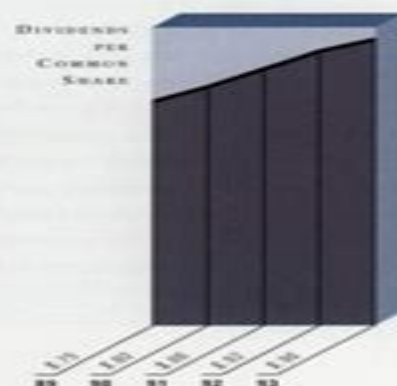
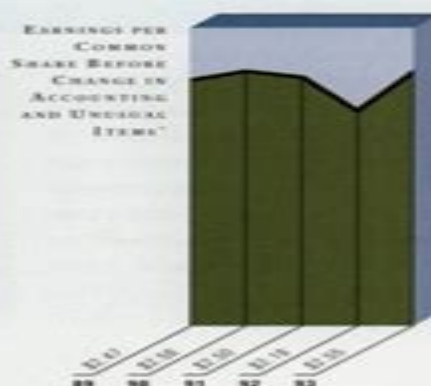
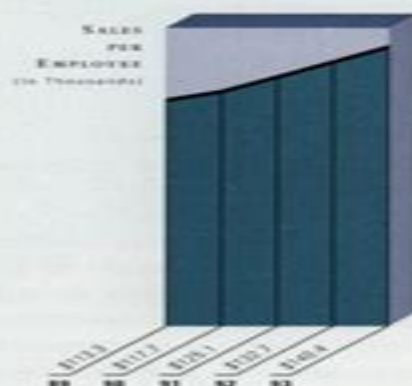


Years ended September 30	1993	1992	% Change 1993 vs 1992
<i>(Dollars in millions, except per share amounts)</i>			
Sales	\$10,840	\$10,910	(.6%)
Income before income taxes and change in accounting	904	778 *	16.2%
Percent to sales	8.3%	7.1%	
Income before change in accounting	562	483 *	16.4%
Percent to sales	5.2%	4.4%	
Earnings per common share			
Primary	2.55	2.16 *	18.1%
Fully diluted	2.51	2.14 *	17.3%
Dividends			
Per common share	.96	.92	4.3%
Shareowners' equity	2,956	2,778	6.4%
Per common share	13.35	12.58	6.1%
Average common shares outstanding (in millions)	219.8	223.6	(1.7%)
Company funded research and development	587	499	17.6%
Total backlog	13,135	14,564	(9.8%)
Number of employees	77,028	78,685	(2.1%)

* Excludes the one-time charge related to the change in accounting for retirement medical benefits (see Note 1 to Financial Statements). Including the effect of this accounting change the company had a net loss for 1992 of \$1,036 million, or \$4.62 per share.

Common Stock Quarterly Market Price Information

Fiscal Quarters	1993		1992	
	High	Low	High	Low
First	29 ³ / ₈	25	27 ³ / ₈	24 ³ / ₈
Second	31	27 ³ / ₈	28 ¹ / ₈	23 ³ / ₈
Third	34 ³ / ₈	29 ³ / ₈	25 ¹ / ₈	22 ¹ / ₈
Fourth	36 ³ / ₈	30 ¹ / ₈	26 ³ / ₈	22 ¹ / ₈



* See change in accounting note above. The per share effect of unusual items was an increase of 40 cents in 1989 and 7 cents in 1991.

Main Developments In Trade 1993 Annual Report

Rachel Sandford



Main Developments In Trade 1993 Annual Report:

Main Developments In Trade 1993 Annual Report: Bestsellers in 2023 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous compelling novels enthralling the hearts of readers worldwide. Lets delve into the realm of bestselling books, exploring the engaging narratives that have captivated audiences this year. Main Developments In Trade 1993 Annual Report : Colleen Hoover's "It Ends with Us" This heartfelt tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover skillfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can prevail. Main Developments In Trade 1993 Annual Report : Taylor Jenkins Reid's "The Seven Husbands of Evelyn Hugo" This intriguing historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reid's absorbing storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Discover the Magic : Delia Owens' "Where the Crawdads Sing" This captivating coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens spins a tale of resilience, survival, and the transformative power of nature, captivating readers with its evocative prose and mesmerizing setting. These popular novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of engaging stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is an exceptional and suspenseful novel that will keep you speculating until the very end. The novel is a warning tale about the dangers of obsession and the power of evil.

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