

Diplomacy and Psychology: Psychological Contributions to International Negotiations, Conflict Prevention, and World Peace

Tommy Gärling and Henrik Kristensen
Göteborg University, Sweden

Bo Ekehammar
Uppsala University, Sweden

Gunnel Backenroth-Ohsako
Karolinska Institute and Stockholm University, Sweden

Michael G. Wessells
Randolph-Macon College, Ashland, USA

Psychological science has the potential to contribute to international diplomacy, and thereby indirectly to the prevention of conflicts between and within states that may escalate to wars. In this introduction of the Special Issue on Diplomacy and Psychology, different varieties of diplomacy are first briefly introduced. Then follows an enumeration of areas of psychological research that show the greatest promise of being directly or indirectly relevant to diplomacy. These research areas include judgement and decision making in negotiations and social dilemmas, social justice, intergroup conflicts, and intercultural processes. An additional area is research on environmental policy making, whose important role needs to be better recognized in international diplomacy. Overviews are also given of the articles included in the Special Issue.

La psychologie scientifique peut apporter une contribution à la diplomatie internationale et prévenir ainsi indirectement les conflits à l'intérieur et entre les états qui pourraient dégénérer en guerres. Cette introduction au numéro spécial consacré à diplomatie et psychologie expose brièvement les différents types de diplomatie. Puis, elle énumère les domaines dans lesquels la recherche en psychologie est la plus prometteuse pour la diplomatie. Ces domaines de recherche comprennent le jugement et la prise de décision dans les négociations et les conflits sociaux, la justice sociale, les conflits entre groupes et les processus interculturels. Un autre domaine est la recherche sur la politique environnementale dont l'importance doit être mieux reconnue en diplomatie internationale. Cette introduction fournit aussi un aperçu des articles qui composent ce numéro spécial.

Today world peace is threatened by nuclear proliferation, weapons trading, international terrorism, ethno-political conflicts, genocide, and "ethnic cleansing," refugees, rogue states, environmental degradation, and the poverty and wealth gaps that plant the seeds for war. Particularly troubling is the changed nature of armed conflicts, which increasingly targets civilians (Garfield & Neugut, 1997; Wessells, 1998). At present, the dominant form of war is not combat between nations but intrastate wars fought between rival ethnic groups and characterized by brutality and horrible atrocities such as those evidenced in the 1994 Rwandan genocide, the ethnic cleansing in Kosovo, and the mass rapes in the former Yugoslavia. Each year since the end of the Cold War, there have been approximately 25-35 intrastate

conflicts (Wallensteen & Sollenburg, 1998). Thus war is increasingly societal and involves non-state actors. With regard to diplomacy employed for conflict prevention and management, this raises profound psychological issues of how to handle non-governmental actors, who gets to the negotiating table, and the perceived legitimacy of the representatives of the other side. It also points out the necessity of rebuilding the fabric of torn societies and of building peace not only through top-down approaches but also through efforts to transform and repair societal relationships (Kelman, 1997).

Diplomacy also faces significant opportunities. The shrinking world, coupled with the emergence of regional structures such as the European Union, offer considerable promise of strengthening economic, political,

Requests for reprints should be addressed to Tommy Gärling, Department of Psychology, Göteborg University, P. O. Box 500, SE-40530 Göteborg, Sweden (Tel: +46 31 773 1881; Fax: +46 31 773 4628; E-mail: Tommy.Garling@psy.gu.se).

In order to honour the contributions to international diplomacy and world peace by Dag Hammarskjöld, a Swedish citizen and the second Secretary General of the United Nations, a Dag Hammarskjöld Memorial Seminar on Diplomacy and Psychology will be conducted at the XXVII International Congress of Psychology, to be held in Stockholm July 23-28, 2000. A planning conference took place at Håsselby Castle, Stockholm, August 27-30, 1998. The articles in this special issue are the result of the planning conference providing focal points for the keynote addresses and symposia in the Dag Hammarskjöld Memorial Seminar. Financial support for the planning conference was obtained from the Swedish Foreign Ministry and the Swedish Council for Research in the Humanities and Social Sciences. We thank the participating diplomats and peace and conflict researchers for comments during the conference which have been instrumental in improving the quality of the articles in this special issue. We also thank ambassador Mattias Mossberg for examining the accuracy of the description of diplomacy. The authors are of course solely responsible for any remaining errors.

