

PROPHETS OF DECEIT

A STUDY OF THE TECHNIQUES
OF THE AMERICAN AGITATOR

LEO LÖWENTHAL
NORBERT GUTERMAN

In the 1940s, the authors of this groundbreaking work, an extension of the Frankfurt School's studies of the authoritarian personality, warned that a time might come when Americans would fall prey to the psychological manipulation of a rabble rouser. In the era of Trump and a rising right-wing populism, this illuminating book is horrifyingly timely once again.

Prophets of Deceit delves into the rise of populism in the twentieth century. It examines the psychological deceptions employed by ideologues, exploring key concepts of their rhetoric and propaganda. It shows, in particular, the formation of the agitator, who positions himself as a unifying presence: the only leader capable of freeing his audience from the perceived enemy. Yet, as the authors demonstrate, he is an individual of limited intellect responsible for creating the very social or racial disharmony he claims to resolve.

The resonance with Trump's America is uncanny and makes the book essential reading for today.

"Beyond all doubt the most illuminating study of the techniques and the propaganda of the native American Fascist which has yet appeared."
— *New York Times*

INTRODUCTION
BY ALBERTO TOSCANO

Prophets Of Deceit

Tyndale



Prophets Of Deceit:

Prophets of Deceit Leo Lowenthal, Norbert Guterman, 2021-04-06 How authoritarian and racist discourse functions A classic book that analyzes and defines media appeals specific to American pro fascist and anti Semite agitators of the 1940s such as the application of psychosocial manipulation for political ends The book details psychological deceptions that ideologues or authoritarians commonly used The techniques are grouped under the headings Discontent The Opponent The Movement and The Leader The authors demonstrate repetitive patterns commonly utilized such as turning unfocused social discontent towards a targeted enemy The agitator positions himself as a unifying presence he is the ideal the only leader capable of freeing his audience from the perceived enemy Yet as the authors demonstrate he is a shallow person who creates social or racial disharmony thereby reinforcing that his leadership is needed The authors believed fascist tendencies in America were at an early stage in the 1940s but warned a time might come when Americans could and would be susceptible to the psychological manipulation of a rabble rouser A book once again relevant in the Trump era as made clear by Alberto Toscano s new introduction

Prophets of Deceit Leo Lowenthal, Norbert Guterman, 2021-04-06 A classic book that analyzes and defines media appeals specific to American pro fascist and anti Semite agitators of the 1940s such as the application of psychosocial manipulation for political ends The book details psychological deceptions that ideologues or authoritarians commonly used The techniques are grouped under the headings Discontent The Opponent The Movement and The Leader The authors demonstrate repetitive patterns commonly utilized such as turning unfocused social discontent towards a targeted enemy The agitator positions himself as a unifying presence he is the ideal the only leader capable of freeing his audience from the perceived enemy Yet as the authors demonstrate he is a shallow person who creates social or racial disharmony thereby reinforcing that his leadership is needed The authors believed fascist tendencies in America were at an early stage in the 1940s but warned a time might come when Americans could and would be susceptible to the psychological manipulation of a rabble rouser A book once again relevant in the Trump era as made clear by Corey Robin s new introduction

Prophets of Deceit Leo Lowenthal, Norbert Guterman, 1949

False Prophets Leo Lowenthal, 2011-12-31 The studies in this volume deal with problems of authoritarianism and anti-Semitism Lowenthal s book length contribution *Prophets of Deceit* which begins this collection is a classic of political psychology This research study is followed by an essay *Terror s Atomization of Man* Lowenthal uses this material for a theory of the psychological mechanisms operative under terrorist conditions and their significance for contemporary society

Prophets of Deceit. A Study of the Techniques of the American Agitator ... With a Foreword by Herbert Marcuse. (Second Edition.). Leo LOWENTHAL (and GUTERMAN (Norbert)), Norbert GUTERMAN, 1970

Prophets of Deceit J. L. Davidson, 1960

Stations of the Cross Paul Apostolidis, 2000-06-02 Analysis of the nationally broadcast radio program *Focus on the Family* that argues that the Christian right s popularity stems from its resistance to the increasing influence of market forces in the welfare state the electoral

