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building lasting customer relationships But this book goes beyond the basics For those aspiring to stand out in the competitive automobile market Closing the Deal offers unparalleled insights into effective self marketing strategies Navigate the digital landscape leverage social media and create a personal brand that sets you apart in your city Whether you re a seasoned professional or just starting your journey in car sales this guide is your key to financial mastery Delve into the intricacies of commissions bonuses and proven techniques to propel your income into six figure territory Equip yourself with the knowledge to adapt and innovate in a rapidly evolving industry Owners and Managers empower your team with a training resource that ensures peak performance Car Salesmen grab hold of the tools to crush the competition and become the undisputed champion of your sales floor Take control of your success Closing the Deal is not just a book it s your roadmap to becoming a true master of the art of car sales Elevate your career exceed your goals and leave your mark on the industry Your journey to automotive excellence starts here

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