

# **Real Estate Home Inspection**

**Quintavius Bell** 

#### **Real Estate Home Inspection:**

Real Estate Home Inspection Russell W. Burgess, Russell Burgess, 2003-04-23 This training manual provides an introductory review of the home inspection business including checklists new reporting guidelines and multiple teaching aids to help students learn industry fundamentals Home Inspection Survival Guide Quintavius Bell, 2022-04-14 Realtors who have no problem selling are not invited to read this message Have you ever had a deal fall through because of a home inspection Are you afraid your home inspector might scare away buyers Do you want new clients without hunting for leads According to the National Association of Realtors over 370 000 realtors in the US earn over 100 000 per year by consistently closing deals But this message is not for them Neither is this meant for the average agent who s selling 10 homes or more each year This message is for you only if you re a real estate professional who knows you could be making thousands of dollars more but don't have the key ingredient to get more leads A reliable referral network According to Buffini Company 82% of all real estate transactions come from referrals meaning your network of past clients and personal contacts is much more powerful than any social ads you re paying for So whether you ve sold hundreds of homes or still have yet to close your first deal The same principle applies You re only as good as your last sale This is why you need to use everything in your toolkit to make sure your next client ends up feeling good about their purchase After all they re your best hope at getting another sale And if there s one tool you should be using it s a thorough home inspection Because if you let your client move into a house that s ridden with asbestos or needs a new roof You may have made thousands of dollars off one commission but you ve lost out on what could ve been millions from future business referrals All because you failed to get a proper pre purchase home inspection While a home inspection could very well cost you your next contract it s only if it isn t done properly However with the right resources you can use a home inspection to your advantage and save your client thousands of dollars Think about how ecstatic your client would be and what that could do for your reputation as a realtor In Home Inspection Survival Guide you will discover 20 questions to ask any home inspector before hiring them to conduct an inspection How to read a home inspection report and what you should do about any problematic findings An 82 point checklist to help you identify any parts of a home that need critical repairs How much you can expect a basic home inspection to cost and why it s worth paying extra 11 types of inspections available to homeowners and which ones your seller should consider A surefire way to help home sellers avoid taking a hit to their offer price do THIS before you list your next property 28 dangerous red flags to look out for during a home inspection The key difference between a home inspection and an appraisal don t make this mistake Why getting a home inspection could actually add to your commission And much more You don't need a home inspector's license to become an expert at home inspections This Home Inspection Survival Guide covers everything you need to know about assessing the health of a real estate property And more importantly it shows you how to make home inspections work in your favor Because at the end of the day your success depends on having clients

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