



SEARS, ROEBUCK, U.S.A.

The Great American
Catalog Store and
How It Grew

Gordon L. Weil

Sears Roebuck Usa The Great American Catalog Store And How It Grew

Rosemary Thornton



Sears Roebuck Usa The Great American Catalog Store And How It Grew:

Sears, Roebuck, U.S.A. Gordon Lee Weil, 1977 The biggest and the richest retail business in the U S A is Sears Roebuck and Co Annual sales of Sears represent more than one percent of the Gross National Product This book is the consumer s guide to how Sears does our business More than that this book is the fantastic story characteristically American of a business that grew so fast it almost toppled over on its own success and of the three remarkable men who made it work **"The**

Urban Department Store in America, 1850-1930 " Louisa Iarocci, 2017-07-05 In the late nineteenth century the urban department store arose as a built artifact and as a social institution in the United States While the physical building type is the foundation of this comprehensive architectural study Louisa Iarocci reaches beyond the analysis of the bricks and mortar to reconsider how the spaces of selling were culturally produced spaces as well as the product of interrelated economic social technological and aesthetic forces The agenda of the book is three fold to address the lack of a comprehensive architectural study of the nineteenth century department store in the United States to expand the analysis of the commercial city as a built and represented entity and to continue recent scholarly efforts that seek to understand commercial space as a historically specific and a conceptually perceived construct The Urban Department Store in America 1850 1930 acts as a corrective to a current imbalance in the historiography of this retailing institution that tends to privilege its role as an autonomous modern building type Instead Iarocci documents the development of the department store as an urban institution that grew out of the built space of the city and the lived spaces of its occupants

The Urban Department Store in America, 1850-1930 Dr Louisa Iarocci, 2014-12-28 In the late nineteenth century the urban department store arose as a built artifact and as a social institution in the United States While the physical building type is the foundation of this comprehensive architectural study Iarocci reaches beyond the analysis of the brick and mortar to reconsider how the spaces of selling were culturally produced spaces as well as the product of interrelated economic social technological and aesthetic forces Encyclopedia of History of American Management Morgen Witzel, 2005-03-15 Containing more than 250 entries

this unique and ambitious work traces the development of management thinking and major business culture in North America Entries range from 600 words to 2500 words and contain concise biographical detail a critical analysis of the thinkers doctrines and ideas and a bibliography including the subject s major works and a helpful listing of minor works

Sears Crosstown in Memphis: From Catalogues to a Concourse Bill Haltom, 2021 When it opened in 1927 Sears Crosstown now Crosstown Concourse was the southeastern regional warehouse and distribution center for the Sears Catalogue mail order empire Each day more than forty five thousand orders were processed by more than 1 500 workers As a result Sears Crosstown became known locally as the Wish Building For more than half a century the iconic building and its surrounding neighborhood flourished until the decline of Sears in the 1980s For decades the once dynamic destination for commerce was vacant and shuttered Then a unique group of Memphians emerged to resurrect Sears Crosstown with a plan

most thought was impossible Bill Haltom a native Memphian and writer tells the story of the Wish Building its past present and future Department Stores and the Black Freedom Movement Traci Parker,2019-04-08 In this book Traci Parker examines the movement to racially integrate white collar work and consumption in American department stores and broadens our understanding of historical transformations in African American class and labor formation Built on the goals organization and momentum of earlier struggles for justice the department store movement channeled the power of store workers and consumers to promote black freedom in the mid twentieth century Sponsoring lunch counter sit ins and protests in the 1950s and 1960s and challenging discrimination in the courts in the 1970s this movement ended in the early 1980s with the conclusion of the Sears Roebuck and Co affirmative action cases and the transformation and consolidation of American department stores In documenting the experiences of African American workers and consumers during this era Parker highlights the department store as a key site for the inception of a modern black middle class and demonstrates the ways that both work and consumption were battlegrounds for civil rights Encyclopedia of the Gilded Age and Progressive Era John D. Buenker,Joseph Buenker,2021-04-14 Spanning the era from the end of Reconstruction 1877 to 1920 the entries of this reference were chosen with attention to the people events inventions political developments organizations and other forces that led to significant changes in the U S in that era Seventeen initial stand alone essays describe as many themes

