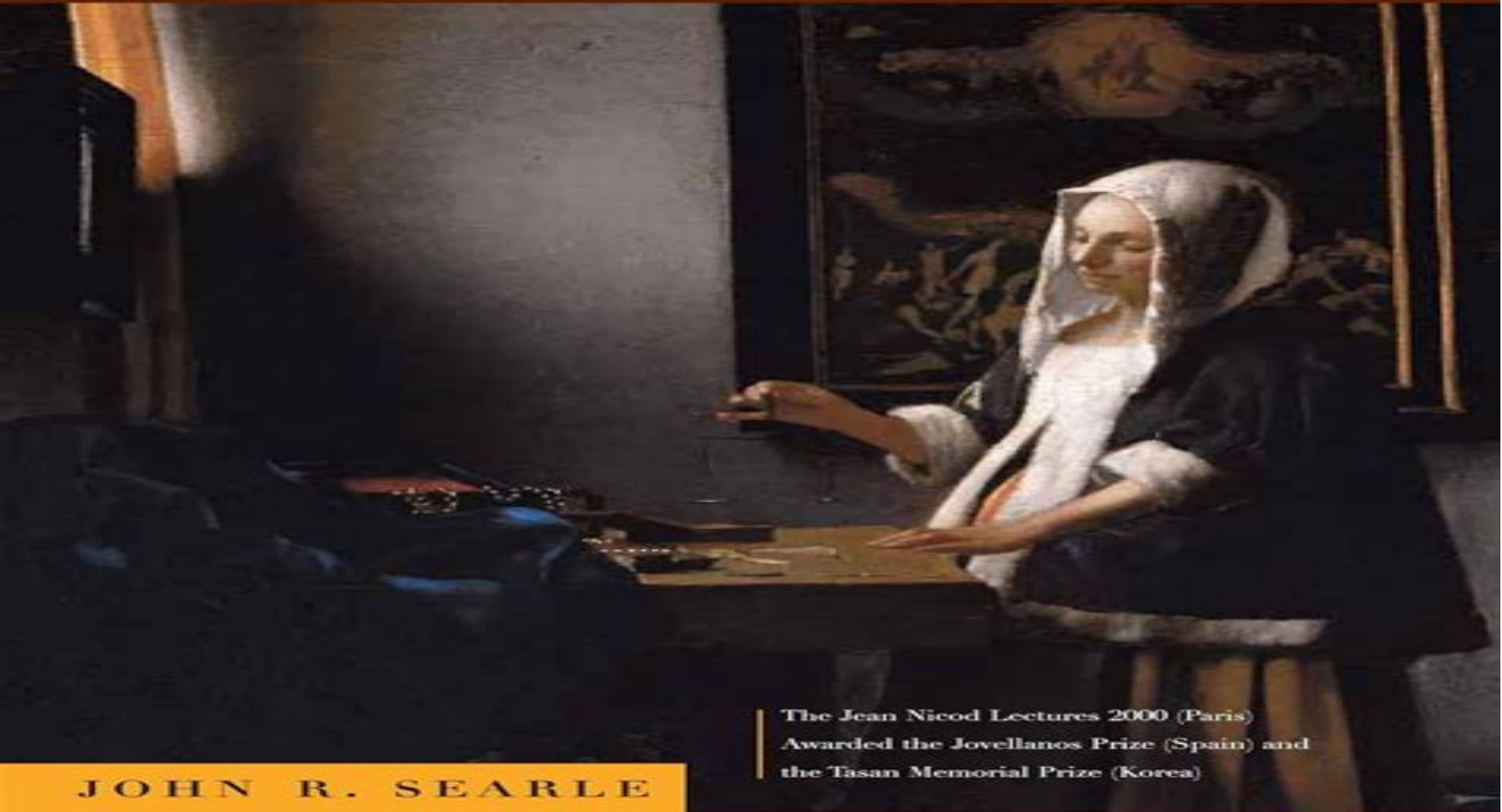


# *Rationality in Action*



JOHN R. SEARLE

The Jean Nicod Lectures 2000 (Paris)  
Awarded the Jovellanos Prize (Spain) and  
the Tasan Memorial Prize (Korea)