Psychology Of Diplomacy

Harvey J. Langholtz, Chris E. Stout



Psychology Of Diplomacy:

The Psychology of Diplomacy Harvey J. Langholtz, Chris E. Stout, 2004-04-30 The first book focused on diplomacy from a psychological perspective this work features 12 top diplomats and psychologists examining issues and approaches Factors considered include the implicit and explicit ground rules for the interaction of diplomats and their assumptions about their own roles and those of their counterparts The book explores the vital question Do diplomats meet to work out agreements and solutions for the common benefit of humanity or is it the responsibility of a diplomat to seek advantage for his or her own nation at the expense of others The topics include ethnic rivalry water resources and financial issues In some cases in this text the views of psychologists and diplomats are consistent But there is a gap between the two disciplines Psychologists tend to be more idealistic egalitarian and theory based while the diplomats most often focus on the practical realities of dealing with their counterparts and issues where opposing nations seek divergent outcomes The actual implementation of diplomacy and the psychology of diplomacy takes place not at the global or macro levels but instead at the one on one micro level This volume will appeal to students and scholars in students scholars and practitioners in psychology international relations peace studies and political science

Diplomacy for Professionals and Everyone Alisher Faizullaev, 2022-08-22 If you want to better understand not only international but also social diplomacy then this book is for you If you are a practitioner in traditional diplomacy or a person who want to apply diplomatic ideas and methods in social life you can find many useful insights in this original work A scholar and experienced diplomat the author argues that international and social diplomacy can learn from each other He explores genuine diplomacy as a goodwill mission constructive engagement and dialogical interaction that can help states non state organizations companies groups individuals and their aggregations to create public goods and make positive social changes

Diplomacy and Psychology Tommy Garling, Gunnel Backenroth-Ohsako, Henrik Kristensen, 2000 This special issue is the outcome of a conference held in Stockholm 1998 The purpose of the conference was to discuss contributions that psychology can make to international diplomatic negotiations with the aim of preventing conflicts within and between states In addition to the editors and article authors who are all researchers in psychology Swedish diplomats and peace and conflict researchers participated in the conference Following two overviews highlighting psychological aspects of diplomacy and world politics respectively topics in this special issue include reviews of psychological research on negotiation decision making in interdependence situations as exemplified by the prisoner s dilemma game perceptions of and behavioral effects of social justice causes and solutions of intergroup conflicts cultural differences in communication and negotiation styles and psychological problems in environmental resource managing Although not providing ready made solutions many useful examples are given of how this research bears on our understanding of the important role preventive diplomacy may have in the future The articles also identify gaps in our knowledge and what will be fruitful future areas of research for the benefit of preventive diplomacy The topic areas covered by the special issue will be

represented at the XXVII International Congress of Psychology in Stockholm July 23 28 2000 in the Dag Hammarskjöld Memorial Seminar that will be organized to honour the contributions made by the late Swedish citizen and the second Secretary General of the United Nations Psychoanalysis, International Relations, and Diplomacy Vamik D.

Volkan, 2018-05-15 The author has three goals in writing this book The first is to explore large group identity such as ethnic identity diplomacy political propaganda terrorism and the role of leaders in international affairs The second goal is to describe societal and political responses to trauma at the hands of the Other large group mourning and the appearance of the history of ancestors and its consequences The third goal is to expand theories of large group psychology in its own right and define concepts illustrating what happens when tens of thousands or millions of people share similar psychological journeys The author is a psychoanalyst who has been involved in unofficial diplomacy for thirty five years His interdisciplinary team has brought enemy representatives such as Israelis and Arabs Russians and Estonians Georgians and South Ossetians together for dialogue He has spent time in refugee camps and met many world leaders **Diplomacy's Value** Brian C.