Sears Homes of Illinois Rosemary Thornton,2010-11-16 From 1908 to 1940 Sears Roebuck and Co sold nearly seventy five thousand homes through its mail order Modern Homes program Families across the nation set about assembling the kits using the thick instruction manual to puzzle out how twelve thousand pieces of house might fit together The resulting dwellings were as durable as they were enchanting swiftly becoming icons of the American landscape Follow leading expert Rosemary Thornton through a lavishly illustrated history of the homes many Illinoisans dont know they are living in Recognize your own front porch on a page in the Neo Tudor section of the style gallery and tell your plumber hes helping to preserve a Barrington **Sears in Chicago** Val Perry Rendel,2019-06-24 From watch catalog to international retail empire revisit Sears s Windy City history with author Val Rendel and remember how good the Good Life once was In 1887 Richard W Sears started a Chicago mail order house that quickly outpaced its competitors including Montgomery Ward For millions of rural Americans over the next hundred years Chicago was the place where dreams came from Here the World s Largest Store opened its first retail buildings debuted its WLS radio station and transformed the global marketplace from the Great Works headquarters complex Today Sears has faded from the city of its birth but many marks of the once great business remain from repurposed iconic department store buildings to the Sears kit homes still scattered across the suburbs The 110 story skyscraper that dominates the skyline will forever be known to locals as the Sears Tower Sears greatest legacy however was the role it played in shaping the lives of generations of Chicagoans The Women of NOW Katherine Turk,2023-08-15 A clear blueprint for change A must read Clara Bingham The Guardian The history of NOW its organization trials and

revolutionary mission told through the work of three members In the summer of 1966 crammed into a D C hotel suite twenty eight women devised a revolutionary plan Betty Friedan the well known author of *The Feminine Mystique* and Pauli Murray a lawyer at the front lines of the civil rights movement had called this renegade meeting from attendees at the annual conference of state women s commissions Fed up with waiting for government action and trying to work with a broken system they laid out a vision for an organization to unite all women and fight for their rights Alternately skeptical and energized they debated the idea late into the night In less than twenty four hours the National Organization for Women was born In *The Women of NOW* the historian Katherine Turk chronicles the growth and enduring influence of this foundational group through three lesser known members who became leaders Aileen Hernandez a federal official of Jamaican American heritage Mary Jean Collins a working class union organizer and Chicago Catholic and Patricia Hill Burnett a Michigan Republican artist and former beauty queen From its bold inception through the tumultuous training ground of the 1970s NOW s feminism flooded the nation permanently shifted American culture and politics and clashed with conservative forces presaging our fractured national landscape These women built an organization that was radical in its time but flexible and expansive enough to become a mainstream fixture This is the story of how they built it and built it to last Includes 16 pages of black and white images

Clothing and Fashion José Blanco F., Patricia Kay Hunt-Hurst, Heather Vaughan Lee, Mary Doering, 2015-11-23 This unique four volume encyclopedia examines the historical significance of fashion trends revealing the social and cultural connections of clothing from the precolonial times to the present day This sweeping overview of fashion and apparel covers several centuries of American history as seen through the lens of the clothes we wear from the Native American moccasin to Manolo Blahnik s contribution to stiletto heels Through four detailed volumes this work delves into what people wore in various periods in our country s past and why from hand crafted family garments in the 1600s to the rough clothing of slaves to the sophisticated textile designs of the 21st century More than 100 fashion experts and clothing historians pay tribute to the most notable garments accessories and people comprising design and fashion The four volumes contain more than 800 alphabetical entries with each volume representing a different era Content includes fascinating information such as that beginning in 1619 through 1654 every man in Virginia was required to plant a number of mulberry trees to support the silk industry in England what is known about the clothing of enslaved African Americans and that there were regulations placed on clothing design during World War II The set also includes color inserts that better communicate the visual impact of clothing and fashion across eras

The Routledge Companion to the History of Retailing Jon Stobart, Vicki Howard, 2018-11-08 Retail history is a rich cross disciplinary field that demonstrates the centrality of retailing to many aspects of human experience from the provisioning of everyday goods to the shaping of urban environments from earning a living to the construction of identity Over the last few decades interest in the history of retail has increased greatly spanning centuries extending to all areas of the globe and drawing on a range of disciplinary perspectives By offering an up

to date comprehensive thematic spatial and chronological coverage of the history of retailing this Companion goes beyond traditional narratives that are too simplistic and Euro centric and offers a vibrant survey of this field It is divided into four broad sections 1 Contexts 2 Spaces and places 3 People processes and practices and 4 Geographical variations Chapters are written in an analytical and synthetic manner accessible to the general reader as well as challenging for specialists and with an international perspective This volume is an important resource to a wide range of readers including marketing and management specialists historians geographers economists sociologists and urban planners