# Rationality In Action Jean Nicod Lectures

**Tony Lawson**



## **Rationality In Action Jean Nicod Lectures:**

*Rationality in Action* John R. Searle, 2003-01-24 The study of rationality and practical reason or rationality in action has been central to Western intellectual culture In this invigorating book John Searle lays out six claims of what he calls the Classical Model of rationality and shows why they are false He then presents an alternative theory of the role of rationality in thought and action A central point of Searle's theory is that only irrational actions are directly caused by beliefs and desires for example the actions of a person in the grip of an obsession or addiction In most cases of rational action there is a gap between the motivating desire and the actual decision making The traditional name for this gap is freedom of the will According to Searle all rational activity presupposes free will For rationality is possible only where one has a choice among various rational as well as irrational options Unlike many philosophical tracts *Rationality in Action* invites the reader to apply the author's ideas to everyday life Searle shows for example that contrary to the traditional philosophical view weakness of will is very common He also points out the absurdity of the claim that rational decision making always starts from a consistent set of desires Rational decision making he argues is often about choosing between conflicting reasons for action In fact humans are distinguished by their ability to be rationally motivated by desire independent reasons for action Extending his theory of rationality to the self Searle shows how rational deliberation presupposes an irreducible notion of the self He also reveals the idea of free will to be essentially a thesis of how the brain works

**The Reshaped Mind** Lace Marie Williams-Tinajero, 2010-11-11 Employing John R Searle's categories of language and mind this book analyzes five NT texts from a speech act perspective what certain NT writers and characters asserted and believed concerning the effects of Christ's blood at the literal and metaphorical levels

**Varieties of Meaning** Ruth Garrett Millikan, 2004 How the various things that are said to have meaning purpose natural signs linguistic signs perceptions and thoughts are related to one another

**The Evolved Apprentice** Kim Sterelny, 2014-08-29 A new theory of the evolution of human cognition and human social life that emphasizes the role of information sharing across generations Over the last three million years or so our lineage has diverged sharply from those of our great ape relatives Change has been rapid in evolutionary terms and pervasive Morphology life history social life sexual behavior and foraging patterns have all shifted sharply away from those of the other great apes In *The Evolved Apprentice* Kim Sterelny argues that the divergence stems from the fact that humans gradually came to enrich the learning environment of the next generation Humans came to cooperate in sharing information and to cooperate ecologically and reproductively as well and these changes initiated positive feedback loops that drove us further from other great apes Sterelny develops a new theory of the evolution of human cognition and human social life that emphasizes the gradual evolution of information sharing practices across generations and how these practices transformed human minds and social lives Sterelny proposes that humans developed a new form of ecological interaction with their environment cooperative foraging The ability to cope with the immense variety of human ancestral environments and social

