

Marketing Your Product

Denise C McBride

Marketing Your Product:

The Unofficial Guide® to Marketing Your Small Business Marcia Layton Turner,2006-12-18 From the author of the successful The Unofficial Guide to Marketing Your Small Business this handy guide provides detailed information on low budget high impact marketing techniques that produce near immediate results Small businesses need a quick return on their marketing investments and this book shows the best ways to achieve it Small business expert Marcia Layton Turner puts her wealth of business knowledge to work for business owners who need results now The Unofficial Guide to Marketing Your Small Business provides comprehensive straightforward coverage of everything small and large businesses need to know about the vital basics of effective marketing Marcia Layton Turner Rochester NY is the founder of her own marketing consulting firm and a small business expert who has been profiled or quoted in such publications as Money Entrepreneur and USA Weekend She is also the author of The Unofficial Guide to Starting a Small Business 0 7645 7285 7 from Wiley

Marketing Your Small Business For Dummies Carolyn Tate, 2010-07-13 Created especially for the Australian customer Attract customers and ensure the ongoing success of your small business with this no nonsense guide Whether you own a bakery or a boutique a plumbing or a finance business this book gives you straightforward strategies to find more prospects build your customer base and secure market share Small business guru Carolyn Tate empowers you to apply hundreds of high impact and creative ways to market your business without breaking the bank Know your target market identify your ideal customers and what how and why they buy Develop business and marketing plans learn how to create them and why they re so important Build effective databases develop a database that creates business for you without the headaches Solidify your branding create a unique brand and keep it fresh and exciting Understand the power of advertising assess if it's right for your business and how to pick the right strategies Master publicity get your business in the media with the right message Implement relationship marketing develop and maintain networks to create new opportunities Embrace websites and online marketing build a website that drives customers to you and use online tools and search engines to Marketing Your Product Donald G. Cyr, Douglas A. Gray, 1994 Here is a marketing book for the real generate business world not just the classroom It s an informative planning guide that covers marketing essentials and shows how a company can carve a niche for its product in a competitive fast paced and often fickle consumer environment Authors Donald Cyr and Douglas Gray show how marketing really works They reveal the whys and hows of everything from advertising to distribution positioning to consumer behavior naming the product to pricing it right All terms are clearly explained theories demystified and procedures mapped out step by step with plenty of helpful worksheets The second edition of this long trusted guide includes new sections on the difference between selling and marketing how to use demographics and psychographics to better understand customers and how to successfully establish a product in foreign countries Top Ways of Marketing Your E-Commerce Store for Maximum Sales in 2025 Chris Karuso, 2024-12-18 Top Ways of Marketing Your E commerce

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