

# **Service Franchising A Global Perspective**

Ojo, Sanya

## **Service Franchising A Global Perspective:**

Service Franchising Ilan Alon,2006-03-14 Service Franchising succinctly extracts from observations about international franchising from both the scholarly and trade literature The work adds insights gleaned through extensive research and the experiences of the author As a result the book advances the body of knowledge on international franchising for the academic community In addition to being a breakthrough text for researchers in business and economics the book also contains guidance for franchisors and franchisees in their efforts to achieve success in the global marketplace Ilan Alon has made major contributions to the understanding of franchising both through his own research and his compiling and study of the work of other leading researchers Alon pioneered research into the internationalization of franchising with his published studies from Asia Europe Latin America and other parts of the world

Global Franchising Operations Management Ilan Alon,2012 In this book the world s leading expert on global franchising helps companies decide whether to franchise outside the United States identify their best global opportunities and understand the unique challenges of franchising in emerging

Franchising Globally I. Alon, 2010-03-31 Franchising Globally is first of its kind to examine franchising both from an entrepreneurial and from an international perspective The book includes theoretical discussions and practical examples of international franchising as well as both micro and macro studies of franchising environments in different parts of the world

Global Franchising Operations Management Ilan Alon,2012-03-12 Franchising now represents more than 10% of the US economy and 50% of US retail sales and this winning business model is now showing exceptional promise outside the US as well Both franchisors and franchisees are beginning to discover immense opportunities to extend operations or build new franchises in emerging markets Of course success will depend on their ability to execute and extending successful franchising operations outside their home markets requires significant new skills knowledge and expertise In Global Franchising Operations Management the field s leading expert and author brings together an unprecedented collection of in depth cases that illuminate the field s unexplored opportunities key pitfalls and proven best practices Ilan Alon thoroughly covers key challenges from both the franchisor and franchisee perspective teaching lessons learned by Marks and Spencer Ruth's Chris Steakhouse Athlete's Foot Kodak Sari Organic and other pioneers Through these cases he addresses pivotal issues such as Should you take your franchise operation global What unique marketing and demand management challenges will you face in doing so Do Master Franchisee or Micro Franchising strategies make sense for you What are their risks and can those risks be managed How can you efficiently manage logistics supply chains and operations in unfamiliar markets Whatever your role or potential role in global franchising operations this book will be an indispensable resource

Handbook of Service Business John R. Bryson, Peter W. Daniels, 2015-04-30 Service business accounts for more than 75 per cent of the wealth and employment created in most developed market economies. The management and economics of service business is based around selling expertise knowledge and experiences. This Handbook co

Social Franchising I.

Alon, 2014-10-03 Social franchising represents a third generation form of franchising development after trade name and business format franchising At the intersection of social enterprise and micro finance literatures this book reviews a variety of social franchising formats across a number of developing countries The Franchising Way Karen Kwan, 2019-02-21 In this rapidly changing new era it is becoming more and more challenging to expand a business Businesses face many challenges in both online and offline market Financial and Management resources are 2 critical resources for any business to maintain the continuous development of business Can we have alternative strategy to develop international brand Rental will be critical operational cost and will continue to increase all over the world Do you have sufficient financial capital to expand your business by opening more branches Are you experiencing a lack of strong and powerful teams to support your business expansion Would you like to have an international brand LEARN HOW TO You will learn how to overcome the cash shortage and stop being challenged by the lack of highperformance teams in this book It will show you how to set up a simple and repeatable franchise system to deliver any product or service Turn your sales times and let money generate through the network automatically Global Marketing Management Kiefer Lee, Steve Carter, 2012-03-29 Global Marketing Management provides comprehensive coverage of the issues which define marketing in the world today equipping students with some of the most current knowledge and practical skills to help them make key management decisions in the dynamic New Developments in the Theory of Networks Mika Tuunanen, Josef and challenging global trade environment Windsperger, Gérard Cliquet, George Hendrikse, 2011-01-12 The theory of networks aims at developing theoretical views on the design and management of alliances franchise chains licensing joint ventures cooperatives and venture capital relations The current trend in economics and management of networks is twofold First there is a strong tendency toward application of theoretical approaches developed both in organizational economics strategic management and organization theory. The second trend refers to the development of more integrative views on networks Especially combining organizational economics strategic management and relational views on networks are very promising research directions Starting from this status of research the current book emphasizes network research as a theory driven field by offering new perspectives on contract design decision and ownership rights value creation knowledge management and the role of social capital in franchising networks alliances and cooperatives **Global Perspectives on Military Entrepreneurship and Innovation** Ojo, Sanya, 2021-02-19 Like other organizations across the world military establishments apply the concept of entrepreneurship to day to day activities However literature on the topic runs thin creating a gap in the research on this area of military involvement in entrepreneurship These studies focus heavily on three topics ex military officers in entrepreneurship entrepreneurial minded individuals still in the military and military spouses as successful entrepreneurs It is essential that researchers interrogate these three areas across different locational contexts for a clear representation and understanding of the many forms of military entrepreneurship This research focuses on outcomes the entrepreneurial

process economic activities and ontological directions Military entrepreneurship is cross cultural spans varied locations and is linked to retired retiring serving military personnel and military spouses Global Perspectives on Military Entrepreneurship and Innovation builds on existing theoretical and empirical studies in the areas of entrepreneurship and military business and enterprise to interrogate the concepts of military entrepreneurship veteran entrepreneurship military spouse entrepreneurship or military women entrepreneurship and retirees entrepreneurship The book is a collection of studies on military entrepreneurship treating the subject with emphasis on metacognition and interrogates differences in metacognitive processing across cultures and values relating to military entrepreneurship The chapters cover various concepts in military entrepreneurship and promote entrepreneurship research within the military ecosystem This book is ideal for military personnel entrepreneurs managers practitioners researchers academicians and students interested in the concept of military entrepreneurship and innovation narratives

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