forms he argues depended not just on adapted minds but also on adapted developmental environments     Reorienting Economics Tony Lawson,2012-08-21 Contemporary economics is characterized by a mismatch between its methods of analysis and the nature of the world it seeks to interpret Despite regular economic crises and ongoing critique of the discipline the drift from political economy into applied mathematics appears to continue unabated In this book Tony Lawson advocates a realignment of economics with social reality In analyzing mainstream economists misplaced universality the author places ontology at the heart of a reoriented future in which economics is integrated within the wider human and social sciences     **Political Conflict and Political Preferences** Claudia Landwehr,2009-04-01 What is the effect of deliberation on political actors and when can we expect it to be successful Are mutual understanding and consensus realistic results of political decision making processes or is compromise the most we can hope for This book addresses what appear to be blind spots in theories of deliberative democracy the conceptual and empirical relationship between communication and political preferences and the institutional preconditions for preference change and co ordination It proposes a model of preference transformation through communication and develops a typology of modes of political interaction that distinguishes discussion deliberation debate and bargaining This serves as a framework for the analysis of a fundamental and highly polarising conflict the German decision over the import of embryonic stem cells Analysis of communicative interaction in different forums shows how a well justified and widely accepted compromise was achieved in a conflict that had appeared irresolvable in moral terms and irreducible in terms of interest     *Handbook of Research on Global Information Technology Management in the Digital Economy* Raisinghani, Mahesh S.,2008-01-31 Includes the most important issues concepts trends and technologies in the field of global information technology management covering topics such as the technical platform for global IS applications information systems projects spanning cultures managing information technology in corporations and global information technology systems and socioeconomic development in developing countries     Project-Based Organizing and Strategic Management Gino Cattani,Simone Ferriani,Lars Frederiksen,Florian A. Taube,2011-10-12 Facilitates discussion about project based organizations PBOs and how they increasingly pervade business dimensions from R D and new product development to the production of complex capital goods and implementation of organizational change across very different industries such as management consulting engineering or entertainment     **Philosophical Engineering** Harry Halpin,Alexandre Monnin,2013-11-20 This is the first interdisciplinary exploration of the philosophical foundations of the Web a new area of inquiry that has important implications across a range of domains Contains twelve essays that bridge the fields of philosophy cognitive science and phenomenology Tackles questions such as the impact of Google on intelligence and epistemology the philosophical status of digital objects ethics on the Web semantic and ontological changes caused by the Web and the potential of the Web to serve as a genuine cognitive extension Brings together insightful new scholarship from well known analytic and continental philosophers such as Andy Clark and Bernard Stiegler as well as rising scholars in

digital native philosophy and engineering Includes an interview with Tim Berners Lee the inventor of the Web

**Environmental Philosophy** Hugh P. McDonald, 2014-05-10 Environmental Philosophy A Revaluation of Cosmopolitan Ethics from an Ecocentric Standpoint calls for a new approach to ethics Starting from the necessity for all life of air water and food the book revalues the relation of ethics and environmentalism Using insights of the environmental ethicists environmental ethics becomes the model for ethics as a whole Humans are part of a larger environment Cosmopolitanism should be revised in accord with environmental ethics The book applies a new theory of values to the relation of value and obligation and of duty rights and virtue to accord with ecocentrism The book also critically evaluates Utilitarianism and the self interest theory Other chapters address population species preservation and a practical program for environmental policy

**Practical Theories and Empirical Practice** Andrea C. Schalley, 2012 There is a perceived tension between empirical and theoretical approaches to the study of language Many recent works in the discipline emphasise that linguistics is an empirical science This volume argues for a nuanced view highlighting that theory and practice necessarily and as a matter of fact complement each other in linguistic research Its contributions ranging from experimental studies in psychology via linguistic fieldwork and cross linguistic comparisons to the application of formal and logical approaches to language exemplify the mutual relationship between empirical and theoretical work The volume illustrates how selected topics are addressed by different contributions and methodological stances Topics include the cognitive grounding of language social cognition and the construction of meaning in interaction and closely related pragmatics from a typological perspective and beyond Anyone interested in these topics and more generally in meta theoretical considerations will find great value in this volume

**Deflating Mental Representation** Frances Egan, 2025-03-11 A novel account of the explanatory role of representation in both the cognitive sciences and commonsense practice that preserves the virtues without the defects of the prevailing two views about mental representation Philosophers of mind tend to hold one of two broad views about mental representation they are either robustly realist about mental representations taking them to have determinate objective content independent of attributors explanatory interests and goals or they embrace some form of anti realism holding that mental representations are at best useful fictions Neither view is satisfactory In *Deflating Mental Representation* Frances Egan develops and defends a distinctive third way a view she calls a deflationary account of mental representation that both resolves philosophical worries about content and best fits actual practice in science and everyday life According to Egan s deflationary account appeal to mental representation does indeed pick out causes of behavior but the attribution of content to these causes is best understood as a pragmatically motivated gloss justified in part by attributors explanatory interests and goals Content plays an explanatory role in the deflationary account but one quite different than that assumed by robust representational realists Egan also develops a novel account of perceptual experience as a kind of modeling of our inner lives by aspects of external reality and explains the role of appeal to representation in this process