The Emergence of Modern Retailing 1750-1950 Gary Akehurst, Nicholas Alexander, 2013-02-01 The history of retail business development is an under researched area This book considers the emergence and development of modern retailing from an historical and management perspective in the period 1750 1950 addressing the need for further research and providing examples of current research activity It considers the early emergence of retail forms in the late eighteenth century the evolution of retail forms in the nineteenth century and the late adaptation of retail management in the early twentieth century

City of the Century Donald L. Miller, 2014-04-09 A wonderfully readable account of Chicago s early history and the inspiration behind PBS s American Experience Michiko Kakutani The New York Times Depicting its turbulent beginnings to its current status as one of the world s most dynamic cities City of the Century tells the story of Chicago and the story of America writ small From its many natural disasters including the Great Fire of 1871 and several cholera epidemics to its winner take all politics dynamic business empires breathtaking architecture its diverse cultures and its multitude of writers journalists and artists Chicago s story is violent inspiring passionate and fascinating from the first page to the last The winner of the prestigious Great Lakes Book Award given to the year s most outstanding books highlighting the American heartland City of the Century has received consistent rave reviews since its publication in 1996 and was made into a six hour film airing on PBS s American Experience series Written with energetic prose and exacting detail it brings Chicago s history to vivid life With City of the Century Miller has written what will be judged as the great Chicago history John Barron Chicago Sun Times Brims with life with people surprise and with stories David McCullough Pulitzer Prize winning author of John Adams and Truman An invaluable companion in my journey through Old Chicago Erik Larson New York Times bestselling author of The Devil in the White City

The Greenwood Guide to American Popular Culture: Almanacs through do-it-yourself M. Thomas Inge, Dennis Hall, 2002 This unique abundantly illustrated set features essay length chapters on the many forms genres and themes of popular culture

Mail Order Retailing in Britain Richard Coopey, Sean O'Connell, Dilwyn Porter, 2005-01-27 Since its inception in the late 19th century Britain s mail order industry both exploited and generated social networks in building its businesses The common foundation of the sector was the agency system Sales were made through catalogues held by agents ordinary people in families neighbourhoods pubs clubs and workplaces Through this agency system mail order firms in Britain were able to tap social networks both to build a customer base but also to obtain vital information on

creditworthiness In this the first comprehensive history of the British mail order industry the authors combine business and social history to fully explain the features and workings of this industry They show how British general mail order industry firms such as Kay and Co Empire Stores Littlewoods and Grattan grew from a range of businesses as diverse as watch sales or football pools A range of business innovations and strategies were developed throughout the twentieth century including technological development and labour process rationalisation Indeed the sector was in the vanguard of many aspects of change from supply chain logistics to computerization The social and gender profile of the home shopper also changed markedly as the industry developed These changes are charted from the male dominated origins of the industry to the growing influence of women both within the firm and more importantly as the centre of the mail order market The book also draws parallels and contrasts with the much more widely studied mail order industry of the United States The final section of the book examines the rise of internet shopping and the new challenges and opportunities it provided for the mail order industry Here the story is one of continuity and fracture as the established mail order companies struggle to adjust to a business environment which they had partly created but which also rested on a new range of core competencies and technological and demographic change

The Measurement of Durable Goods Prices Robert J. Gordon, 2007-12-01 American business has recently been under fire charged with inflated pricing and an inability to compete in the international marketplace However the evidence presented in this volume shows that the business community has been unfairly maligned official measures of inflation and the standard of living have failed to account for progress in the quality of business equipment and consumer goods Businesses have actually achieved higher productivity at lower prices and new goods are lighter faster more energy efficient and more reliable than their predecessors Robert J Gordon has written the first full scale work to treat the extent of quality changes over the entire range of durable goods from autos to aircraft computers to compressors from televisions to tractors He combines and extends existing methods of measurement drawing data from industry sources Consumer Reports and the venerable Sears catalog Beyond his important finding that the American economy is more sound than officially recognized Gordon provides a wealth of anecdotes tracing the postwar history of technological progress Bolstering his argument that improved quality must be accurately measured Gordon notes for example that today's mid range personal computers outperform the multimillion dollar mainframes of the 1970s This remarkable book will be essential reading for economists and those in the business community

