

PREVENTIVE NEGOTIATION



Avoiding Conflict Escalation

EDITED BY I. WILLIAM ZARTMAN

CARNEGIE COMMISSION ON PREVENTING DEADLY CONFLICT

CARNEGIE CORPORATION OF NEW YORK

Preventive Negotiation Avoiding Conflict Escalation

John Braithwaite, Bina D'Costa



Preventive Negotiation Avoiding Conflict Escalation:

Preventive Negotiation I. William Zartman, 2001 Negotiation lies at the core of preventive diplomacy This study is unusual in approaching preventive diplomacy by issue areas it looks at the way in which preventive negotiation has been practiced notes its characteristics and then suggests how lessons can be transferred from one area to another but only when particular conditions warrant such a transfer The distinguished contributing authors treat eleven issues boundary problems territorial claims ethnic conflict divided states state disintegration cooperative disputes trade wars transboundary environmental disputes global natural disasters global security conflicts and labor disputes The editor's conclusion draws out general themes about the nature of preventive diplomacy

Escalation and Negotiation in International Conflicts

I. William Zartman, Guy Faure, Guy Olivier Faure, 2005-12-08 This volume examines the point where the concepts and practices of escalation and negotiation meet

The Handbook on the Political Economy of War Christopher J. Coyne, Rachel L. Mathers, 2011-01-01 The Handbook on the Political Economy of War highlights and explores important research questions and discusses the core elements of the political economy of war

Negotiated Risks Rudolf Avenhaus, Gunnar Sjöstedt, 2009-04-28 The International Institute for Applied Systems Analysis IIASA has had risk as a research topic on its agenda right from its inception in 1972 Risk has played a jor role in the Energy Program with research being carried out both in house and in cooperation with other international institutions like the International Atomic Energy Agency IAEA and national research centers Research areas were primarily the evaluation of all possible risks within one category of energy supply like nuclear fission or fusion or fossil fuels and even more important the comparison of risks of different energy supply strategies Later on an independent program was started which still exists today under the name Risk and Vulnerability There is a large amount of literature on risks to which IIASA's research programs have contributed significantly over the years and there is of course an abundance of published work on international negotiations part of which is a result of the work of the Processes of International Negotiation PIN Program There are however so far no studies on the combination of these two strands

Therefore and as research on both topics is housed at IIASA we are happy that our PIN Program has undertaken the difficult and important task of analyzing what the editors of this book have called negotiated risks

Preventive Negotiation

I. William Zartman, 2001 Negotiation lies at the core of preventive diplomacy This study is unusual in approaching preventive diplomacy by issue areas it looks at the way in which preventive negotiation has been practiced notes its characteristics and then suggests how lessons can be transferred from one area to another but only when particular conditions warrant such a transfer The distinguished contributing authors treat eleven issues boundary problems territorial claims ethnic conflict divided states state disintegration cooperative disputes trade wars transboundary environmental disputes global natural disasters global security conflicts and labor disputes The editor's conclusion draws out general themes about the nature of preventive diplomacy

Cascades of Violence John Braithwaite, Bina D'Costa, 2018-02-01 As in the cascading of water

violence and nonviolence can cascade down from commanding heights of power as in waterfalls up from powerless peripheries and can undulate to spread horizontally flowing from one space to another As with containing water conflict cannot be contained without asking crucial questions about which variables might cause it to cascade from the top down bottom up and from the middle out The book shows how violence cascades from state to state Empirical research has shown that nations with a neighbor at war are more likely to have a civil war themselves Sambanis 2001 More importantly in the analysis of this book war cascades from hot spot to hot spot within and between states Autesserre 2010 2014 The key to understanding cascades of hot spots is in the interaction between local and macro cleavages and alliances Kalyvas 2006 The analysis exposes the folly of asking single level policy questions like do the benefits and costs of a regime change in Iraq justify an invasion We must also ask what other violence might cascade from an invasion of Iraq The cascades concept is widespread in the physical and biological sciences with cascades in geology particle physics and the globalization of contagion The past two decades has seen prominent and powerful applications of the cascades idea to the social sciences Sunstein 1997 Gladwell 2000 Sikkink 2011 In his discussion of ethnic violence James Rosenau 1990 stressed that the image of turbulence developed by mathematicians and physicists could provide an important basis for understanding the idea of bifurcation and related ideas of complexity chaos and turbulence in complex systems He classified the bifurcated systems in contemporary world politics as the multicentric system and the statecentric system Each of these affects the others in multiple ways at multiple levels and in ways that make events enormously hard to predict Rosenau 1990 2006 He replaced the idea of events with cascades to describe the event structures that gather momentum stall reverse course and resume anew as their repercussions spread among whole systems and subsystems 1990 299 Through a detailed analysis of case studies in South Asia that built on John Braithwaite s twenty five year project Peacebuilding Compared and coding of conflicts in different parts of the globe we expand Rosenau s concept of global turbulence and images of cascades In the cascades of violence in South Asia we demonstrate how micro events such as localized riots land grabbing pervasive militarization and attempts to assassinate political leaders are linked to large scale macro events of global politics We argue in order to prevent future conflicts there is a need to understand the relationships between history structures and agency interest values and politics global and local factors and alliances