Rathbun, 2014-10-31 What is the value of diplomacy How does it affect the course of foreign affairs independent of the distribution of power and foreign policy interests Theories of international relations too often implicitly reduce the dynamics and outcomes of diplomacy to structural factors rather than the subtle qualities of negotiation If diplomacy is an independent effect on the conduct of world politics it has to add value and we have to be able to show what that value is In *Diplomacy's Value* Brian C Rathbun sets forth a comprehensive theory of diplomacy based on his understanding that political leaders have distinct diplomatic styles coercive bargaining reasoned dialogue and pragmatic statecraft Drawing on work in the psychology of negotiation Rathbun explains how diplomatic styles are a function of the psychological attributes of leaders and the party coalitions they represent The combination of these styles creates a certain spirit of negotiation that facilitates or obstructs agreement Rathbun applies the argument to relations among France Germany and Great Britain during the 1920s as well as Palestinian Israeli negotiations since the 1990s His analysis based on an intensive analysis of primary documents shows how different diplomatic styles can successfully resolve apparently intractable dilemmas and equally how they can thwart agreements that were seemingly within reach *The Oxford Handbook of Intergroup Conflict* Linda Tropp, 2012-07-26 With insightful chapters from key social psychologists and peace scholars this handbook offers an integrative and extensive overview of critical questions issues processes and strategies relevant to understanding and addressing intergroup conflict

Public Diplomacy and the Behavioral Sciences Glen Fisher, 1972 **Diplomacy and Psychology** Tommy Gärling, 2000 British-Ottoman Relations, 1661-1807 Michael Talbot, 2017 The British Embassy in Istanbul was unique among other diplomatic missions in the long eighteenth century in being financed by a private commercial monopoly the Levant Company In this detailed study Michael Talbot shows how the intimate relation between commercial interest and diplomatic practice played out across the period from the arrival of an ambassador from the restored British crown in 1661 to

the sudden evacuation of his successor and the outbreak of the first Ottoman War in 1807 Using a rich variety of sources in English Ottoman Turkish and Italian some of them never before examined including legal documents financial ledgers and first hand accounts from participants he reconstructs the detail of diplomatic practice in rituals of gift giving and hospitality within the Ottoman court examines the at times very different meanings that they held for the British and Ottoman participants and traces the ways in which the declining fortunes of the Levant company directly affected the ability of the embassy to perform effectively within Ottoman conventions at a time when rising levels of British violence in and around the Ottoman realm marked the journey towards British imperialism in the region MICHAEL TALBOT is Lecturer in History at the University of Greenwich

Personality Eric Shiraev,2023-11 Personality Theories and Applications by Eric Shiraev presents a comprehensive and engaging exploration of the interdisciplinary and cross cultural study of personality The new Second Edition incorporates the latest findings from the fields of behavioral economics and neuroscience while offering expanded coverage of contemporary issues *The Psychodynamics of International Relationships: Unofficial diplomacy at work* Vamik D. Volkan, Demetrios A. Julius, Joseph V. Montville, 1990 *Global Lies?* M. Alleyne, 2003-07-25 Mark D Alleyne analyzes the key role of the UN's public information department in the organization's pursuit of its objectives The prominence of concepts such as human rights and national self determination in the international arena is due to the activity of this UN department Alleyne explores the UN's use of propaganda to shape the agenda of international relations

Building Barriers and Bridges: Interculturalism in the 21st Century, 2019-01-04 This volume was first published by Inter Disciplinary Press in 2014 Building Barriers and Bridges Interculturalism in the 21st Century is a compilation of perspectives on the theme of Interculturalism and Identity by nineteen authors from thirteen countries on four continents It represents a broad panorama of views on pivotal issues of identity trans and intercultural concepts and cross cultural community building Presented in three parts Culture and Identity Constructing and Deconstructing Barriers and Experienced based Transformations Building Barriers and Bridges moves from formal definitions to strategies to success stories in daily life around our globe The book encompasses a broad array of perspectives in the social the economic the political and the personal realm through more than scholarly evidence One is invited to join a journey over the topography of identity and models for trans cultural intercultural and cross cultural community building by way of research narrative analyses of laws and structures anecdotes and first person perspective historical accounts Building Barriers and Bridges lets the reader arrive at common ground one where Interculturalism is the crossing point for the individual local groups societies and cultures The forms of interactions and models detailed by the authors guide the contextualizing of approaches for identity and community building **The American Psychiatric Publishing Textbook of Psychoanalysis** Ethel Spector Person, 2007-04-02 The comprehensive The American Psychiatric Publishing Textbook of Psychoanalysis is the only textbook of its kind in this distinguished field Both a clinical guide and a reference book this essential text focuses not only on psychoanalytic theory

