

SHADES OF GRAY

PERSPECTIVES ON CAMPAIGN ETHICS



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Shades Of Gray Perspectives On Campaign Ethics

Paul M. Sniderman, Benjamin Highton



Shades Of Gray Perspectives On Campaign Ethics:

Shades of Gray Candice J. Nelson, David A. Dulio, Stephen K. Medvic, 2004-05-13 To many the term campaign ethics is an oxymoron. Questionable campaign conduct occurs at many levels from national presidential elections to local delegate contests. Campaign ethics goes beyond mere ethical dilemmas or trying to decide whether or not a particular act is above board. The chapters in this volume examine the broad questions of ethics in campaigns from the perspective of those actors that play critical roles in them as well as the scholars who study them. The contributors who include leading academics as well as practitioners from the world of campaigning and campaign reform outline, assess and critique the role and responsibilities of candidates, citizens, organized interest groups, political parties, professional campaign consultants, and the media in insuring ethical campaigns. Contributors include Robert E. Denton, Virginia Tech University; David A. Dulio, Oakland University; Brad Rourke, Institute for Global Ethics; Robin Kolodny, Temple University; L. Dale Lawton, Institute for Global Ethics; L. Sandy Maisel, Colby College; Larry Makinson, Center for Responsive Politics; Stephen K. Medvic, Franklin Marshall College; Dale E. Miller, Old Dominion University; Candice J. Nelson, Center for Congressional and Presidential Studies, American University; Mark A. Siegel, Office of Congressman Steve Israel; Paul Taylor, Alliance For Better Campaigns; James A. Thurber, Center for Congressional and Presidential Studies, American University; Michael W. Traugott, University of Michigan; Carol Whitney, Whitney and Associates; and Center for Congressional and Presidential Studies, American University; and William H. Wood, Sorenson Institute for Political Leadership, University of Virginia.

What Do We Expect from Our Government? Alison Brooks, 2012

Political Campaign Communication Robert E. Denton Jr., Ben Voth, Judith S. Trent, Robert V. Friedenberg, 2023-11-20 The tenth edition of *Political Campaign Communication: Principles and Practices* provides a clear and thorough survey of the strategic decisions vital to the success of contemporary political campaigns. The authors draw on a host of examples involving political campaigns at local, statewide, and national levels to illustrate all aspects of campaign communication, from forms of public address to buttons, yard signs, and billboards to traditional media and the use of internet and social media platforms. Throughout the volume, they draw on communication theories to clearly explain contemporary political campaign practices. Updated to reflect the most recent practices and events from the 2020 presidential campaign, the book also considers journalistic practices and ethical considerations of today. Features of the tenth edition include examples and data from the 2020 election cycle; updated and expanded discussion of social media platforms and practices; increased art and graphics program to engage students and increase information retention; expanded discussion of the history, practice, and state of journalism today; and a new chapter on local elections and offices.

For Better or Worse? David A. Dulio, 2012-02-01 *For Better or Worse* offers a fresh look at how professional campaign consultants have both positive and negative effects on democracy in the United States. Questioning much of the prevailing conventional wisdom, David A. Dulio employs a unique set of data that empirically examines consultants' own attitudes and beliefs to evaluate where they stand in

modern democratic elections Furthermore he explores their relationships with candidates voters political parties and the media revealing that political consultants play an integral role in U S elections *Campaign Craft* Michael J. Burton, William J. Miller, Daniel M. Shea, 2015-06-23 The go to source on campaign management for nearly two decades is now updated to cover the latest in contemporary campaign expertise from general strategy to voter contact to the future of political campaigns Political campaigning reinvents itself at a furious pace This highly respected text recounts the evolution of modern campaign management and shares strategies and tactics common to American elections Informed by the practical political experience of three scholarly authors the book weaves important academic perspectives with insights garnered from close observation of electoral practice The fifth edition lays out the foundations of modern campaign management going on to explore critical steps in running a new style campaign Using fresh stories and recent research the book follows American electioneering from the planning stages through Election Day and concludes with a view to the future of political campaigning Critical updates examine the Tea Party movement new political technologies advances and challenges in opinion polling and field experimentation and increasing polarization within the American electorate New material includes an exploration of the Super PACs and non candidate campaigns that are changing the strategic context of American elections