No More Killing Fields David A. Hamburg, 2002 Drawing on work conducted by the Carnegie Commission on Preventing Deadly Conflict a study of the prevention of war and genocide examines such concepts as preventive diplomacy the role of civil society socioeconomic development and international cooperation

International Negotiation Victor A. Kremenyuk, 2013-08-12 The first edition of *International Negotiation* became a best selling classic in the field of global conflict resolution This second edition has been substantially revised and updated to meet the challenges of today s complex international community Developed under the direction of the International Institute for Applied Systems Analysis this important resource contains contributions from some of the world s

leading experts in international negotiation representing a wide range of nations and disciplines They offer a synthesis of contemporary negotiation theory perspectives for understanding negotiation dynamics and strategies for producing mutually satisfactory and enduring agreements that is particularly relevant in these times

The Prevention and Intervention of Genocide Samuel Totten, 2017-09-08 Over the last twenty years the world has witnessed four major genocides There was the genocide in Iraq 1988 in Rwanda 1994 in Srebrenica 1995 and in Darfur 2003 and continuing Most observers agree there is an urgent need to assess the international community's efforts to prevent genocide and to intervene once a genocide is under way in an effective and timely manner This volume the latest in a widely respected series on the subject of genocide provides an overview of a host of issues germane to this task The book begins with a cogent discussion of the issues of prevention and intervention during the Cold War years The second chapter discusses the abject failures and moderate though in some cases highly controversial successes at prevention and intervention carried out in the 1990s and early 2000s Further chapters examine latest efforts to develop an effective genocide early warning system and examine the complexity of and barriers to prevention The pros and cons of sanctions and the problems of enforcement and evaluation their effectiveness are then discussed Conflicts between state sovereignty and the protection of threatened populations are examined both in historical context and by incorporating the latest thinking Later chapters treat the issue of intervention why and how it has met with only limited success Concentrating on Rwanda and Srebrenica chapter 8 discusses various peace operations that were abject failures and those that were moderately successful The concept of an anti genocide regime is examined in terms of progress in developing such a regime as well as what the international community must do in order to implement it Chapters discuss key issues related to post genocidal periods those that need to be addressed in order to establish stability in a wounded land and populace as well as to prevent future genocides The final chapter asks whether bringing perpetrators to justice has any impact in breaking impunity ensuring deterrence and bringing about reconciliation The contributors to the volume are all noted scholars some of whom specialize in the study of genocide and others who specialize in such areas as early warning peacekeeping and sanctions

Climate Change Negotiations Gunnar Sjöstedt, Ariel Macaspac Penetrante, 2013-04-12 As the Kyoto Protocol limps along without the participation of the US and Australia on going climate negotiations are plagued by competing national and business interests that are creating stumbling blocks to success *Climate Change Negotiations A Guide to Resolving Disputes and Facilitating Multilateral Cooperation* asks how these persistent obstacles can be down scaled approaching them from five professional perspectives a top policy maker a senior negotiator a leading scientist an international lawyer and a sociologist who is observing the process The authors identify the major problems including great power strategies the EU the US and Russia leadership the role of NGOs capacity and knowledge building airline industry emissions insurance and risk transfer instruments problems of cost benefit analysis the IPCC in the post Kyoto situation and verification and institutional design A new key concept is introduced strategic facilitation Strategic facilitation has a long

time frame a forward looking orientation and aims to support the overall negotiation process rather than individual actors This book is aimed at academics university students and practitioners who are directly or indirectly engaged in the international climate negotiation as policy makers diplomats or experts

Peaceful Intervention in Intra-State Conflicts Chanaka Talpahewa, 2016-03-03 Have we reached an end to the era of peaceful third party intervention in conflict management and resolution In the 1990s with the ending of the Cold War the intervention of third parties as a non violent means of negotiating settlements of intra state conflicts gained prominence but the emphasis in the twenty first century has been increasingly on military responses Peaceful Intervention in Intra State Conflicts Norwegian Involvement in the Sri Lankan Peace Process is an in depth impartial discussion on the background decision making processes and procedures and related actions in the Norwegian facilitated peace process in Sri Lanka that gradually shifted towards a military solution It provides the reader with evidence based comprehensive analysis on the attempts of peaceful third party intervention in a complex ethno separatist intra state conflict

Conflict Prevention Andreas Wenger, Daniel Möckli, 2003 Offering a new perspective the authors show how efforts to prevent violent civil wars could be much more effective if they incorporate the business sector

