture Performance Public Domain eBooks
- New Venture Performance eBook Subscription Services
- New Venture Performance Budget-Friendly Options
- 6. Navigating New Venture Performance eBook Formats
  - ePub, PDF, MOBI, and More
  - New Venture Performance Compatibility with Devices
  - New Venture Performance Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of New Venture Performance
  - Highlighting and Note-Taking New Venture Performance
  - Interactive Elements New Venture Performance
- 8. Staying Engaged with New Venture Performance
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers New Venture Performance
- 9. Balancing eBooks and Physical Books New Venture Performance
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection New Venture Performance
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine New Venture Performance
  - Setting Reading Goals New Venture Performance
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of New Venture Performance
  - Fact-Checking eBook Content of New Venture Performance
  - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development

- Exploring Educational eBooks

### 14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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