

PARTNER RISK

Managing
the Downside
of STRATEGIC
ALLIANCES

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Partner Risk Managing The Downside Of Strategic Alliances

Thomas S. Konrad



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Partner Risk Warnock Davies, 2001 Publisher Fact Sheet Investigates the downside of strategic alliances the management challenges they create *Managing Interpartner Risks in Strategic Alliances* T. K. Das, 2019-12-01 *Managing Interpartner Risks in Strategic Alliances* is a volume in the book series *Research in Strategic Alliances* that focuses on providing a robust and comprehensive forum for new scholarship in the field of strategic alliances In particular the books in the series cover new views of interdisciplinary theoretical frameworks and models significant practical problems of alliance organization and management and emerging areas of inquiry The series also includes comprehensive empirical studies of selected segments of business economic industrial government and non profit activities with wide prevalence of strategic alliances Through the ongoing release of focused topical titles this book series seeks to disseminate theoretical insights and practical management information that should enable interested professionals to gain a rigorous and comprehensive understanding of the field of strategic alliances *Managing Interpartner Risks in Strategic Alliances* contains contributions by leading scholars in the field of strategic alliance research The 9 chapters in this volume deal with significant issues relating to the management of interpartner risks in strategic alliances These risk issues relate to dedicated alliance function and partner specific experience cross border licensing interfirm alliance structures a hybrid interpretive scheme for engaging with dark potentialities solidarity partnerships prior ties in partner acquisitions new market entrants in the venture capital industry and private sector intelligence The chapters contain empirical as well as conceptual treatments of the selected topics and collectively present a wide ranging review of the noteworthy research perspectives on managing interpartner risks in strategic alliances **Managing the Partners in Strategic Alliances** T. K. Das, 2021-07-01 *Managing the Partners in Strategic Alliances* is a volume in the book series *Research in Strategic Alliances* that focuses on providing a robust and comprehensive forum for new scholarship in the field of strategic alliances In particular the books in the series cover new views of interdisciplinary theoretical frameworks and models significant practical problems of alliance organization and management and emerging areas of inquiry The series also includes comprehensive empirical studies of selected segments of business economic industrial government and non profit activities with wide prevalence of strategic alliances Through the ongoing release of focused topical titles this book series seeks to disseminate theoretical insights and practical management information that should enable interested professionals to gain a rigorous and comprehensive understanding of the field of strategic alliances *Managing the Partners in Strategic Alliances* contains contributions by leading scholars in the field of strategic alliance research The 14 chapters in this volume deal with significant issues relating to the management of the partners in strategic alliances These issues run the gamut from deterring deceitful behaviors partner selection and control interpartner learning harmony negotiation tensions and diversities to partner management and alliance performance The chapters contain empirical as well as conceptual treatments of the selected topics and collectively present a wide ranging

review of the noteworthy research perspectives on managing the partners in strategic alliances Best Practices in Business Technology Management Stephen J. Andriole, 2008-09-26 Discussing specific best practices for making specific decisions this book offers qualitative and quantitative methods tools and techniques for deploying and supporting all kinds of information technology It identifies the range of technology decisions that managers make and the best practices that define good acquisition deployment and support decisions all in an easy to absorb conversational tone The book covers the interrelated business technology alignment areas of business strategy as well as technology applications architecture infrastructure support acquisition and organization Each section ends with a summary of actionable best practices

Managing Public-Private Strategic Alliances T. K. Das, 2014-01-01 Managing Public Private Strategic Alliances is a volume in the book series Research in Strategic Alliances that focuses on providing a robust and comprehensive forum for new scholarship in the field of strategic alliances In particular the books in the series cover new views of interdisciplinary theoretical frameworks and models significant practical problems of alliance organization and management and emerging areas of inquiry The series also includes comprehensive empirical studies of selected segments of business economic industrial government and non profit activities with wide prevalence of strategic alliances Through the ongoing release of focused topical titles this book series seeks to disseminate theoretical insights and practical management information that should enable interested professionals to gain a rigorous and comprehensive understanding of the field of strategic alliances Managing Public Private Strategic Alliances contains contributions by leading scholars in the field of strategic alliance research The chapters in this volume cover a number of significant topics that speak to the critical issues in managing strategic alliances involving public private enterprises in various industries and countries The topics cover both the broader issues such as contracting and bundling public sector infrastructure and services formation of innovation alliances and alliance portfolios and competing institutional logics in public private alliances and the more focused problems of trust building sustainability oriented co innovation and organizational justice in multipartner alliances The chapters include empirical as well as conceptual treatments of the selected topics and collectively present a wide ranging review of the noteworthy research perspectives on managing public private strategic alliances Strategic Alliance Management Brian Tjemkes, Pepijn Vos, Koen Burgers, 2023-06-27 Strategic Alliance Management presents an academically grounded alliance development framework detailing eight stages of alliance development with consideration for specific management challenges For each stage readers are presented with theoretical insights evidence based managerial guidelines and a business case illustration Other chapters consider alliance attributes alliance competences and alliance challenges and cover topics such as innovation co branding co opetition business ecosystems alliance professionals alliance capabilities societal alliances and a tension based alliance mindset This fully revised 3rd edition leverages the book s strengths in marrying theory with practical insight All the chapters have been updated to reflect the current academic literature whilst new

international case studies are incorporated throughout Two new chapters feature in this edition considering the importance of the mindset required to successfully navigate alliance arrangements and emerging alliance practices exploring how new technologies sustainability and the external environment have disrupted alliance management In chapter text boxes discussing emerging themes provide opportunity for discussion and analysis The textbook remains highly valuable core and recommended reading for postgraduate students of Strategic Management and Corporate Strategy MBA and Executive MBA as well as reflective practitioners in the field Online resources include chapter by chapter lecture slides two long case studies and short interviews with alliance executives

