

values - what are our beliefs?

what is our dream to achieve?



1 vision

what is our purpose?



2 mission

what are our goals?



3 goals

what is the plan to achieve
our goals?



4 strategies

how do we carry
out our plan?



5 tactics

On Strategy

Carl W. Stern, Michael S. Deimler



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On Strategy Harry G. Summers, Army War College (U.S.). Strategic Studies Institute, 1981
Summers, 1995-06-01 Summer's inspired analysis of America's war in Vietnam answers the most pressing questions remaining from that terrible conflict more than a decade before Robert McNamara's painful admissions

Thucydides on Strategy Athanassios Platias, Constantinos Koliopoulos, 2026-01-15 Masterfully crafted and surprisingly modern History of the Peloponnesian War has long been celebrated as an insightful eloquent and exhaustively detailed work of classical Greek history The text is also remarkable for its deep political and military dimensions and scholars have begun to place the work alongside Sun Tzu's The Art of War and Clausewitz's On War as one of the great treatises on strategy The perfect companion to Thucydides' impressive History this volume details the specific strategic concepts at work within the History of the Peloponnesian War and demonstrates through case studies of recent conflicts in Kosovo Afghanistan and Iraq the continuing relevance of Thucydidean thought to an analysis and planning of strategic operations Some have even credited Thucydides with founding the discipline of international relations Written by two scholars with extensive experience in this and related fields Thucydides on Strategy situates the classical historian solidly in the modern world of war

HBR's 10 Must Reads on Strategy Harvard Business Review, Michael E. Porter, 2011 Business

Kellogg on Strategy David Dranove, Sonia Marciano, 2005-08-05 Written for business executives and MBA students Kellogg on Strategy is a practical guide to choosing the right strategy for your business and applying it correctly Rather than covering the basics of strategy this expert guide shows you how to use strategy effectively so your business can succeed You'll learn to analyze your current competitive position develop the perfect strategy to match your goals and apply that strategy thoughtfully and effectively Inside you'll find expert guidance on Measuring your firm's competitive advantage Analyzing opportunities and threats in your industry Responding to a competitor's strategy and pricing Coping with entry into new markets Positioning your firm against the competition Developing a sustainable long term competitive advantage And much more

Perspectives on Strategy F.A.J. van den Bosch, A.P. De Man, 2013-12-01 The purpose of this book is to focus on the contribution of one of the most prominent scholars in the strategy field Michael Porter from both a practitioner that is Chief Executive Officer CEO perspective and from a research perspective Using such a dual perspective may improve the relevance of strategy research for the business community Four leading chief executives two from European multinationals Royal Dutch Shell Group and Unilever N V and two from important Dutch public organizations the Port of Rotterdam and the Ministry of Economic Affairs were invited to reflect on Porter's contributions to four levels of analysis 1 business level strategy 2 corporate level strategy 3 regional competitiveness and finally 4 national competitiveness Against this background the book is structured as follows Chapters 2 to 8 deal with the four mentioned levels of analysis from a dual perspective theoretical and managerial The two final chapters aim to find out how Porter's theories are related to each other and whether and how the different levels of analysis can be

connected **Perspectives on Strategy** Colin S. Gray, 2013-03-28 Perspectives on Strategy examines in depth five aspects of strategy from the perspectives of intellect morality culture geography and technology The author asks and answers the most challenging and rewarding questions that can be posed in order to reveal the persisting universal nature but ever changing character of strategy *Clausewitz on Strategy* Tiha von Ghyczy, Bolko von Oetinger, Christopher Bassford, 2001-05-07 Think about strategy and sharpen judgment in an unpredictable environment Carl von Clausewitz is widely acknowledged as one of the most important of the major strategic theorists he s been read by Eisenhower Kissinger Patton Chairman Mao and numerous other leaders In Clausewitz on Strategy the Boston Consulting Group s Strategy Institute has excerpted those passages most relevant to business strategy from Clausewitz s classic text On War the most general applicable and enduring work of strategy in the modern West and a source of insight into the nature of conflict whether on the battlefield or in the boardroom This book offers Clausewitz s framework for self education a way to train the reader s thinking Clausewitz speaks the mind of the executive revealing logic that those interested in strategic thinking and practice will find invaluable He presents unique ideas such as the idea that friction unexpected interference is an intrinsic part of strategy The Boston Consulting Group is one of the world s leading management consulting firms whose clients include many of the world s industry leaders Tiha von Ghyczy Charlottesville VA has been a faculty member and Director of Business Projects at the Darden School of Business since 1996 While with The Boston Consulting Group he assumed responsibility for the practice groups in manufacturing time based competition and high technology He has published numerous articles and books on vision and strategy Bolko von Oetinger Munich Germany is a Senior Vice President of BCG Christopher Bassford Washington DC is presently a Professor of Strategy at the National War College in Washington DC and the author of several books including Clausewitz in English The Reception of Clausewitz in Britain and America 1815 1945

Essays on Strategy Thomas C. Gill, 1996-06 Reflects a wide range of issues confronting strategists Two essays in the collection examine how the U S might shape anew its relationship with Japan and Western Europe given economic and political strength of these important allies strengths that are largely a result of successful U S postwar strategy Included Wider Effects of the Vietnam War The future of SDI Superpower War Termination Managing Security Assistance Europe and Future U S Security Japanese Military Burdensharing Soviet Pacific Policy and Is War Obsolete *Essays on Strategy* John N. Petrie, 1996-06 Spans a broad horizon of strategic topics the use of sanctions the relationship with the U N and the more subtle changes and responsibilities facing our Operational Commanders Contents failed U S China Policy America s Asia Policy U S Post Cold War Policy U S Security in the 21st Century Deficits Restructuring the Military Planning for War Termination Planning for CNN Wars expanding our vision of jointness military theory and peace operations the U S dilemma in peace operations and change and the operation commander *Handbook of Research on Strategy and Foresight* Laura Anna Costanzo, Robert Bradley MacKay, 2009 This important Handbook explores and evaluates dynamic environments and the

appropriate strategic responses to them in the 21st century Drawing together a collection of 29 original chapters the Handbook makes an invaluable contribution to theory and practice by stimulating disciplined rigorous and imaginative enquiry into the relationship between strategy and foresight Leading scholars in the field of strategic management are brought together to offer innovative and multi disciplinary perspectives on the past present and future of strategy formation and foresight In so doing they challenge research in four key areas strategy and foresight processes strategy innovation for the future understanding the future and strategically responding to the future The Handbook of Research on Strategy and Foresight is a comprehensive resource that will be invaluable for academics students and practitioners interested in this important phenomenon

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Organization, and Equipment Made Easy Stephen Thomas Banning, 1908 *Stockpiling Strategic Materials* Glenn Herald Snyder, 1966 Revision of thesis Columbia University *Colburn's United Service Magazine and Naval and Military Journal*, 1907 *The Quarterly Review* William Gifford, Sir John Taylor Coleridge, John Gibson Lockhart, Whitwell Elwin, William Macpherson, William Smith, Sir John Murray IV, Rowland Edmund Prothero (Baron Ernle), 1927

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