Political Consultants and Campaigns Jason Johnson, 2018-04-19 *Political Consultants and Campaigns One Day to Sell* examines the differences between how political science theory suggests campaigns should be run and how political consultants actually run campaigns In the wake of consultants who effortlessly move from campaigners to policymakers the dearth of knowledge about the attitudes beliefs and strategies of the consultants themselves is still a glaring absence in the analysis of American politics How can we purport to know what is happening in American political campaigns if we don't know what is on the minds of the men and women who run them This book provides a clearer understanding of modern day political campaigns by revealing what is on the minds of the people who run them With original data from consultants campaign managers and professional campaign schools author Jason Johnson examines consultant behavior on message formation policy positioning candidate recruitment Internet strategy and negative advertising and compares these practices to existing political science theory This groundbreaking research makes *Political Consultants and Campaigns One Day to Sell* a must have resource for all students of American politics campaign managers or anyone interested in how political campaigns in America are run

Campaign and Election Reform Glenn H. Utter, Ruth Ann Strickland, 2008-06-10 This handbook provides a sweeping overview of U S campaign and election reform efforts past and present from the introduction of the secret ballot to touch screen voting Emphasizing the major electoral reforms since 2000 this second edition of *Campaign and Election Reform* investigates the development of the American electoral system from colonial times to the present It chronicles efforts to expand suffrage reform campaign financing and prevent vote fraud and traces the development of election technology from the paper ballot to the lever voting machine from the punch card ballot to the

optical scan and touch screen systems The book also explores alternative voting systems such as preference voting and proportional representation and compares the U S electoral process with the voting systems of selected European democracies Campaign and Election Reform Second Edition is essential reading for any citizen who wants to understand the U S electoral system what s wrong with it and how it might be fixed *Vital Signs* David A. Dulio, Candice J.

Nelson, 2006-05-26 It was the best of elections it was the worst of elections The 2004 presidential contest mobilized a record number of voters with 121 million Americans showing up at the polls But in many eyes the 2004 race also plumbed new depths It was the most expensive presidential election in history with a price tag of 2.2 billion It was also marked by unprecedented negativity for example both George W Bush and John Kerry came under fire for their activities during the Vietnam War which ended three decades ago In *Vital Signs* David Dulio and Candice Nelson analyze the Bush and Kerry campaigns and use them as the springboard for a broader exploration of the current U S campaign system and its strengths and weaknesses The book addresses four key issues Who s in charge of modern campaigns How effective are the key players What role does money play And are campaigns being conducted in an ethical manner In answering these questions Dulio and Nelson draw on a wide range of sources including focus groups interviews with campaign professionals and a unique dataset based on multiple surveys of political consultants party operatives and the public The culmination of the seven year

Improving Campaign Conduct project *Vital Signs* should become an integral part of the debate about American campaigns and elections **Campaigns and Elections** Stephen K. Medvic, 2021-11-29 Stephen K Medvic s *Campaigns and Elections* is a comprehensive yet compact core text that addresses two distinct but related aspects of American electoral democracy the processes that constitute campaigns and elections and the players who are involved In addition to balanced coverage of process and actors it gives equal billing to both campaigns and elections and covers contests for legislative and executive positions at the national state and local levels including issue oriented campaigns of note The book opens by providing students with the conceptual distinctions between what happens in an election and the campaigning that precedes it Significant attention is devoted to setting up the context for these campaigns and elections by covering the rules of the game in the American electoral system as well as aspects of election administration and the funding of elections Then the book systematically covers the actors at every level candidates and their organizations parties interest groups the media and voters and the macro level aspects of campaigns such as campaign strategy and determinants of election outcomes The book concludes with a big picture assessment of campaign ethics and implications of the permanent campaign New to the Fourth Edition Fully updated through the 2020 elections looking ahead to the 2022 midterms Covers the impact of the COVID 19 pandemic on the 2020 election as well as the January 6 2021 insurrection at the US Capitol Adds new sections in Chapter 3 on election integrity and the assessment of election administration Reviews recent Supreme Court cases on gerrymandering and faithless electors Expands coverage of social media as a source of news of the increasingly partisan nature of the media

and of the role of media fact checking in campaigns and elections Reorganizes the chapters on the various actors so that the chapter on candidates leads directly to the chapter on campaigns Fully updates the resources listed at the end of each chapter Political Communication Ethics Peter Loge, 2020-08-14 Political Communication Ethics Theory and Practice brings together scholars and practitioners to introduce students to what if any ethical responsibilities political professionals have Chapter authors range from a top Republican lobbyist to an Obama appointee from leading academics to top digital strategists and more As a collection of diverse perspectives covering speechwriting and political communication advocacy political campaigns online politics and American civil religion this book serves as an essential resource for students and scholars across many disciplines **Campaigns and Elections American Style** Candice J. Nelson, James A.