Strategic Alliances for Value Creation T. K. Das, 2012-01-01 Strategic Alliances for Value Creation is a volume in the book series Research in Strategic Alliances that will focus on providing a robust and comprehensive forum for new scholarship in the field of strategic alliances In particular the books in the series will cover new views of interdisciplinary theoretical frameworks and models significant practical problems of alliance organization and management and emerging areas of inquiry The series will also include comprehensive empirical studies of selected segments of business economic industrial government and non profit activities with wide prevalence of strategic alliances Through the ongoing release of focused topical titles this book series will seek to disseminate theoretical insights and practical management information that will enable interested professionals to gain a rigorous and comprehensive understanding of the field of strategic alliances Strategic Alliances for Value Creation contains contributions by leading scholars in the field of strategic alliance research The 14 chapters in this volume cover a number of significant topics that encompass value creation through strategic alliances in recent times The chapters cover both the broader topics such as multi partner alliances technology parks intellectual property rights knowledge management and culture portfolio theory learning in alliances and open innovation and the more focused problems of transparency in interfirm accounting local partner perspective of management control knowledge in intra district networks and alliance partners for entrepreneurial firms The chapters include empirical as well as conceptual treatments of the selected topics and collectively present a wide ranging review of the noteworthy areas of research on employing strategic alliances for value creation

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Fundamentals of Management Pardeep Kumar | Amanjot Sachdeva, This book Fundamentals Of Management is a comprehensive guide to the field of Management and its evolution practices and concepts This book covers at length the entire framework of syllabus for the Principals of Management at the graduate and Post graduate levels It is especially relevant for the students of B Com B Com Hons BBA BCA BBS MBA and other Management Programs of different Universities

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of experience progress and research results in the field of theoretical and industrial experience The conference consists of contributions promoting the exchange of ideas between researchers and educators all over the world

International Business in the 21st Century Bruce D. Keillor,Vijay R. Kannan,2011-05-04 This comprehensive three volume set covers every aspect of international business operations and offers a detailed discussion of important issues looming on the horizon Covering an array of topics critical to today s business leader International Business in the 21st Century is comprised of three volumes The first volume Are You Ready Preparing for International Operations covers issues related to establishing an international business including assessing your export readiness and finding financing Volume two Going Global Implementing International Business Operations is about actually getting your business up and running Volume three Staying on Top Crucial Issues for International Business in the 21st Century discusses the many things that impact anyone doing business in the international arena from cultural differences to the challenges of international threats and terrorism Bridging the gap between the business world and the academic world the set provides a comprehensive breakdown of the specific topic areas associated with firm preparedness improving efficiencies and the often overlooked areas of operational risk With this set in hand business leaders will better understand how to get involved and how to stay ahead of the curve in international markets

Management Control in Public-Private Partnerships Thomas S. Konrad,2018-06-27 Thomas S Konrad analyzes the management control design and reveals critical success factors of strategically oriented public private partnerships for development between international governmental actors and the private sector He builds a sound basis for the identification of a research gap and the derivation of research questions The results generate sufficient evidence to answer these questions and therefore to close the identified research gap Finally he excelled in the discussion of the results by making a contribution of theory and by providing substantive recommendations to practitioners equally well

Management of Interorganizational Relationships Antoinette Weibel,2006

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Economics and Law of Artificial Intelligence Georgios I. Zekos,2021-01-11 This book presents a comprehensive analysis of the alterations and problems caused by new

technologies in all fields of the global digital economy The impact of artificial intelligence AI not only on law but also on economics is examined In the first part the economics of AI are explored including topics such as e globalization and digital economy corporate governance risk management and risk development followed by a quantitative econometric analysis which utilizes regressions stipulating the scale of the impact In the second part the author presents the law of AI covering topics such as the law of electronic technology legal issues AI and intellectual property rights and legalizing AI Case studies from different countries are presented as well as a specific analysis of international law and common law This book is a must read for scholars and students of law economics and business as well as policy makers and practitioners interested in a better understanding of legal and economic aspects and issues of AI and how to deal with them *Project Management: Tools and Techniques* Cybellium, Proceedings of the 4th International Conference Engineering Innovations and Sustainable Development Valentina Mantulenko, 2025-07-10 This book presents the contributions from the 4th International Conference Engineering Innovations and Sustainable Development held in Samara Russia on February 27 2025 By presenting international research on various sustainability issues it includes topics such as current trends in industrial and agricultural development innovations in the construction and transport sectors problems concerning the financing of innovative activities and governmental support for innovations and engineering competences and skills in the era of new technologies It also covers the economic environmental and informational aspects of sustainable development in the context of innovations Finally the book addresses theoretical and practical aspects by studying the phenomenon of sustainability and engineering development in terms of comparing international experiences It provides significant value for scientists teachers and students of higher educational institutions and specialists who are researching sustainable development issues in the era of engineering innovations

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