system and the **Prophets of deceit** Leo Löwenthal, Norbert Guterman, 1949 Holy Writings, Laws of the Prophet, Songs and Proverbs Ammishaddai, 2012-08-02 There is no available information at this time **Critical theory and demagogic populism** Paul K. Jones, 2020-11-03 Populism is a powerful force today but its full scope has eluded the analytical tools of both orthodox and heterodox populism studies This book provides a valuable alternative perspective It reconstructs in detail for the first time the sociological analyses of US demagogues by members of the Frankfurt School and compares these with contemporary approaches Modern demagoguery emerges as a key under researched feature of populism since populist movements whether left or right are highly susceptible to demagogic capture The book also details the culture industry s populist contradictions including its role as an incubator of modern demagogues from the 1930s through to today s social media and Trumpian psychotechnics Featuring a previously unpublished text by Adorno on modern demagoguery as an appendix it will be of interest to researchers and students in critical theory sociology politics German studies philosophy and history of ideas as well as all those concerned about the rise of demagogic populism today **The Frankfurt School, Jewish Lives, and Antisemitism** Jack Jacobs, Jack Lester Jacobs, 2015 This book explores the ways in which the Jewish backgrounds of leading Frankfurt School Critical Theorists shaped their lives work and ideas **How Prophecy Works** William L. Kelly, 2019-12-09 There is a longstanding scholarly debate on the nature of prophecy in ancient Israel Until now no study has based itself on the semantics of the Hebrew lexeme n b prophet This investigation by William L Kelly discusses the nature and function of prophecy in the corpus of the Hebrew book of Jeremiah It analyses all occurrences of n b in Jeremiah and performs a close reading of three primary texts Jeremiah 1 4 19 23 9 40 and 27 1 28 17 The result is a detailed explanation of how prophecy works and what it meant to call someone a n b in ancient Israel Combining the results of the semantic analysis and close readings the study reaches conclusions for six main areas of study 1 the function and nature of prophecy 2 dreams and visions 3 being sent 4 prophets priests and cult 5 salvation and doom and 6 legitimacy and authority These conclusions explain the conceptual categories related to n b in the corpus I then situate these findings in two current debates one on the definition of n b and one on cultic prophecy This study contributes to critical scholarship on prophecy in the ancient world on the book of Jeremiah and on prophets in ancient Israel It is the first major study to analyse n b based on its semantic associations It adds to a growing consensus which understands prophecy as a form of divination Contrary to some trends in Jeremiah scholarship this work demonstrates the importance of a close reading of the Masoretic Hebrew text This study uses a method of a general nature which can be applied to other texts Thus there are significant implications for further research on prophecy and prophetic literature The Archives of Critical Theory Isabelle Aubert, Marcos Nobre, 2023-09-30 On the occasion of the 100th anniversary of the foundation of the Institute for Social Research in Frankfurt am Main in 1923 this book aims at shedding light on the archives of some of the key thinkers of Critical Theory of Society also well known as Frankfurt School To pay homage to this current of thought this contributed volume aims to make

the archives speak for themselves to show the public the quantity of unpublished material still existing by the authors of the Critical Theory which are now in funds in different parts of the world in Germany in Italy or in the United States and to show that Critical Theory remains alive 100 years after its inception The volume starts by presenting the archives of Karl Marx and Friedrich Engels the thinkers who inspired Critical Theory and the archives of the Institute for Social Research itself Then it dedicates separate sections to the archives of Walter Benjamin Max Horkheimer Theodor W Adorno Friedrich Pollock Herbert Marcuse Leo L wenthal and Jürgen Habermas The book is composed of chapters written by researchers and editors who worked in the different fonds as well as chapters written by or interviews with researchers who were or are in charge of some of the archives or who are especially familiar with the material The Archives of Critical Theory will be an invaluable tool for researchers in many disciplines working with Critical Theory of Society such as Sociology Anthropology Political Science Philosophy History Education Law and Cultural Studies among others Readers will find information about the content of each archive and the history of its constitution The various contributions present many ways in which the materials may be explored and explain how such explorations affected or may yet affect the state of the research

Anonymous Prophets and Archetypal Kings Paul Hedley Jones, 2021-04-08 Paul Hedley Jones presents a coherent reading of 1 Kings 13 that is attentive to literary historical and theological concerns Beginning with a summary and evaluation of Karl Barth's overtly theological exposition of the chapter as set out in his Church Dogmatics Jones explores how this analysis was received and critiqued by Barth's academic peers who focused on very different questions priorities and methods By highlighting substantive material in the text for further investigation Jones sheds light on a range of hermeneutical issues that support exegetical work unseen and additionally provides a wider scope of opinion into the conversation by reviewing the work of other scholars whose methods and priorities also diverge from those of Barth and his contemporaries After evaluating four additional in depth readings of 1 Kings 13 Jones presents a more theoretical discussion about perceived dichotomies in biblical studies that tend to surface regularly in methodological debates This volume culminates with Jones original exposition of the chapter which offers an interpretation that reads 1 Kings 13 as a narrative analogy where the figure of Josiah functions as a hermeneutical key to understanding the dynamics of the story

