Marketing's Powerful Weapon:



Point-Of-Purchase Advertising

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<u>Marketing Powerful Weapon Pointof Purchase</u> <u>Advertising</u>

Patrick De Pelsmacker, Maggie Geuens, Joeri van den Bergh

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The Power of Point-of-Purchase Advertising Robert Liljenwall, 2004-03 Marketing's Powerful Weapon Robert Liljenwall, James M. Maskulka, 2001 Integrated Marketing Communications with Online Study Tools 12 Months Bill Chitty, William Chitty, Edwina Luck, Nigel Barker, Anne-Marie Sassenberg, Terence A. Shimp, J. Craig Andrews, 2017-11-16 Organisations continually use integrated marketing communications to achieve a competitive advantage and meet their marketing objectives This 5th edition of Integrated Marketing Communications emphasises digital and interactive marketing the most dynamic and crucial components to a successful IMC campaign today Incorporating the most up to date theories and practice this text clearly explains and demonstrates how to best select and co ordinate all of a brand's marketing communications elements to effectively engage the target market Chapters adopt an integrative approach to examine marketing communications from both a consumer s and marketer s perspective With a new chapter on digital and social marketing addressing the development of interactive media in IMC and new IMC profiles featuring Australian marketer s along with a wide range of local and global examples including Spotify Pandora Snapchat Palace Cinemas Woolworths KFC Old Spice Telstra Colgate and QANTAS this text has never been so relevant for students studying IMC today Unique to the text is a series of new student and instructor IMC videos showing students how key objectives in IMC theory are applied by real businesses **Preventing Tobacco Use Among Youth and Young Adults** United States. Public Health Service. Office of the Surgeon General, 2012 This Surgeon General's report details the causes and the consequences of tobacco use among youth and young adults by focusing on the social environmental advertising and marketing influences that encourage youth and young adults to initiate and sustain tobacco use This is the first time tobacco data on young adults as a discrete population have been explored in detail The report also highlights successful strategies to prevent young people from using tobacco Visual Merchandising and In-store Brand Equity - 2ed Karin Zaghi, 2025-01-30T00:00:00+01:00 Crafting and managing visual merchandising in this day and age means necessarily adopting an omnichannel view to satisfy a customer who seeks a seamless comprehensive one stop shopping experience designed to break down the barriers between physical and virtual stores In this new scenario visual merchandising gives substance to a physical point of sale that must transform its very essence to become a place that exists to offer value This is achieved by adopting a mixed model that combines the experience of a store with the access interactivity and convenience of e commerce ultimately consolidating in store brand equity Considering the role of digital technologies and multisensory communication this book sets down guidelines for the store concept delving into applications of color theory and semiotics Moving on to examine the levers of visual merchandising the discussion then turns to designing and managing POP materials in the channel relationship with respect to sustainability communication goals as well Finally the book closes with an evaluation of the customer's perspective in their interaction with the space they experience perceive and desire This text is for people who handle communication for the store in the store as

Marketing Communications Patrick De Pelsmacker, Maggie Geuens, Joeri van den Bergh, 2010 Marketing communication has an overwhelming impact on both society and business This text offers a comprehensive overview of the cornerstones techniques and applications of marketing communications practice in a European context

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