Facing Ethnic Conflicts Andreas Wimmer, 2004 Ethnic conflict is the major form of mass political violence in the world today and it has been since World War II Dramatic acts of terrorism and calculated responses to them may distract the attention of policymakers and the public but ethnic and nationalist conflict continues to pose the greatest challenge to peace and security across the globe Causes of such conflict and ideas about how to address it are hotly debated in the literature that has emerged over the past fifteen years This volume offers a unique overview of research and policy approaches to ethnic conflicts It is the first book to bring together experienced policymakers and key scholars from all disciplines They debate how to best understand the rise and escalation of ethnic conflict assess different strategies for peacemaking mediation and reconciliation and evaluate the prospects for conflict management through institutional design In contrast with a more enthusiastic assessment of the willingness and capacity to successfully intervene in ethnic conflict this volume documents the new realism that has emerged over the past decade It recognizes the complex and protracted nature of such conflicts and demands a multifaceted case by case approach sustained by long term political engagement Published in co operation with the Center for Development Research University of Bonn

From Promise to Practice Chandra Lekha Sriram, Karin Wermester, 2003 How can the United Nations regional and subregional organizations government donors and other policymakers best apply the tools of conflict prevention to the wide range of intrastate conflict situations actually found in the field The detailed case studies and analytical chapters in From Promise to Practice offer operational lessons for fashioning strategy and tactics to meet the challenges of specific conflicts both potential and actual

Overcoming Might is Right Hassan Qudrat-Ullah, 24-10-30 Overcoming Might is Right Promoting Global Peace Efforts delves into the persistent influence of the might is right doctrine in international relations offering a comprehensive analysis

of its historical roots contemporary manifestations and implications for global peace and stability This book challenges the entrenched norms of power politics and proposes alternative frameworks for international cooperation Through critical examination and scholarly insights it explores the dynamics of Realpolitik security imperatives nationalism resource competition and global power disparities By advocating for diplomatic mechanisms sustainable development and inclusive societies the book provides practical strategies for policymakers academics and practitioners to promote a more just and peaceful world order This essential read offers a unique blend of theoretical and practical perspectives aiming to transform the current geopolitical landscape and foster global peace efforts

International Cooperation I. William Zartman, Saadia Touval, 2010-06-03 Considers multilateralism and other approaches to international cooperation identifying further areas for research into the issues of international relations

Righting the Balance Daniel Paul Serwer, 2013 Civilians are troops in meeting today's needs

Negotiating with Terrorists Guy Olivier Faure, I. William Zartman, 2010-02-25 This edited volume addresses the important issue of negotiating with terrorists and offers recommendations for best practice and processes Hostage negotiation is the process of trying to align two often completely polarised parties Authorities view hostage taking as unacceptable demands made by unacceptable means However terrorists view their actions as completely justified even on moral and religious grounds If they are to try and reconcile these two sides it is essential for hostage negotiators to understand terrorist culture the hostage takers profiles their personality their view of the world and also the authorities their values and their framing of the problem raised by the taking of hostages Although not advocating negotiating with terrorists the volume seeks to analyse when why and how it is done Part I deals with the theory and quantifiable data produced from analysis of hostage situations while Part II explores several high profile case studies and the lessons that can be learnt from them This volume will be of great interest to students of terrorism studies conflict management negotiation security studies and IR in general

I William Zartman is the Jacob Blaustein Distinguished Professor Emeritus of International Organization and Conflict Resolution and former Director of the Conflict Management and African Studies Programs at the Paul H Nitze School of Advanced International Studies Johns Hopkins University Washington DC He is a member of the Steering Committee of the Processes of International Negotiation PIN Program at the International Institute of Applied Systems Analysis IIASA in Laxenburg Austria He is author editor of over 20 books on negotiation conflict and mediation Guy Olivier Faure is Professor of Sociology at the Sorbonne University Paris I and a member of the Steering Committee of the Processes of International Negotiation PIN Program at the International Institute of Applied Systems Analysis IIASA in Laxenburg Austria He has served as an advisor to French government on hostage negotiations

Global Power of Talk Fen Osler Hampson, I. William Zartman, 2015-11-17 The Global Power of Talk explores the power of negotiation and diplomacy in US foreign policy at a critical juncture in US history Beginning with the failure of US diplomacy in relation to Saddam Hussein's regime in the 1980s it shows how a series of diplomatic blunders has laid the foundations for

the uninhibited use of gun power over talk power in the last two decades It critically examines missed opportunities in America s handling of the Israeli Palestinian conflict in both the Clinton and George W Bush administrations In a provocative conclusion the authors argue that the United States can and should negotiate with the so called unengageables like Iran North Korea and Al Qaeda in order to find ways to defuse underlying tensions in the global system *The Nature of Intractable Conflict* C. Mitchell, 2014-11-11 Building upon Mitchell s earlier work *The Structure of International Conflict* this volume surveys the field of conflict analysis and resolution in the twenty first century exploring the methods which people have sought to mitigate destructive processes including the creative and innovative new ways of resolving insoluble disputes

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