and treatment but also on developmental issues research and the many ways in which theoretical psychoanalysis intersects with contiguous disciplines The editors recognized experts in the field have brought together a remarkable 39 distinguished contributors whose broad based interests make this textbook a unique reference for interdisciplinary psychoanalysis The textbook is organized into 6 parts Part I Core Concepts Introduces basic concepts such as motivation the dynamic unconscious the importance of early relationships internalization object relations theory intersubjectivity and sex gender Part II Developmental Theory Addresses the developmental orientation in contemporary psychoanalysis developmental theories and their relationship with other disciplines attachment theory research and the psychoanalytic understanding of mental disorders Part III Treatment and Technique Defines what a psychoanalyst is and how he or she is trained and presents virtually every treatment and technique from transference countertransference treatment theories and their technical consequences and interpretation resistance and process to termination re analysis psychopharmacology child analysis and ethics Part IV Research Describes the burgeoning research in psychoanalysis focusing on outcome process developmental and conceptual research Part V History of Psychoanalysis Traces the history of psychoanalysis showing how individual personality world events and cultural differences have led to varieties of discoveries and perspectives Part VI Psychoanalysis and Related Disciplines Details the relevance of interdisciplinary sources to Freud s ideas and the influences of psychology anthropology philosophy literature the arts politics international relations and neuroscience Written with a minimum of professional jargon this in depth work also includes an extensive glossary and name and subject indexes No other psychoanalysis textbook is as comprehensive in scope with such a broad array of contributors as The American Psychiatric Publishing Textbook of Psychoanalysis This up to date reference will find a wide audience not only among psychoanalysts psychiatrists educators and students but also among professionals in allied disciplines such as psychology anthropology literature the arts philosophy politics and neuroscience The editors and contributors to this remarkable compendium demonstrate that psychoanalytic approaches at times in combination with psychopharmacological therapy continue to play a vital role in the treatment of specific psychiatric disorders

The European Union Diplomatic Service Caterina Carta, 2013-03-01 The book analyses the processes of institution and identity building of the European Union Diplomatic Service working on matters of foreign policy and external economic relations both in Brussels and in the Commission s Delegations across the world The book examines what images high ranking officials in charge of the EU foreign policy hold of the EU s and of the Commission s role in international politics The author explains how the EU diplomatic network came into being how it is currently organised and what changes are likely to take place with the implementation of the Lisbon Treaty Through an empirically grounded and theoretically informed approach it analyses how their idea of Europe is enacted through the Commission s diplomatic practices Carta demonstrates how processes of socialization can bring about different foreign policy priorities role conceptions and identities This book makes an important contribution to debates about the idea

