### JOSEPH HEATH & ANDREW POTTER

# THE REBEL SELL

why the culture can't be jammed



## **Rebel Sell Why The Culture Cant Be Jammed**

**Paul Rutherford** 

#### **Rebel Sell Why The Culture Cant Be Jammed:**

Rebel Sell Joseph Heath, Andrew Potter, 2010-06-01 With the popularity of Michael Moore Adbusters magazine and Naomi Klein's No Logo it's hard to ignore the growing tide of resistance to our corporate controlled world But do these vocal opponents of the status quo offer us a real political alternative In this lively blend of pop culture history and philosophical analysis Joseph Heath and Andrew Potter argue that this countercultural opposition to the system has not only been unproductive but has helped to create the very consumer society that radicals oppose This thought provoking book will enrage and entertain today s countercultural rebels and their opponents on the political right The Rebel Sell Joseph Heath, Andrew Potter, 2006 An explosive rejection of the myth of the counterculture in the most provocative book since No Logo In this wide ranging and perceptive work of cultural criticism Joseph Heath and Andrew Potter shatter the central myth of radical political economic and cultural thinking The idea of a counterculture that is a world outside of the consumer dominated one that encompasses us pervades everything from the anti globalisation movement to feminism and environmentalism And the idea that mocking the system or trying to jam it so it will collapse they argue is not only counterproductive but has helped to create the very consumer society that radicals oppose In a lively blend of pop culture history and philosophical analysis Heath and Potter offer a startlingly clear picture of what a concern for social justice might look like without the confusion of the counterculture obsession with being different Source eu wiley com **Dilemma** Paul Rutherford, 2018-01-01 The Adman's Dilemma is a cultural biography that explores the rise and fall of the advertising man as a figure who became effectively a licensed deceiver in the process of governing the lives of American consumers Apparently this personage was caught up in a contradiction both compelled to deceive yet supposed to tell the truth It was this moral condition and its consequences that made the adman so interesting to critics novelists and eventually filmmakers The biography tracks his saga from its origins in the exaggerated doings of P T Barnum the emergence of a new profession in the 1920s the heyday of the adman's influence during the post WW2 era the later rebranding of the adman as artist until the apparent demise of the figure symbolized by the triumph of that consummate huckster Donald Trump In The Adman's Dilemma author Paul Rutherford explores how people inside and outside the advertising industry have understood the conflict between artifice and authenticity The book employs a range of fictional and nonfictional sources including memoirs novels movies TV shows websites and museum exhibits to suggest how the adman embodied some of the strange The Routledge Companion to Marketing and Feminism Pauline Maclaran, Lorna Stevens, Olga realities of modernity Kravets, 2022-02-25 This comprehensive and authorative sourcebook offers academics researchers and students an introduction to and overview of current scholarship at the intersection of marketing and feminism In the last five years there has been a resurrection of feminist voices in marketing and consumer research This mirrors a wider public interest in feminism particularly in the media as well as the academy with younger women discovering that patriarchal structures and

strictures still limit women s development and life opportunities The F word is back on the agenda made high profile by campaigns such as MeToo and TimesUp There is a noticeably renewed interest in feminist scholarship especially amongst younger scholars and significantly insightful interdisciplinary critiques of this new brand of feminism including the identification of a neoliberal feminism that urges professional women to achieve a work family balance on the back of other women s exploitation Consolidating existing scholarship while exploring emerging theories and ideas which will generate further feminist research this volume will be of interest to researchers academics and students in marketing and consumption studies especially those studying or researching the complex inter relationship of feminism and marketing