Thurber, 2018-09-03 Following one of the most contentious and surprising elections in US history the new edition of this classic text demonstrates unequivocally Campaigns matter With new and revised chapters throughout Campaigns and Elections American Style provides a real education in contemporary campaign politics In the fifth edition academics and campaign professionals explain how Trump won the presidency comparing his sometimes novel tactics with tried and true strategies including how campaign themes and strategies are developed and communicated the changes in campaign tactics as a result of changing technology new techniques to target and mobilize voters the evolving landscape of campaign finance and election laws and the increasing diversity of the role of media in elections Offering a unique and careful mix of Democrat and Republican academic and practitioner and male and female campaign perspectives this volume scrutinizes national and local level campaigns with a special focus on the 2016 presidential and congressional elections and what those elections might tell us about 2018 and 2020 Students citizens candidates and campaign managers will learn not only how to win elections but also why it is imperative to do so in an ethical way Perfect for a variety of courses in American government this book is essential reading for political junkies of any stripe and serious students of campaigns and elections Highlights of the Fifth Edition Covers the 2016 elections with an eye to 2018 and 2020 Explains how Trump won the presidency the changes in campaign tactics as a result of changing technology new techniques to target and mobilize voters the evolving landscape of campaign finance and election laws and the increasing diversity of the role of media Includes a new part structure and the addition of part introductions to help students contextualize the major issues and trends in campaigns and elections

Facing the Challenge of Democracy Paul M. Sniderman, Benjamin Highton, 2011-10-10 Citizens are political simpletons that is only a modest exaggeration of a common characterization of voters Certainly there is no shortage of evidence of citizens limited political knowledge even about matters of the highest importance along with inconsistencies in their thinking some glaring by any standard But this picture of citizens all too often approaches caricature Paul Sniderman and Benjamin Highton bring together leading political scientists who offer new insights into the political thinking of the public the causes of party polarization the motivations for political participation and the paradoxical relationship between

turnout and democratic representation These studies propel a foundational argument about democracy Voters can only do as well as the alternatives on offer These alternatives are constrained by third players in particular activists interest groups and financial contributors The result voters often appear to be shortsighted extreme and inconsistent because the alternatives they must choose between are shortsighted extreme and inconsistent Facing the Challenge of Democracy features contributions by John Aldrich Stephen Ansolabehere Edward Carmines Jack Citrin Susanna Dilliplane Christopher Ellis Michael Ensley Melanie Freeze Donald Green Eitan Hersch Simon Jackman Gary Jacobson Matthew Knee Jonathan Krasno Arthur Lupia David Magleby Eric McGhee Diana Mutz Candice Nelson Benjamin Page Kathryn Pearson Eric Schickler John Sides James Stimson Lynn Vavreck Michael Wagner Mark Westlye and Tao Xie **Lights, Camera, Campaign!** David Andrew Schultz, 2004 Political scientists investigate the impact that political advertisements have on political campaigns and elections They use case studies interviews and analysis of specific campaigns and ads mostly in the US but also in Canada to explain how ads are constructed why some work and some fail and the factors about political ads that allow them