of Europe the European Union and European foreign policy as well as more generally to the analysis of how ideas identities and self images shape the daily practice of large institutional bodies in international politics It will be of interest to students and scholars of European politics foreign policy international organizations international relations and diplomacy The Collected Works E. F. Benson, 2022-11-13 E F Benson s The Collected Works is a masterful compilation that showcases his literary prowess weaving together themes of society identity and the intricacies of human relationships This anthology offers a rich tapestry of his narratives characterized by a keen sense of observation and a witty often sardonic style Benson s writing emerges from the Gothic and Edwardian literary contexts reflecting the shifting societal norms and individual anxieties of his time ultimately revealing the complexities of both the mundane and the extraordinary in everyday life Benson a prolific author born into an artistic family was deeply influenced by his upbringing and his experiences as a member of the LGBTQ community in early 20th century Britain His career as a novelist playwright and biographer along with his keen interest in social dynamics shaped his ability to craft characters that resonate with authenticity The integration of personal elements into his works often invites readers to confront the societal issues that pervaded his era making his insights remarkably timeless For readers who appreciate nuanced explorations of character and society interlaced with humor and irony The Collected Works is essential Benson s distinctive voice and observational brilliance not only entertain but also prompt reflection on the enduring complexities of human connection making this collection a valuable addition to any literary repertoire **American Machinist** ,1915 Complex Political Decision-Making Peter Bursens, Christ'l De Landtsheer, Luc Braeckmans, Barbara Segaert, 2016-11-18 10 The Ukrainian crisis revisited response to Richard Herrmann 11 Politics it has never been so simple complex versus simplistic rhetoric and the use of hyperbole in political decision making in the Netherlands 12 The challenge of complex decision making concluding chapter and discussion Index *The Complete Works of E. F. Benson (Illustrated Edition)* E. F. Benson, 2023-11-20 E F Benson s The Complete Works of E F Benson Illustrated Edition encapsulates the breadth of his literary prowess presenting readers with an extensive collection of his fiction essays and plays Notable for its wit and keen social observation Benson s work often reflects the complexities of Edwardian society and the shifting cultural landscapes of the early 20th century The prose is characterized by its crisp dialogue and rich characterization revealing a profound understanding of human nature and relationships all rendered in a style that brilliantly balances humor with poignant insights This illustrated edition not only enriches the text with visual representations but also serves as a testament to Benson s status as a literary innovator of his time E F Benson was a prolific English writer and a prominent literary figure who often drew inspiration from his own experiences as a member of the Bloomsbury Group His upbringing in a prominent Anglican family and his deep engagement with the social and cultural movements of his era informed his narratives colored by themes of class sexuality and the supernatural As a contemporary of writers like Virginia Woolf and P G Wodehouse Benson navigated the literary scene with a unique voice that blended the traditional and the

modern making his works both accessible and profound This illustrated edition of Benson s complete works is a must read for scholars and casual readers alike offering a rich tapestry of narratives that illuminate the intricacies of life and societal mores during a transformative era Delve into Benson s world where the mundane intertwines with the mystical and discover why his writing remains relevant and engaging today In this enriched edition we have carefully created added value for your reading experience A comprehensive Introduction outlines these selected works unifying features themes or stylistic evolutions A Historical Context section situates the works in their broader era social currents cultural trends and key events that underpin their creation A concise Synopsis Selection offers an accessible overview of the included texts helping readers navigate plotlines and main ideas without revealing critical twists A unified Analysis examines recurring motifs and stylistic hallmarks across the collection tying the stories together while spotlighting the different work s strengths Reflection questions inspire deeper contemplation of the author s overarching message inviting readers to draw connections among different texts and relate them to modern contexts Lastly our hand picked Memorable Quotes distill pivotal lines and turning points serving as touchstones for the collection s central themes

The Complete Works of E. F. Benson E. F. Benson, 2023-12-28 The Complete Works of E F Benson presents a comprehensive collection of the prolific British author s diverse oeuvre including his renowned Mapp and Lucia series ghost stories and various novels and essays With a keen eye for social observation and a satirical wit Benson s literary style deftly captures the intricacies of Edwardian society and the shifting cultural landscape of early 20th century England His narratives fluctuate between comedic portrayals of suburban life and the uncanny weaving together intricate character studies that explore themes of class ambition and identity ultimately contributing to the rich tapestry of English literature during this period E F Benson born into a prominent family in 1867 was intricately connected to the literary world from an early age with familial ties to Archbishop Edward White Benson His education at Cambridge University and subsequent career as a writer and editor honed his intellectual prowess and imbued him with a profound understanding of human nature This background coupled with his experiences in the social circles of the time undoubtedly informed his ability to create vivid relatable characters and scenarios that resonate with authenticity Readers seeking a nuanced reflection of societal norms interlaced with humor and intrigue will find great value in The Complete Works of E F Benson This collection not only showcases Benson s literary mastery but also invites readers to engage with a pivotal era in English literature making it an essential addition to any literary enthusiast s library

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