

Real Estate Careers Career Concise Guides

Hal Cornelius

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Insider Secrets is a comprehensive guide to a successful real estate career Clear and concise it contains the basics for new agents insights for the more experienced agent and help from the pros Just a few of the secrets you will learn How to make everyone you meet a potential client for life How to become a phenomenal problem solver putting you in the top 20% of high producers How to stay off the roller coaster of inconsistent sales and earn hundreds of thousands year after year The Cynda Sells Real Estate Group has continued to grow consistently earning six figures for the last 15 years As a top listing agent broker and team leader Cynda has shared her expertise by training and mentoring hundreds of agents helping them to have successful real estate careers The Cynda Sells team has consisted of her three children two buyers agents and a transaction coordinator They currently are with Keller Williams Realty and sell real estate in both Missouri and Kansas Cynda will tell you that she has a love affair with real estate She loves her clients fellow agents and business associates and gives back to them whenever she can by using her skills and experience to teach and empower them to be the best they can be www cyndasells com The Properties Director's Toolkit Sandra Strawn, Lisa Schlenker, 2018-03-15 This book explains and provides templates for organizing and managing a prop shop from pre production organization to production processes budgeting and collaborations with other production areas It explores how to plan organize and maintain a prop shop for safe and efficient production work Career Guide for Paralegals Hal Cornelius, 1983 Real-resumes for Real Estate & Property Management Jobs Anne McKinney, 2006 When you have worked in the real estate industry or property management field you need to see pictures of resumes from others with similar backgrounds How much does it help you to look at resumes of nurses CEOs or teachers when you come to change fields or seek employment At last there is a book of resumes and cover letters tailored to your needs See how professionals like you have shown their credentials and how they have used the specialized lingo of your field This is YOUR resume book written especially for you if your background includes experience in real estate or property management or if you are trying to enter those fields for the first time A book written just for you by one of the most knowledgeable writers and editors who has specialized in helping job hunters The Unofficial Guide® to Real Estate Investing Spencer Strauss, Martin Stone, 2003-10-22 The inside scoop for when you want more than the official line We ve all heard stories of the millionaire real estate tycoons who started out by scraping together enough money for a down payment on a modest first property or so the legend goes And we ve all seen the books that promise to show you how to make a million dollars buying houses with no money down But when average people like us can barely pay the mortgage or the rent we don't need get rich quick schemes or hocus pocus we need the inside scoop on how real estate investing can improve our lives The Unofficial Guide to Real Estate Investing Second Edition gives savvy readers like you a foolproof appraisal of everything from the most basic concepts of real estate investing to complicated tax and financing formulations Millions of Americans got burned when the Internet bubble burst and corporate scoundrels ran off with their retirement accounts Now they re discovering that real estate can be their ticket to a prosperous retirement Fully updated to take

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