**Conversations with John**

Searle Gustavo Faigenbaum, 2001-07 These interviews with John Searle arguably today's most influential living analytic philosopher cover a wide scope. Among the topics discussed are the Philosophy of Language, the Theory of Mind, and the nature of the social world. With a transparent and precise style, Prof Searle reconstructs the different stages in the development of Speech Acts Theory. He also sums up twenty years of debate about the Chinese Room Argument, which he uses to challenge those Artificial Intelligence scholars who claim that the brain is a digital computer. As Searle himself points out, some of the hypotheses eloquently posited during the conversation about fields like aesthetics, political theory, and modal logic are not published elsewhere. In easy-to-read colloquial question-and-answer style, this volume includes many fascinating personal and historical details about Searle's years at Oxford, his commitment with the Free Speech Movement, his forty years of experience as a professor at Berkeley, and his intellectual exchanges with scholars such as John Austin, Michel Foucault, and Jacques Derrida. Prof John Searle is Mills Professor of the Philosophy of Mind and Language at the University of California, Berkeley, California, USA. He is the author of *Speech Acts: An Essay in the Philosophy of Language* (1969), *Intentionality: An Essay in the Philosophy of Mind* (1983), *Minds, Brains, and Science* (1984), *The Construction of Social Reality* (1995), among many other books and articles. Gustavo Faigenbaum graduated from the University of Buenos Aires, Argentina, and obtained his Ph.D. in Philosophy at the New School for Social Research, New York, USA. He is Professor at the University of Palermo, Buenos Aires, Argentina, and researcher at the National Council for Scientific Research (CONICET), Argentina.

**Origins of Human Communication** Michael Tomasello, 2010-08-13 A leading expert on evolution and communication presents an empirically based theory of the evolutionary origins of human communication that challenges the dominant Chomskian view. Human communication is grounded in fundamentally cooperative, even shared intentions. In this original and provocative account of the evolutionary origins of human communication, Michael Tomasello connects the fundamentally cooperative structure of human communication, initially discovered by Paul Grice, to the especially cooperative structure of human, as opposed to other primate, social interaction. Tomasello argues that human cooperative communication rests on a psychological infrastructure of shared intentionality: joint attention, common ground, evolved originally for collaboration and culture, more generally. The basic motives of the infrastructure are helping and sharing: humans communicate to request help, inform others of things helpfully, and share attitudes as a way of bonding within the cultural group. These cooperative motives each created different functional pressures for conventionalizing grammatical constructions. Requesting help in the immediate, you and me and here and now, for example, required very little grammar, but informing and sharing required increasingly complex grammatical devices. Drawing on empirical research into gestural and vocal communication by great apes and human infants, much of it conducted by his own research team, Tomasello argues further that human cooperative communication emerged first in the natural gestures of pointing and pantomiming. Conventional communication, first gestural and then vocal, evolved only after humans already possessed these natural gestures and their shared intentionality.

infrastructure along with skills of cultural learning for creating and passing along jointly understood communicative conventions Challenging the Chomskian view that linguistic knowledge is innate Tomasello proposes instead that the most fundamental aspects of uniquely human communication are biological adaptations for cooperative social interaction in general and that the purely linguistic dimensions of human communication are cultural conventions and constructions created by and passed along within particular cultural groups     The Review of Metaphysics ,2001     **What Makes Us**

**Social?** Chris Frith,Uta Frith,2023-09-12 A deep dive into the social mind brain examining the processes we share with other social animals and illuminating those that are uniquely human What Makes Us Social is a scholarly but accessible exploration of the underlying processes that make humans the most social species on the planet Chris and Uta Frith pioneers in the field of cognitive neuroscience review the many forms of social behavior that we humans share with other animals and examine the special form that only humans possess including its dark side These uniquely human abilities allow us to reflect on our behavior and share these reflections with other people which in turn enables us to reason why we do things and to exert some control over our automatic behaviors As a result we can learn cooperatively with others and create and value cultural artifacts that survive through the generations Going beyond how we come to know ourselves and understand the mind of others Frith and Frith investigate how we adapt mutually to make social interactions work This book stands out in its application of a computational framework one that lies at the intersection of psychology and artificial intelligence to key concepts of social cognition such as empathy trust group identity and reputation management Ultimately What Makes Us Social is a profound examination of the ways we communicate cooperate share and compete with other humans and how these capabilities define us as a species     □□□□□□ □□□□□□ □□□□□□ □□□□□□,□□□ □□□□□ □□□□□□□ □□□□□□□□□□