Advanced Introduction to Youth Studies Williamson, Howard, Côté, James E., 2022-10-07 The Advanced Introduction to Youth Studies analyses the historical development of the sociology of youth in the context of changing population demographics Howard Williamson and James C t explore competing paradigms underlying current understanding of youth with reference to key philosophical theoretical and methodological debates Young people s transitions to adulthood and youth cultural behaviour are then explored The authors conclude with a consideration of youth policies and how in the future these may be better informed by sociological research Translating US Underground Comix in Italy Chiara Polli,2025-04-16 This book analyses 1960s 1970s US underground comix a counterculture art form that satirised mainstream values and taboos The author observes comix in their multimodal components in the original English language versions and in their Italian translations by unpacking the several layers of verbal and visual meaning making She then goes on to scrutinise translation and resemiotisation processes including modifications mitigations and omissions encompassing socio historical and cross cultural perspectives. The book argues that translation meant to bridge two counter cultures served as a gatekeeper instead zooming in on certain themes while inadvertently overlooking or purposefully manipulating others with an outcome close to censorship The volume is divided into nine chapters Chapter 1 summarises the aims and scope of the volume Chapter 2 introduces comix as a subversive phenomenon Chapter 3 illustrates the theoretical and methodological framework of analysis based on semiotics and multimodality Chapter 4 presents the corpus of Italian translations which includes works translated between 1968 and 2022 by both mainstream and alternative publishers In Chapters 5 8 Italian translations of comix dealing with such controversial themes as sex drugs political struggle and religion are analysed with qualitative observations of several translations of the same comix provided to highlight changing times cultural frames ideologies editorial policies and target audiences Chapter 9 discusses the findings of these observations and maintains that as a recursive translation strategy seditious contents were mitigated trivialised or censored by adopting light hearted frames so that potentially problematic contents could be left out With its linguistic translational and intercultural analyses this volume will be useful for researchers of linguistics semiotics translation and comics studies **Brand Hollywood** Paul Grainge, 2007-10-31 From the growth in merchandising and product placement to the rise of the movie franchise branding

has become central to the modern blockbuster economy In a wide ranging analysis focusing on companies such as Disney Dolby Paramount New Line and in particular Warner Bros Brand Hollywood provides the first sustained examination of the will to brand in the contemporary movie business Outlining changes in the marketing and media environment during the 1990s and 2000s Paul Grainge explores how the logic of branding has propelled specific kinds of approach to the status and selling of film Analyzing the practice of branding the poetics of corporate logos and the industrial politics surrounding the development of branded texts properties and spaces including franchises ranging from Looney Tunes to Lord of the Rings and Harry Potter to The Matrix Grainge considers the relation of branding to the emergent principle of total entertainment Employing an interdisciplinary method drawn from film studies cultural studies and advertising and media studies Brand Hollywood demonstrates the complexities of selling entertainment in the global media moment providing a fresh and engaging perspective on branding s significance for commercial film and the industrial culture from which it is produced

American Folk Music as Tactical Media Henry Adam Svec, 2025-10-01 American folk music has long presented a problematic conception of authenticity but the reality of the folk scene and its relationship to media is far more complicated This book draws on the fields of media archaeology performance studies and sound studies to explore the various modes of communication that can be uncovered from the long American folk revival From Alan Lomax s cybernetic visions to Bob Dylan's noisy writing machines this book retrieves a subterranean discourse on the concept of media that might help us to reimagine the potential of the networks in which we work play and sing The Authenticity Hoax Andrew Potter, 2010-04-06 One of Canada's hippest smartest cultural critics takes on the West's defining value We live in a world increasingly dominated by the fake the prepackaged the artificial fast food scripted reality TV shows Facebook friends and fraudulent memoirs But people everywhere are demanding the exact opposite heralding authenticity as the cure for isolated individualism and shallow consumerism Restaurants promote the authenticity of their cuisine while condo developers promote authentic loft living and book reviewers regularly praise the authenticity of a new writer s voice International bestselling author Andrew Potter brilliantly unpacks our modern obsession with authenticity In this perceptive and thought provoking blend of pop culture history and philosophy he finds that far from serving as a refuge from modern living the search for authenticity often creates the very problems it s meant to solve Encyclopedia of Media and Communication Marcel Danesi, 2013-06-17 The first comprehensive encyclopedia for the growing fields of media and communication studies the Encyclopedia of Media and Communication is an essential resource for beginners and seasoned academics alike Contributions from over fifty experts and practitioners provide an accessible introduction to these disciplines most important concepts figures and schools of thought from Jean Baudrillard to Tim Berners Lee and podcasting to Peircean semiotics Detailed and up to date the Encyclopedia of Media and Communication synthesizes a wide array of works and perspectives on the making of meaning The appendix includes timelines covering the whole historical record for each medium from either antiquity or their inception to the present day Each entry also features a bibliography linking readers to relevant resources for further reading The most coherent treatment yet of these fields the Encyclopedia of Media and Communication promises to be the standard reference text for the next generation of media and communication students and scholars

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