Corruption and American Politics , **The Electoral Challenge** Stephen C. Craig, David B. Hill, 2010-07-27 What decides elections Is it the national economic condition voters partisan attachments or the campaigns that candidates run How much do campaigns matter Scholars and political consultants will give you different answers Stephen C Craig and David B Hill bring together the voices of both in this engaging volume now updated to include the volatile and groundbreaking 2008 campaigns and elections Each chapter features an essay from a top scholar in the field followed by a response from political consultants Contributors bring to bear the best literature and empirical evidence to determine what we know about the factors that drive election outcomes all while inviting students to join in the conversation *Handbook of Party Politics* Richard S Katz, William J Crotty, 2006-01-26 The Handbook of Party Politics is the first book to comprehensively map the state of the art in contemporary party politics scholarship This major new work brings together the world's leading party theorists to provide an unrivalled resource on the role of parties in the pressing contemporary problems of institutional design and democratic governance today **Plutocrats United** Richard L. Hasen, 2016-01-12 Campaign financing is one of today's most divisive political issues The left asserts that the electoral process is rife with corruption The right protests that the real aim of campaign limits is to suppress political activity and protect incumbents Meanwhile money flows freely on both sides In **Plutocrats United** Richard Hasen argues that both left and right avoid the key issue of the new Citizens United era balancing political inequality with free speech The Supreme Court has long held that corruption and its appearance are the only reasons to constitutionally restrict campaign funds Progressives often agree but have a much broader view of corruption Hasen argues for a new focus and way forward if the government is to ensure robust political debate the Supreme Court should allow limits on money in politics to prevent those with great economic power from distorting the political process

Routledge Handbook of Political Management Dennis W. Johnson, 2010-03-17 The Routledge Handbook of Political

Management is a comprehensive overview of the field of applied politics encompassing political consulting campaigns and elections lobbying and advocacy grass roots politics fundraising media and political communications the role of the parties political leadership and the ethical dimensions of public life While most chapters focus on American politics and campaigns there are also contributions on election campaigns in Europe the Middle East Russia Australia East Asia and Latin America In addition to a thorough treatment of campaign and elections the authors discuss modern techniques problems and issues of advocacy lobbying and political persuasion with a special emphasis throughout the volume on technology the Internet and online communications as political tools Grounded in the disciplines of political science political communications and political marketing the Routledge Handbook of Political Management explores the linkages between applied politics and social science theory Leading American and international scholars and practitioners provide an exhaustive and up to date treatment of the state of this emerging field This publication is a major resource for advanced undergraduates graduate students and scholars of campaigns elections advocacy and applied politics as well as for political management professionals

Campaigns and Political Marketing Wayne Steger, Sean Kelly, Mark Wrighton, 2013-02-01 Understand the theoretical and practical aspects of political marketing Over the past few years political marketing strategies have been refined with the help of new findings in political science research Campaigns and Political Marketing clearly discusses the most recent political science research studies and theories that political activists and professionals can apply to effectively campaign for an issue or candidate This text is an invaluable compilation of research theory and practical application from political science experts across the country that guides readers through the complexities of everyday political marketing and campaigning Readers get the critical knowledge needed on how to best affect public viewpoints and gain the strongest advantage over the opposition Campaigns and Political Marketing is packed with information and insights every political activist will find useful It coherently explains the real world of campaign politics and elections presenting the everyday issues that political consultants face in the field all made easily understandable even to the novice This scholarly examination provides lessons that can be effectively applied to just about any situation Political crises and scandals are discussed in detail with research and historical studies that illuminate practical ways to deal with any problem The book is extensively referenced and uses graphs and charts to clearly explain research findings Campaigns and Political Marketing answers these tough questions What is the role of professional campaign consultants and their value How have the past four presidential elections revised the state presidential vote forecasting equation How does interest groups resource distribution differ from resource allocation decisions made by candidates organizations and the national political parties How does congressional campaign candidate scheduling differ from legislative candidate scheduling How effective are attack messages in generating media coverage early in a campaign How do political professionals define campaign crises What are the differences in public reaction when a candidate from one or the other of the two major parties is in a scandal How is public opinion affected when

tragedy strikes a political candidate Campaigns and Political Marketing is stimulating idea generating reading that is perfect for educators and students in marketing communications and political science practitioners in campaigns and marketing and political activists of all types **Obama in Office** James A. Thurber, 2015-12-03 Barack Obama entered office on a wave of popular expectation will he exit at the hands of a Tea Party inspired populist tsunami or return for four more years Obama in Office brings together well established political scientists and journalists to offer the first detailed assessment of President Obama and his first two years in office This book covers the range of policy tests which the administration has faced during this period including the recession and its jobless recovery health care reform financial regulation the BP oil leak in the Gulf of Mexico and the ongoing war in Afghanistan Looking beyond the midterms Obama in Office considers the results of 2010 the impact of the Tea Party and the prospects for 2012

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