896 01-01-2017,□□□□□□□□□□ Rationality and Freedom     *Reliable Reasoning* Gilbert Harman,Sanjeev Kulkarni,2012-01-13 The implications for philosophy and cognitive science of developments in statistical learning theory In *Reliable Reasoning* Gilbert Harman and Sanjeev Kulkarni a philosopher and an engineer argue that philosophy and cognitive science can benefit from statistical learning theory SLT the theory that lies behind recent advances in machine learning The philosophical problem of induction for example is in part about the reliability of inductive reasoning where the reliability of a method is measured by its statistically expected percentage of errors a central topic in SLT After discussing philosophical attempts to evade the problem of induction Harman and Kulkarni provide an admirably clear account of the basic framework of SLT and its implications for inductive reasoning They explain the Vapnik Chervonenkis VC dimension of a set of hypotheses and distinguish two kinds of inductive reasoning The authors discuss various topics in machine learning including nearest neighbor methods neural networks and support vector machines Finally they describe transductive reasoning and suggest possible new models of human reasoning suggested by developments in SLT     Things and Places Zenon W. Pylyshyn,2007 The author argues that the process of incrementally constructing perceptual representations solving the binding problem

determining which properties go together and more generally grounding perceptual representations in experience arise from the nonconceptual capacity to pick out and keep track of a small number of sensory individuals. He proposes a mechanism in early vision that allows us to select a limited number of sensory objects to reidentify each of them under certain conditions as the same individual seen before and to keep track of their enduring individuality despite radical changes in their properties all without the machinery of concepts, identity and tenses. This mechanism, which he calls FINSTs for Fingers of Instantiation, is responsible for our capacity to individuate and track several independently moving sensory objects, an ability that we exercise every waking minute and one that can be understood as fundamental to the way we see and understand the world and to our sense of space.

*Acting for Reasons* Emma Borg, 2024-11-11

Acting for Reasons is about why we do what we do. It's also about how we arrive at an understanding of other people's actions. A traditional view in philosophy. Common sense Psychology holds that mental states like beliefs and desires, states which provide a person's reasons for doing what they do, lie at the heart of intentional action and social cognition. According to this view, typically what people do is a rational response to the reasons they have. I open the cookie jar because I'd like a cookie and believe there is one in there. As a corollary, understanding someone else's actions is held to depend on attributing them plausible mental states and reasoning. I think you opened the cookie jar because you wanted a cookie and believed there was one in there. This reasons-responsive understanding of action lies at the heart of crucial social notions like agency and responsibility. However, it has been thrown into doubt by experimental findings which apparently show that the common sense appeal to reasons and reasoning is overly demanding and overly intellectualising, painting an idealised picture of decision making which is rarely borne out by the evidence. If we get out of our armchairs and examine how people actually make decisions, the claim is what we find is that people don't do what they do typically based on the reasons they have. Instead, people are swayed by biases and flaws in their reasoning systems, using cognitive heuristics, intuitive gut feel, decision making processes which bypass the proper consultation of reasons. Furthermore, if we look at how animals, infants and adults under time or other pressures understand the actions of others, what we find is that they appeal to simpler systems, e.g. looking only at environmental factors and overt behaviour, providing a route to action, understanding that circumvents attribution of reasons and reasoning. In short, then, experimental findings show that common sense psychology is wrong. This book is an attempt to reject that line of argument and defend the common sense perspective, vindicating the core philosophical idea that in the typical case, people do what they do for the reasons they have.



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