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Raising Capital For Dummies Joseph W. Bartlett, Peter Economy, 2002-08-02 While raising capital has never been easy it has become a lot more difficult over the past few years The dot com debacle has made investors skittish especially when it comes to financing early stage start ups As a result more and more entrepreneurs are being forced to compete harder and harder for a spot around the money well At the end of the day all most have to show for their efforts are tattered Rolodexes and battered egos What they need is the competitive edge that comes with having a friend in the business an advisor who ll cut through the mumbo jumbo and tell them in plain English how to get the money they need What they need is Raising Capital For Dummies Whether you re just starting your business and need a little seed capital to launch your first product or you re looking for a little help expanding an established business into a new market this friendly guide helps you get the financing you need to realize your dreams You ll discover how to Tap personal sources of financing as well as family and friends Approach customers and vendors for financing Hook up with commercial lenders Find angel investors Get an SBA loan Raise cash through private equity offerings Woo and win investment bankers and venture capitalists Venture capital guru Joseph

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explore how these new trends along with a variety of political cultural and social influences have affected entrepreneurship in all of its manifestations **Entrepreneurial Finance** Luisa Alemany, Job J. Andreoli, 2018-09-27 Academics and practitioners from a range of institutions across Europe provide a cutting edge practical and comprehensive review on the financing of entrepreneurial ventures From sourcing and obtaining funds to financial tools for growing and managing the financial challenges and opportunities of the startup Entrepreneurial Finance The Art and Science of Growing Ventures is an engaging text that will equip entrepreneurs students and early stage investors to make sound financial decisions at every stage of a business life Largely reflecting European businesses and with a European perspective the text is grounded in sound theoretical foundations Case studies and success stories as well as perspectives from the media and from experts provide real world applications while a wealth of activities give students abundant opportunities to apply what they have learned A must have text for both graduate and undergraduate students in entrepreneurship finance and management programs as well as aspiring entrepreneurs in any field **Business Librarianship and Entrepreneurship Outreach** Karen MacDonald, Hal Kirkwood, 2014-03-05 The changing landscape of business information has created opportunities for business librarians to move beyond being reactive to business information needs to become proactive participants in business development and entrepreneurship instruction Libraries are no longer only repositories of books but information rich sources of business and economic data The case studies presented within this book highlight a variety of examples on entrepreneurship education and local economic development The examples presented serve as a catalyst for further entrepreneurial endeavours and highlight the growing need for effective value added support in finding business information Business librarians play a critical role in promoting the effective use of business information and in providing significant value added services within university and community settings This book was published as a special double issue of the Journal of Business Finance Librarianship **Graphene Technology** Soroush Nazarpour, Stephen R. Waite, 2016-09-13 Filling the gap between publications for industrial developers and academic researchers on graphene synthesis and its applications this book presents the essential aspects for the successful upscaling of graphene production After an introduction to graphene its synthesis and characterization the text covers a wide variety of graphene composites and compounds The larger part of the book discusses various applications where graphene has been successfully integrated into technologies including uses in the energy sector oil and gas industry biomedical areas sensors and coatings Finally the book concludes with a summary and a look at the future of graphene technology including a market review With its focus on applications this is equally useful for both academic and industrial users **Raising Capital** Andrew J. Sherman, 2012 The definitive guide for growing companies in need of funds **Angel Capital** Gerald A. Benjamin, Joel B. Margulis, 2005-02-18 Get the business insight that has raised millions in capital funding for over 50 000 entrepreneurs If you re an entrepreneur or own a small fast growing businesses Angel Capital provides a complete toolkit for raising capital in today s challenging

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[Exploring Entrepreneurship](#) Richard Blundel, Nigel Lockett, Catherine Wang, 2017-10-28 A detailed and critical analysis of the multiple types of entrepreneurship helping students to understand the practical skills and theoretical concepts needed to create their very own entrepreneurial venture Split into two parts the book provides an even balance between theory and practice Part 1 covers the practical activities involved in new entrepreneurial ventures and Part 2 uses the latest research to explore entrepreneurship from different perspectives The second edition features a new author Catherine Wang who brings specialist knowledge in entrepreneurial learning ethnic minority entrepreneurship and international entrepreneurship There are new chapters on the Varieties of Entrepreneurship including social entrepreneurship not for profit and Intrapreneurship employees within organizations and Entrepreneurial Learning which explores how entrepreneurs hone and develop their thinking There is also a collection of new international case studies including Dyson Facebook Made com and examples of entrepreneurship in China and Ghana The book is complemented by a companion website featuring online resources for instructors and students including PowerPoint Slides additional mini case studies multiple choice questions video links and revision tips Suitable reading for students taking modules in Entrepreneurship or New venture creation at upper undergraduate and postgraduate levels

Applied Corporate Finance Aswath Damodaran, 2010-03-08 Readable and usable in style and valuable in approach this text provides the practical and succinct advice that students and practitioners need rather than a sole concentration on debate theory assumptions or models Like no other text of its kind the author

applies corporate finance to real companies The new Third Edition has four real world core companies to study and follow Perfected suited for MBA programs corporate finance and equity valuation courses all business decisions are classified into three groups the investment financing and dividend decisions

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Simon A. Burtonshaw-Gunn, 2017-03-02 In today's climate the need for a closer understanding of the relationship between the two inter related topics of risk management and finance on construction projects is becoming increasingly crucial to achieving the objectives of the investor the end user and the constructor and its supply chain especially as interest in PFI and PPP arrangements continues to grow around the world Risk and Financial Management in Construction shows the relationship between the Construction Project Manager's task of balancing time cost and quality and the need to satisfy the client's requirements efficiently effectively and professionally whilst at the same time contributing to the contractor's future sustainability The book covers Risk Management describing the tools and methods to reduce the occurrence and consequences of risk and the financial management of construction projects from raising funding to contract strategy and through to estimating budgeting and cost control It includes a chapter covering international project risk bringing together the issues of risk management prime contracting and PFI funding for construction projects undertaken away from the contractor's main home market Risk and Financial Management in Construction is aimed at those practising in or studying to enter the project management profession in providing a strategic and operational knowledge of these subjects allowing the reader easy access to the key points through a wide selection of models checklists and easy to find lists in all of the key areas

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building the next Virgin or Google or Facebook It s about planting a flag Transforming what you are passionate about what you are good at into a responsible moneymaking venture that benefits others in the process Launch is a handbook for entrepreneurs on how to think big take on any size competitor and eat their lunch **The Six Secrets of Raising Capital** Bill Fisher, 2014-09-29 Based on Bill Fisher s three day seminars that regularly sell out all over the world this book offers the kind of capital raising street smarts no entrepreneur can do without As a banker in Silicon Valley in the 80s and a businessman who founded a number of successful companies beginning in the 90s Fisher has seen firsthand the kind of rookie mistakes aspiring entrepreneurs make that end up stopping them before they have a chance to get started Fisher looks at six traditional steps in the capital raising process and digs beneath the surface to expose subtle but critical aspects of each knowledge that until now could come only with experience For example entrepreneurs believe that great business ideas get funded Not true just look at the failure rates of venture backed companies Great business stories get funded and all great business stories have a similar construction and shape And of course the entrepreneur needs an investor but each investor comes with his or her own personality issues You need the right match for long term success not just whoever is waving the biggest check a temptation that is easy for cash strapped entrepreneurs to succumb to Having this book is like going into your investor meetings with a trusted advisor who knows all the ins and outs of raising capital

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