

Lean Start Up Business Plan



1	<p>Problem</p> <ul style="list-style-type: none"> List a frustration your target market has Lack of online bonding activities for big groups Explicit video games are not always appropriate for big group settings <p>Existing Alternatives</p> <ul style="list-style-type: none"> List a potential competitor and their offering Poole's family games The Plow's party games 	<p>Solution</p> <ul style="list-style-type: none"> List how your business can solve a customer's problem We provide wholesome games that people of all ages can enjoy together Inclusion of games suited for big groups 	2
3	<p>Unique Value Proposition</p> <ul style="list-style-type: none"> Write about what makes your product special so you can convince a stranger to become your customer. <p>High-Level Concept</p> <ul style="list-style-type: none"> Provide a short, catchy, easy-to-remember description of your product 	<p>Key Metrics</p> <ul style="list-style-type: none"> List a metric by which you measure the success of your business Achieve \$10 million in sales in five years Hit 10 million app downloads in 2035 	4
5	<p>Customer Segments</p> <ul style="list-style-type: none"> List personas of the people that you expect to use your product Parents Students <p>Early Adopters</p> <ul style="list-style-type: none"> List specific characteristics of your early adopters Young parents who want to bond more with their family members High school students looking for more fun activities to do with friends 	<p>Unfair Advantage</p> <ul style="list-style-type: none"> List what sets you apart from competitors Party mode supports an unlimited number of players Wide range of games across multiple genres <p>Channels</p> <ul style="list-style-type: none"> List the ways you plan to reach your audience Mobile app Game console 	6
8	<p>Cost Structure</p> <ul style="list-style-type: none"> What are the fixed and variable costs to launch your product or service? Consider the cost at each stage from setting up a website, hiring employees, production, marketing, and bringing them to consumers. 	<p>Revenue Streams</p> <ul style="list-style-type: none"> How will you generate income? Show a pricing model of your product or service and include other revenue sources, such as sales and subscription fees. 	9

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