Block by Block Amanda I. Seligman, 2005-05-10 In the decades following World War II cities across the United States saw an influx of African American families into otherwise homogeneously white areas This racial transformation of urban neighborhoods led many whites to migrate to the suburbs producing the phenomenon commonly known as white flight In *Block by Block* Amanda I Seligman draws on the surprisingly understudied West Side communities of Chicago to shed new light on this story of postwar urban America Seligman's study reveals that the responses of white West Siders to racial changes occurring in their neighborhoods

were both multifaceted and extensive She shows that despite rehabilitation efforts deterioration in these areas began long before the color of their inhabitants changed from white to black And ultimately the riots that erupted on Chicago s West Side and across the country in the mid 1960s stemmed not only from the tribulations specific to blacks in urban centers but also from the legacy of accumulated neglect after decades of white occupancy Seligman s careful and evenhanded account will be essential to understanding that the flight of whites to the suburbs was the eventual result of a series of responses to transformations in Chicago s physical and social landscape occurring one block at a time

Jumpin' Jim Crow Jane Dailey, Glenda Elizabeth Gilmore, Bryant Simon, 2020-07-21 White supremacy shaped all aspects of post Civil War southern life yet its power was never complete or total The form of segregation and subjection nicknamed Jim Crow constantly had to remake itself over time even as white southern politicians struggled to extend its grip Here some of the most innovative scholars of southern history question Jim Crow s sway evolution and methods over the course of a century These essays bring to life the southern men and women some heroic and decent others mean and sinister most a mixture of both who supported and challenged Jim Crow showing that white supremacy always had to prove its power Jim Crow was always in motion always adjusting to meet resistance and defiance by both African Americans and whites Sometimes white supremacists responded with increased ferocity sometimes with more subtle political and legal ploys *Jumpin' Jim Crow* presents a clear picture of this complex negotiation For example even as some black and white women launched the strongest attacks on the system other white women nurtured myths glorifying white supremacy Even as elite whites blamed racial violence on poor whites they used Jim Crow to dominate poor whites as well as blacks Most important the book portrays change over time suggesting that Strom Thurmond is not a simple reincarnation of Ben Tillman and that Rosa Parks was not the first black woman to say no to Jim Crow From a study of the segregation of household consumption to a fresh look at critical elections from an examination of an unlikely antilynching campaign to an analysis of how miscegenation laws tried to sexualize black political power these essays about specific southern times and places exemplify the latest trends in historical research Its rich accessible content makes *Jumpin' Jim Crow* an ideal undergraduate reader on American history while its methodological innovations will be emulated by scholars of political history generally In addition to the editors the contributors are Edward L Ayers Elsa Barkley Brown W Fitzhugh Brundage Laura F Edwards Kari Frederickson David F Godshalk Grace Elizabeth Hale Jacquelyn Dowd Hall Stephen Kantrowitz Nancy MacLean Nell Irwin Painter and Timothy B Tyson

The Yankee Road James D. McNiven, 2022-08-31 Who is a Yankee and where did the term come from Join author Jim McNiven as he explores the emergence and influence of Yankee culture while traversing an old transcontinental highway reaching from the Atlantic to the Pacific US 20 which he nicknames The Yankee Road The Yankee Road Tracing the Journey of the New England Tribe that Created Modern America combines fascinating history with a travel narrative taking the reader on a journey through the places Yankees and their descendants settled as they expanded westward Using a physical road to connect locations

important to the Yankee cultural road McNiven takes us on side trips into individual stories introducing readers to the origins of such large scale and diverse ideas as conservation public education telegraphy mass production religion and labor reform Volume 3 takes us from Chicago the site of the World s Columbian Exposition of 1893 westward across northern Illinois to the Pacific shore at Newport Oregon Along the way we will encounter the social activist and first woman to be awarded the Nobel Prize Jane Addams as well as stories about four famous painters of western scenes Going westward we meet Iowa Civil War heroine Annie Wittenmeyer and scientist Edwards Deming among others In Nebraska there is Doc Middleton King of the horse thieves and the mass entertainers Buffalo Bill Cody Walt Disney and P T Barnum In Wyoming we see grandmother and housewife Louisa Swain who went shopping in downtown Laramie and made history as the first woman in history ever to legally vote in an official election Then it is off along Route 20 to Yellowstone Park and its volcanic wonders The road passes by Rexburg Idaho the birthplace of the inventor of television and then goes into Oregon to Newport named by a Mainer who had good memories of Newport Rhode Island where he vacationed as a child Through these 3 volumes Uncle Sam has accompanied us by hitchhiking then driving an early car past the Pennsylvania hills until the road ends at the Pacific Ocean where he stops to watch Captain Cook s ship the Endeavour pass by on its way north lit by a brilliant sunset

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