



Marketing In Central And Eastern Europe

Michael Levy, Dhruv Grewal



Marketing In Central And Eastern Europe:

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people everywhere Successfully Doing Business Marketing in Eastern Europe is an essential resource and guidebook to understanding and profiting in this unique and often unpredictable region Marketing Theory and Practice in Romania Nicolae Alexandru Pop,2025-08-24 Over the last three decades the Romanian economy transitioned from a centralized nonmarket economy that outlawed private property to a thriving free market economy During this time it had to overcome non marketed mentalities the novelty of private ownership develop a civil society absorb numerous political shocks content with the global digital revolution and compete with foreign rivals This book explores the marketing experiences in Romania over this period to provide insights for other developing nations such as Asia Africa and South America It provides a blend of marketing concepts and analytical tools as well as case studies It explores such topics as artificial intelligence neuromarketing introduction to international marketing relationship marketing sports marketing retail marketing marketing in family businesses and tourism marketing to name a few This book is useful for researchers scholars academics students and practitioners interested in international marketing and marketing strategy particularly for developing nations

Market Entry and Operational Decision Making in East-West Business Relationships Jorma Larimo,2013-04-03 Understand the dynamics of East West relationships in business to make better decisions The Eastern expansion of the European Union has increased interest in this geographic region Market Entry and Operational Decision Making in East West Business Relationships presents 10 case studies that focus on firms in Central and Eastern Europe and the strategies used for success Academics researchers and practitioners examine a variety of topics including entry and marketing strategies of Western multinational companies choices of locations for foreign direct investments first mover advantages entry behavior of retailing companies dynamics in subsidiary operations industry clusters decision making autonomy and internationalization Market Entry and Operational Decision Making in East West Business Relationships provides information that is uniquely timely and practical to those in business in this region The chapters bring the academic and the practical perspectives together by analyzing various research studies from different companies in several Central and Eastern European countries This resource discusses companies and the decisions about where they begin and maintain operations and why these strategies were chosen The book provides a clear spotlight on the business decisions currently taking place in the East West interaction Topics in Market Entry and Operational Decision Making in East West Business Relationships include studies of four Estonian companies on their emergence and success factors a comparative study of performance measures of companies in Central and Eastern Europe a detailed look at the strategies of Finnish and Swedish companies in the Baltic states and Russia the location decisions of Italian firms a comparative study of in store shopping behavior in Italy France and Poland the regionalization of multinational company strategies studies of Estonian companies including the wood and forest industries and more Market Entry and Operational Decision Making in East West Business Relationships is an essential resource that examines issues of critical importance to business researchers practitioners and policymakers

Structural Change in the Farming Sectors in Central and Eastern Europe Csaba Csáki,Zvi Lerman,2000-01-01

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