The Spiritual Root of the Matter Is Found in Me! Pamela McKissack, 2012-06 This work is being released after being hindered for a little over 3 years However due to the importance continued promptings encouragement consistent help and steadfastness of the Holy Spirit we are finally able to release it to the body of Christ as led and directed by the Lord Seeing that none of us are perfect we have done our best to help you understand how the Lord is desiring us to gain the ability to resist dark spirit infiltrations development and infestations against our body soul spirit life and relationships which could lead to spiritual captivity spiritual spoil spirit domination and can even cause or produce servants of corruption without consistent releases from dark spirit activity and intrusions of dark spirit life Although it may not be a perfect work it is the Lord that perfects His work in

our lives it is a complete assignment within itself None of us will ever be perfect outside of Christ We have stood in the gap to complete this work for the body of Christ and those desiring to be in the Lord s camp by the will of the Lord and by His grace we humbly release this writing to help you stand in these last days in obedience to the Lord and we pray to do a Volume Two to continue working towards perfecting anything we could have missed while continuing to stand during try times and hindrances to complete this work It continues to be a good fight of faith all the way for the honor and glory of His name Eze 22 30 Sam 15 22 Eph 6 13 Please remember that our independent flow charts are now available to help preserve the body soul and or spirit life and situations in Christ and can be used as a supplement to this writing to help you stand in battle in these areas and or withstand whatever and however the enemy is trying to affect and or operate in your life Be encouraged there is hope in Christ Jesus because of His complete work at Calvary HE IS RISEN He is Lord in the spirit realm He is Lord of all Mt 28 6 We bless you in the name of the Lord Ps 129 8 Pamela McKissack one of our contributing authors and Lord Ministry Staff For contact information write LMS P O Box 27176 Cleveland Ohio 44127 *The One Year Chronological Bible TLB* Tyndale,2012-12-21 The One Year Chronological Bible is ideal for anyone who wants to take a fresh look at the Bible by reading it in the order the events actually happened You can read the entire Bible in as little as 15 minutes a day with this One Year Bible the best selling daily reading Bible brand This edition features the beloved text of The Living Bible

People's Parallel Bible KJV/NLT Tyndale,2016-07-01 The People s Parallel Bible lets you read two of the most powerful translations of God s Word in one quality Bible edition Now you can compare the time honored King James Version with the clear and accurate New Living Translation Get a fuller sense of the meaning of the passage by reading both a dynamic and a more literal translation Conveniently designed in a side by side format the People s Parallel Bible allows you to quickly read identical passages in both translations on the same page **The Prophecies of the Prophet Ezekiel Elucidated** Ernst

Wilhelm Hengstenberg,1869 **The Book of the Prophet Ezekiel** Wilhelm Julius Schroder,2007-05-01 Presented here in paperback for the first time is John Peter Lange s Theologischhomiletisches Bibelwerk Intended to help preachers prepare sermons the commentary series is essentially biblical and evangelical catholic This 19th century commentary has served as a standard reference for more than a century Many early reviewers regarded Schaff s edition with his additional material as superior to the original It has proven to be a complete and useful Commentary and continues to prove especially valuable to ministers It contains critical annotations of the text and its translation and a threefold commentary exegetical doctrinal and homiletical Under these three heads the text is viewed from every aspect **John Calvin's Bible Commentaries On**

Jeremiah 20 - 29 John Calvin, The Commentaries On Jeremiah like those on The Minor Prophets were delivered as Lectures In The Theological School At Geneva taken down by some of the Pupils and afterwards read to Calvin and corrected We find in them the production of the same vigorous and expansive mind The Divine Oracles are faithfully explained the meaning is clearly stated and such brief deductions are made as the subjects legitimately warrant Though the Lectures were

extemporaneously delivered there is yet so much order preserved and such brevity clearness and suitableness of diction are found in them that in these respects they nearly equal the most finished compositions of Calvin as proof that he possessed a mind of no common order The Ministry Of Jeremiah extended over a large space of time from the thirteenth year of Josiah s reign till after the final overthrow of the nation but for how long after that period it is not known fA1 Between the thirteenth year of Josiah and the destruction of the city and Temple there were about forty years This was a remarkable period and Jeremiah nearly alone labored among the people Their sins had been for the most part the same for a long time for nearly two centuries as it appears from the testimonies of his predecessors Amos Hosea Isaiah Joel Micah Nahum and Zephaniah for these seven had in this order preceded him Zephaniah And Habakkuk were probably for a time his contemporaries the first at the commencement and the other near the end of his ministry

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